





# Younger to seek US alternatives to Nimrod early warning system

By Rodney Cowton, Defence Correspondent

Mr George Younger, Secretary of State for Defence, is to seek estimates of the cost of acquiring United States alternatives to the £1,000million Nimrod airborne early warning system which has been under development since 1977.

No statement was issued after a Cabinet overseas and defence committee meeting yesterday, chaired by the Prime Minister, but it is likely that there will be further discussions between the Ministry of Defence and the main contractor, GEC Avionics.

GEC has proposed a three-year, £340million development programme. It has considerably modified its position in the past week, agreeing to accept a fixed price commitment to achieve specified performance standards where it had previously sought a six-month period in which to prove that possible solutions would be effective.

One subject which the

ministry is likely to discuss with GEC is how, and at what expense, work might proceed on the Nimrod project while offers are being sought on the alternative US systems, the Airborne Warning and Control System (AWACS) now in service with Nato, the Lockheed P-3C Orion, and the E-2C Hawkeye operated by the US Navy.

There is scepticism as to whether GEC can bring the Nimrod up to RAF performance standards and ministers are understood to be willing to provide only limited finance while the US alternatives are studied.

Ministers are believed to be demanding that the company should accept more severe penalty provisions if it fails to achieve those standards, although it is thought that even under present proposals the company could be liable for more than £40million in damages if it

fails to achieve the performance standards within an agreed time.

Critics of the plan to seek estimates for the alternative US systems argue that only AWACS is broadly comparable to Nimrod, even if in some respects it fails to meet RAF requirements.

It is estimated that the cost of purchasing six AWACS could be about £1,000million. Although GEC has been severely criticised for failing to bring Nimrod up to RAF performance standards, it is clear that the blame must also be shared by the Ministry of Defence.

From the earliest days of the project, the ministry recognized that the computer it had installed was likely to limit the ability of the aircraft's systems to fulfil all the tasks required of it. But it consistently refused to agree to the installation of a more powerful and faster system.

# Tunnel's Canterbury tale

By Robin Young

Many English and French reporters and photographers wended their way to Canterbury on pilgrimage yesterday in the hope of seeing the President of France and the Prime Minister of Britain sign the Channel fixed link treaty, committing their governments to borrowing a Channel tunnel.

In the event they were disappointed, since all that Mrs Margaret Thatcher and President Mitterrand signed were a succession of visitors' books.

The French constitution forbids the President from signing foreign treaties, although he is allowed to negotiate or ratify them. Accordingly, the treaty was signed by Sir Geoffrey Howe and the French Minister for External Relations, M. Roland Dumas.

Mrs Thatcher, who at least three times described the event as "an historic occasion", and President Mitterrand appended their signatures to the visitors' books of King's School, the Vice-Dean of Canterbury at the Deanery, and of Canterbury Cathedral itself.

After everyone had signed what they could, Mrs Thatcher said in a speech that the first Channel link promoter was Napoleon Bonaparte.

Mrs Thatcher concluded with 10 sentences in studied French, telling M. Mitterrand that the treaty marked a new chapter in industrial collaboration and was a significant event for the whole of Europe.

M. Mitterrand, in an expansive speech entirely in French and replete with Gallic hand gestures, rehearsed historic references of his own. They included St



The Prime Minister and President Mitterrand in Canterbury yesterday exchanging copies of the newly signed Channel tunnel treaty (Photograph: Harry Kerr).

Thomas Becket, the Entente Cordiale, and surprise, surprise, Joan of Arc. He said the treaty represented "an important milestone in the history of our two peoples".

Outside, the people of Kent, to whom Mrs Thatcher addressed special words of reassurance about her Government's concern for their environment and future employment, were vociferous in their opposition to the scheme.

As the official cars arrived eggs were thrown. One hit President Mitterrand's Rolls-Royce, while the crowd

chanted: "Froggy, Froggy, Froggy, Out, Out, Out." There was one arrest, and one policeman was slightly injured in a minor disturbance.

A cottage in the village of Newington, close to the Cheriton terminal of the proposed tunnel, has already been bought by the Channel Tunnel Group and furnished for a member of staff involved in the construction of building the link.

It is the first of many transactions expected in the coming months in the three villages of Newington, Pease

and Frogholt. Their 90 properties are not directly affected by the building of the terminal but might be blighted because of their proximity to its construction.

A Folkestone firm of chartered surveyors, Daniel Smith, has been instructed to offer to buy any property properties in the villages at the open market value which would have applied had the terminal not been built. The offer runs for 10 years so that householders do not need to feel they are under pressure to make a decision immediately.

# Leak of gas from ICI plant

Police officers and local radio stations in Scotland put out warnings to the Beancross area of Grangemouth yesterday after a leak of bromine gas from the ICI works near by.

Householders were advised to stay indoors, to close all windows and doors and to move upstairs until the emergency was over.

ICI said that an internal inquiry monitored by the Industrial Pollution Inspectorate had begun to discover why the gas, used in the manufacture of dye-stuff for textiles, escaped from a pipe in which it was carried under pressure.

The leak was brought under control within 10 minutes by closing valves.

The company said that the gas could have caused irritation to the eyes and throat, nausea and alarm.

The windless conditions yesterday meant that the bromine drifted towards houses in the Beancross area and the major incident plan for Grangemouth was brought into action.

An official said: "After about twenty minutes detector vans could find no trace of the gas."

No one outside the ICI plant was reported to have suffered symptoms of bromine poisoning.

# Grant for play refused

The Government has refused a theatre a £3,000 grant because Nalgo, the council workers' union, is using its sponsorship to play to promote a political message.

The Crucible Theatre in Sheffield had been given £3,000 by Nalgo for a production of Bertolt Brecht's *The Resistant Rise of Arturo Ui*, which opens today. The union has mounted an exhibition in the foyer and has written a programme note comparing actions in the play with present public service cuts.

# Hatton file sent to DPP

A police file on Mr Derek Hatton, deputy leader of Liverpool City Council, was sent yesterday to the Director of Public Prosecutions.

The move came after a second session of questioning in two weeks by fraud squad detectives investigating allegations of financial irregularities.

Mr Hatton, accompanied by two lawyers, was interviewed at Merseyside police headquarters for five hours yesterday.

# Error in birth by hospital

Rotherham District General Hospital, which locked its doors, leaving a mother to give birth to a baby outside, admitted yesterday that it was at fault.

There had been a breakdown in the internal system for passing on information, Mr Douglas Caldwell, the hospital's general manager, said.

# Drink victim

A boy aged 11 from Newton Abbot, Devon, was being treated in Torbay Hospital for alcoholic poisoning yesterday, 10 days after the police in the South-west launched a campaign against under-age drinking.

By the Times newsman  
Australia 20c, Belgium 15c, Canada 20c, Denmark 20c, France 20c, Germany 20c, Greece 20c, Hong Kong 20c, India 20c, Italy 20c, Japan 20c, New Zealand 20c, Norway 20c, Sweden 20c, Switzerland 20c, Taiwan 20c, Thailand 20c, USA 20c, West Germany 20c.

# MPs look at leak of report

By Richard Evans, Lobby Reporter

MPs are expected to decide within the next few days whether the leak of a controversial draft parliamentary report on nuclear waste, which was published in *The Times*, should be referred to the Commons committee of privileges.

An investigation into the leak constituted a "serious interference" with the work of the Commons environment select committee.

The leaked report, which appeared in *The Times* on December 16, highlighted the select committee's concern that Britain's nuclear industry is "virtually light years" behind those in other countries in dealing with the safe disposal of waste.

The publication of the leaked report infuriated Sir Hugh Rossi, the Conservative committee chairman, who considered resigning or not proceeding with the report.

Sir Hugh, MP for Hornsey and Wood Green, hopes to raise the leak this afternoon with Mr Bernard Weatherill, Speaker of the Commons.

# Race hate Bill worries editors

By Frances Gibb, Legal Affairs Correspondent

Newspaper editors have expressed concern to the Home Office that they will be at risk of prosecution over articles on racism, under the Public Order Bill now going through the Commons.

The Guild of British Newspaper Editors says that editors may face prosecution for possessing solicited or unsolicited material of a racially inflammatory nature which they have kept either for their records or for writing articles on racism.

The Bill extends the offence of incitement to racial hatred to publication or distribution of material likely or intended to stir up racial hatred.

It will also become an offence to possess such material with a view to its publication or distribution, and the police will be given new powers to search for and seize it, with the courts able to order forfeiture.

Mr David Newell, the Guild's parliamentary secretary, said yesterday: "The old offence of incitement to racial hatred in the Race Relations Act, 1976, included the qualifying phrase 'having regard to all the circumstances', which was

# Defeat on trading accepted

By Stephen Goodwin, political staff.

The Government is unlikely to use its Commons majority to overturn Tuesday night's embarrassing defeat in the House of Lords on its Sunday trading legislation.

Former prime minister the Earl of Stockton joined opposition and cross-bench peers to carry by a one-vote margin an amendment to the Shops Bill which preserves existing safeguards for Sunday workers.

But last night Government sources said they would probably "swallow the defeat" and not try to reverse the amendment when the Bill is considered in the Commons.

# Catholic ruling on handicapped care

By Clifford Longley, Religious Affairs Correspondent

New-born babies with severe physical defects may not be deprived of food and care in order that they should die, according to an official statement on medical ethics from the Roman Catholic Church published today.

Doctors are under no obligation, however, to prolong life regardless of the circumstances, it states. They are entitled to avoid "burdensome" treatment; they may make choices between cases where resources are scarce; and they may decline to perform surgery when there is no reasonable hope of some benefit.

The statement was drawn up by a joint committee representing the Roman Catholic Church in England and Wales, Ireland, and Scotland, under the chairmanship of the Archbishop of Glasgow, Mr Thomas Winning.

It lays down the principle that every infant, whatever its condition, has certain rights which cannot be set aside by doctors or by parents. Where either breaks with that principle, the other should insist on it, and nurses must not co-operate with procedures designed to terminate life. If necessary, nurses should go to the police, the statement says.

The criminal law and Roman Catholic ethics are in line, the statement adds. "It is a mistake to think that murder is only committed when death is caused by positive behaviour. It will not suffice for doctors ordering a regimen of sedation and starvation, or for nurses acting on doctors' orders, to plead that they were doing no more than carrying out parental wishes."

"Since parents have a duty to care for their child, they cannot lawfully request, or consent to a proposal, that their child be deprived of basic care."

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# Split by architects averted

By Charles Knowlton, Architecture Correspondent

Dissident community architects demanded assurances from the Royal Institute of British Architects yesterday that they would be allowed to determine their own affairs, thus narrowly averting the threat of setting up a break-away organization to represent their interests.

A decision to form a new institute could have caused the most significant split in the profession for 40 years. Community architecture came to prominence two years ago when the Prince of Wales publicly endorsed, during his controversial "carbuncle" speech, the way some architects were involving the users of buildings in design and management.

The threatened split would have come at an embarrassing time for the institute which was asked by the Prince shortly before Christmas to prepare a study of how to revive the inner cities.

The new organization was due to be launched at a national community architecture conference planned for the autumn, but members of the institute's community architecture group are now awaiting a formal response to their demands.

Trouble has been brewing for years over what some younger members of the institute regard as its reluctance to give wholehearted support to what is still regarded by many as a radical alternative to traditional practice.

Community architects believe that the profession needs to climb down from its ivory tower to deal with some of the most pressing problems of local groups, particularly in the inner cities.

The RIBA's policy committee decided yesterday not to sponsor Mr Rod Hackney, as president of the International Union of Architects next year.

By the Times newsman  
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# Woman begged gunmen for mercy

From Richard Ford, Belfast

A Roman Catholic woman told yesterday how she pleaded with masked terrorists to spare her life after they had murdered an off-duty Ulster policeman and a barman in her family's public house.

As Det Constable Derek Breen and John McCabe lay dying on the floor, the woman got down on her knees and begged the men not to kill her because she had four children.

Mrs Bernadette Trainor said yesterday: "These people are sick. Who do they think they are?"

The gunmen struck at the Talk of the Town bar at Maguire's Bridge, Co Fermanagh, on Tuesday night as Constable Breen, aged 29, married with a daughter aged nine months, was about to telephone his wife to tell her he would be home shortly.

The policeman, from Lisbellaw, Co Fermanagh, was having a regular drink

Since the Anglo-Irish agreement was signed on November 15 there have been 14 deaths, compared with 11 in the same period in 1984-85, 54 shootings compared with 77 and 36 explosions compared with 18.

The Provisional IRA launched a campaign of despite warnings from colleagues that he should vary his routine.

The masked men burst into the bar and singled him out before shooting him at pointblank range in front of nine other customers.

Then they sprayed more bullets, killing Mr McCabe, aged 25 and married six months ago, who came from Ballyconnell, Co Cavan, in the Irish Republic.

Two years ago Mr McCabe was involved in an incident in which he believed he had been included in a McGlinchey, tied him up, put him in the boot of his car and drove 20 miles before

bombing RUC stations and warning contractors against undertaking repairs. Since the agreement there have been a number of arms finds, including three dumps uncovered south of the border with the seizure of 120 weapons and 80,000 rounds of ammunition.

dumping the car, leaving him locked in the boot.

Mrs Trainor's parents run the bar, which was destroyed by an incendiary device left by the terrorists. She said of the dead RUC officer: "He was one of the best."

The bar was one of only two run by Roman Catholics in the village, where community relations have up to now been good.

A few hours later, three soldiers were injured by a foot patrol walked through Castlewellan, Co Down.

of the injured soldiers and said that by visiting the could "at least express a common sentiment shared by millions in the UK to your search for a more tranquil and more prosperous life. There can be few communities anywhere that deserve it more."

The killings were condemned by Mr Peter Barry, the Irish Republic's Minister for Foreign Affairs, who dined in London last night with Mr Tom King, Secretary of State for Northern Ireland.

But Unionists said that the incidents were part of an upsurge in terrorism as a result of the Anglo-Irish agreement.

Mr Ken Maginnis, Official Unionist MP for Fermanagh and South Tyrone, said that Unionists would have to take the administration of Ulster into their own hands and assume responsibility for their own areas. He refused to say whether he was talking about a declaration of independence or merely Unionist security patrols.

# New party to break Irish mould

At the bar of one of the Irish Republic's luxury hotels, two well-dressed and well-heeled women sat over white wine and Dover sole, discussing a phenomenon that has severely shaken the country's main political parties (Richard Ford writes).

Both were convinced "Dessie" could make it and both planned to join his attempt to break the mould of Irish political life and "build a new republic".

Thousands more are being drawn to a series of rallies held by the Progressive Democrats, who in just eight weeks have become the fourth largest party in the Dail, claim to have 14,000 members and to be attracting funds running into four figures daily.

The latest opinion poll gives the party, the PD, formed by Mr Desmond O'Malley, 25 per cent of first preference votes, compared with 23 per cent for Dr Garret FitzGerald's Fine Gael party. And while Fianna Fail has 42 per cent, the impact of Mr O'Malley's party would be to deprive his



Mr Des O'Malley, a new Irish party leader.

old adversary, Mr Charles Haughey, of the overall majority that has eluded him in the past three general elections.

Even if support for the PD drops, as most politicians expect it will when it puts forward policies, it could hold the balance of power after the next general election, due before November 1988. Such a position opens

the prospect of a coalition with Fianna Fail but without Mr Haughey as leader or a replacement of Labour as a partner of Fine Gael in government.

The party was born from unsuccessful struggles to depose Mr Haughey as leader, in which Mr O'Malley was a prominent investigator. He was expelled from the organization for abstaining on measures to liberalize family planning laws and began thinking of forming a new party last year after receiving 2,000 letters backing his position, and after an opinion poll showing 39 per cent support for the idea of a party led by himself.

Mr O'Malley is a deputy from Limerick, who became Minister for Justice at the age of 31 in the aftermath of the arms crisis of 1970. The PD blend of politics is a mixture of right-wing economics and liberal positions on social issues, which will involve tax reform, cuts in public spending, clear distinction between church and State, the need for a limited form of divorce and general support for the Anglo-Irish agreement as a

peaceful approach to the North.

Launched on an Ite5,000 overdraft, the party arrived on the republic's political scene at a time when there are many 'don't know' voters and where, with half the population under 25, there is a growing number of young people unhappy with the conservatism of Irish society and its two main political parties, with their roots in the civil war.

Support for the Anglo-Irish agreement continues to grow in the Irish Republic, but the latest opinion poll on the deal giving Dublin a consultative role in the affairs of the North indicates that a huge 81 per cent of Protestants oppose the deal, with only 8 per cent in favour and 11 per cent undecided, compared with 72 per cent support from Roman Catholics, 12 per cent against and 16 per cent don't know.

Overall, the poll conducted among 1,000 people in the North reveals 54 per cent of those questioned against the agreement, 33 per cent in favour and 13 per cent with no opinion.

# Leading the farmers into battle

By John Young, Agriculture Correspondent

Mr Simon Gourlay, who succeeded Sir Richard Butler as president of the National Farmers' Union yesterday, takes charge at a time when relations between the Government and the farming community have seldom been more strained.

Sir Richard had the misfortune to succeed Sir Henry Plumb in 1979 when farmers' incomes were starting to take a turn for the worse after the euphoric early years of EEC. He is a pleasant man but lacks the charisma of his colourful predecessor, who is now leader of the Conservative group in the European Parliament, and he will doubtless be happy to retire to his 1,500-acre farm in Essex.

In retrospect he may be seen to have had a fairly straightforward path to tread compared with that which confronts Mr Gourlay. To present the case for farming to an unsympathetic Government, which believes farmers

to be pampered and over-protected, is a task that has prompted people to ask why anyone would want the presidency at this stage.

Farmers have three main grievances. The first is that the Government apparently believes that the best way to curb over-production is to impose the discipline of the free market which, farmers say, will serve only to force more family farms out of business.

The second, paradoxically, is that ministers are failing to

# Man in the news

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The second, paradoxically, is that ministers are failing to

defend the interests of the allegedly efficient British producers against the army of European peasant farmers, who are the real drain on the agriculture budget.

Third, they are being urged to adopt less intensive farming methods and to assume a new role as wardens of the countryside without any guarantee of financial compensation.

Mr Gourlay's outspoken and somewhat abrasive style may well serve better than Sir Richard's urbanity. He comes from a non-farming family background and from the opposite side of the country, owning a mixed herd of dairy and beef cattle and 330 acres of cereals and fodder beet in the foothills of the Welsh mountains.

A Wykehamist, whose hobbies include gardening, music, and hill walking, he is the antithesis of the straw-chewing rustic. But he can be a tough negotiator, as farm workers who remember his leadership of the employees on the Agriculture Wages Board will testify.

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## Researchers find clues to combating inherited heart disease

By Thomson Prentice, Science Correspondent

Researchers are within a few years of developing a medication which, when given to expectant mothers, would prevent the development of congenital heart disease in their children.

The team of scientists in a London hospital is also close to being able to identify families at high risk of having such children. Parents could then be advised on the dilemma of whether or not to have a baby.

At present, eight children in every thousand are born with serious heart defects. Ninety per cent of the conditions are unexplained and cannot be treated except through complex surgery.

For many children, repeated operations, impaired quality of life and reduced life expectancy are unavoidable. Doctors at St George's Hospital have found by examining adults who have undergone surgery for heart conditions that half of the patients have an inherited deficiency of an essential protein, called collagen, which allows the heart and blood vessels to stretch while still retaining their strength.

By taking tiny samples of skin from these patients, who suffered from conditions such as holes in the heart, and studying them, the researchers have been able to show that collagen deficiency was the cause of mitral valve prolapse, the most common of all congenital heart defects.

Dr Anne Child, a clinical geneticist who is leading the team at St George's, said yesterday: "We are now looking for a form of medication which can correct the abnormal biochemistry and make the collagen stronger.

In the fairly near future this could be given to expectant mothers known to be at risk in order to prevent congenital defects developing in their children.

"Such a treatment could be available within the next five to 10 years. It would represent a tremendous benefit to families vulnerable to this group of hereditary conditions."

The research project is being funded by Corda, the heart charity. A spokesman for the charity said yesterday: "We are concentrating our support for work in the prevention of heart disease and believe this is one of the most exciting projects presently being undertaken."

Dr Child said: "Until now, we had to wait for a child to be born with a heart defect to know that the family has an hereditary problem. The prospects are that fairly soon we can tell couples that the risk exists and help them in the very difficult decision about whether to become parents."

The researchers have already carried out tests involving Vitamin C in the search for a treatment for pregnant women.

The vitamin has been shown to stimulate collagen in a minority of cases, and work is under way to find a more effective means of encouraging the natural production of collagen.

Today, there will be further tests. Dr Child said: "It is hoped that the Department of Health and Social Security will then issue a clear bill of health. Several major food industry companies, including Boots, have expressed an interest in Farleys."

Throughout the shutdowns Farleys has been questioning 200 mothers a week, with babies aged six months or under, about their attitudes to using the company's products again. Officials said there was an extraordinary high level of support.

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Lord Wilson of Rievaulx taking his cue for action from Francesca Annis, the actress, on the set of an Anglia Television play. Lord Wilson has been hired by Anglia to play himself in a drama serial about the battle for control of a fictional Fleet Street newspaper. The former Prime Minister's role is to present an award to a top foreign correspondent, played in the serial by Miss Annis.

Lord Wilson delivers a paean of praise to front-line journalists. The serial, written by Mr Peter Ransley, a former journalist, who scripted the drama *The Price*, is based on a millionaire entrepreneur and publisher, played by Roy Marsden, who is attempting to take over the imaginary Sunday Register. The serial is due later this year.

Lord Wilson did face initial problems in his unusual employment as a screen star. Equity, the actor's union, only recently withdrew an objection that he was taking away actors' work, enabling the shooting to go ahead at the Ocean Studios, Great Yarmouth. The serial is due later this year.

## Jury sees film of boy in bath

A Crown court jury yesterday watched a home video alleged to have been secretly filmed by a social worker accused of seducing a schoolboy in her care.

The colour film and soundtrack, showing another teenage boy undressing and taking a bath, was shown at Cardiff Crown Court after the prosecution alleged that Linda Swindell, aged 29, used two-way mirrors to film unsuspecting guests.

Miss Swindell, single, formerly employed by Gwent County Council, and now of Mary Twill Lane, Caswell, Swansea, denies indecently assaulting a boy aged 14 whom she paid £5 to help to decorate her home in Wyndham Road, Cardiff.

The prosecution has alleged that on one occasion Miss Swindell had climbed naked into the boy's bed as he slept.

The case continues today.

## More choose British breaks

By Derek Harris, Industrial Editor

Demand for summer breaks in Britain this year has equalled last year's level and some companies show a rise of 10 per cent as the surge in bookings continues for overseas package holidays.

Holidaying in Britain grew by 1.5 per cent last year and holiday travel abroad by Britons declined by 3.2 per cent.

Twice as many Britons still take a holiday of four nights or more in Britain as those who do so abroad. The total number of holidays in 1984 and 1985 was 49.5 million.

The estimates have been made by Hogg Robinson Travel, one of the five leading travel agency chains, from sources that included the British Travel Authority and the bigger tour operators.

Numbers of individual holidays in Britain of four nights or more stood at 32.5 million in 1982, rose to 33.5 million in 1983, and are expected to reach 34 million in 1984.

Where British holidays are scoring increasingly well is in activity holidays from boat-

## Holiday bookings

million in 1984 and climbed again last year to 34.5 million, according to Hogg Robinson.

The British weather means that more people are asking about under-cover facilities at resorts, it added.

British holiday prices are starting to measure up well against package holidays abroad, particularly for families, according to Mr Paul Foster, Hogg Robinson's director of consumer products.

British hotel accommodation has long compared less well for value with accommodation in countries such as Spain, but cost reductions for children are often better in Britain. Hotels and holiday centres in Britain have also been investing heavily in bringing facilities up to higher levels.

Where British holidays are scoring increasingly well is in activity holidays from boat-

ing and pony-trekking to snooker and darts, Mr Foster said.

He added: "More people are taking short breaks during the summer, probably as a second holiday, and activity holidays are exceptionally popular."

An example of investment by British operators is the £8million being spent by Butlins, part of the Rank Organisation, to create the Summerwest holiday centre in Somerset, with many activities on a "water playground" theme under cover and out of the weather.

Comparatively few British holidays are sold by travel agents, most seeing 90 per cent of their turnover in foreign packages.

Booking levels for packages abroad are high. The market as a whole is possibly three quarters up on the corresponding time last year.

## Careless driving proposal may go

By Frances Gibb, Legal Affairs Correspondent

Proposals for a new offence of causing death by careless driving are likely to be dropped by the Government's road traffic law review body after widespread criticism.

The review body, headed by Dr Peter North, principal of Jesus College, Oxford, and a former law commissioner, proposed the idea in a discussion paper last year.

The strength of opposition to the proposal has emerged in the responses of up to 400 individuals and groups.

The view of organizations such as the Magistrates' Association is that motorists should not be heavily penalized for what might have been momentary carelessness, even if the consequences include death.

However there is concern that the present law is inadequate, with charges of reckless driving often not brought because of the difficulty of proof, and the lesser offence of careless driving being the only alternative.

There is support for a "tier" of offences, so that a new offence, for example, negligent driving, is created between reckless and careless driving.

Causing death by reckless driving carries a five-year maximum sentence. But jail terms are often not imposed and, if so, they are rarely for more than 18 months.

The study, commissioned by the Department of Transport and the Home Office, is not expected to be finished until the end of the year.

Other proposals include the confiscation of cars used by motorists who commit serious traffic offences, the linking of fines to an offender's "means", and a proposal to use community service orders or probation to compel motorists to attend retraining courses or to help in hospital casualty wards.

The review body is also studying whether more use can be made of police cautions instead of prosecutions and whether drivers can be obliged to repair defective vehicles within a set time, or face charges.

## Rock star's death 'a waste of talent'

Phil Lynott, the rock star, died because of his dependence on drugs, a coroner said yesterday.

The Thin Lizzy singer, aged 36, died last month in Salisbury Infirmary. Mr John Elgar, the Wiltshire Coroner, said: "What a waste of a talented life."

"I hope his death may be a warning to those thinking of taking hard drugs under the impression they are not dangerous. Make no mistake, they are lethal."

"May his death also be an extra spur to those who are desperately trying to kick the habit."

The coroner praised the actions of Lynott's "caring" estranged wife, Caroline, the daughter of the television personality Leslie Crowther, "who tried so hard but failed to save his life". Mrs Lynott was said to have desperately arranged Lynott's admission to a drugs clinic.

The coroner recorded a verdict that the death of the rock star, who lived in Kew Road, Richmond, south-west London, was due to dependence on drugs.

Dr Christine Scott, a pathologist, said an internal examination found many abscesses in the heart, kidney

and spleen, and before death bacteria had been growing in the blood.

"The cause of death was multiple abscesses due to staphylococcal and streptococcal septicemia."

As the pathologist gave evidence, Lynott's widow, the mother of their two young daughters, sat with her head bowed.

The pathologist said: "This patient undoubtedly had an overwhelming bacterial infection caused by two separate organisms, which is unusual in a young, healthy male."

"There is a constant danger of infection in a person who injects him or herself with drugs into the blood stream via veins in a non-clinical situation. I think this patient's illness and subsequent death is related to his habit of intravenous drug usage."

A coroner's officer, Mr Walter Scott, told the inquest that inquiries revealed that Lynott was listed at the Criminal Records Office and there was an outstanding arrest for possession of cocaine and heroin for which he was on bail to Action Magistrates' Court, west London.

Dr Christine Scott, a pathologist, said an internal examination found many abscesses in the heart, kidney

## Action on cordless phones

By Bill Johnston, Technology Correspondent

The Government is preparing to act against shops selling illegal cordless telephones, which have been causing chaos on the radio bands reserved for emergency services.

Cordless telephones, which have become popular in the past two years, are radio transmitters able to function within a few hundred feet of any telephone subscriber's house. Their popularity has brought a growth in the sale of unapproved designs. All approved telephones carry a green spot.

There has, however, been legal confusion over cordless telephones. It is illegal to use non-approved models but legal to sell them.

The Government is swiftly making plans to plug the gap and outlaw the sale and advertising of illegal machines.

The Department of Trade and Industry has warned the traders, through advertising, that the new legislation will be in place by the summer and that traders in illicit telephones will be prosecuted.

Stabbed PC's new kidney

Police Constable George Hammond, aged 48, who was stabbed when he tackled a sweet shop raider more than a year ago, was given a kidney transplant at Dulwich Hospital, south London, yesterday.

The hospital said the new kidney appeared to be working well. A youth has been sentenced to nine years' custody for the attack.

Platinum find in Welsh gold mine

By Tim Jones

Cornish tin miners digging for gold in a remote Welsh valley have discovered platinum. The discovery, in the mine which provides gold for royal wedding rings, could be of great benefit to Britain if it is present in commercial quantities.

Stringent EEC regulations on car exhaust fumes mean that all car manufacturers will require platinum which acts as a filter.

But the Clogau St David's mine company, which has been digging into the Clogau mountain above the Mawddach Estuary in Gwynedd for two years, refused

to discuss details of the find.

Dr John Rottenbury, the technical director, said: "I can confirm that traces of platinum have been found but we do not wish to say more at present until the shareholders have been informed."

Backed by a consulting geologists' report, which said the prospect for finding gold in commercial quantities was excellent, the company raised £2million on the stock market to finance a two-year exploration programme.

Samples analysed have indicated that mining could yield at least a third of an ounce for each ton of shale.

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25-34	2,967	2,590	2,482	8,039	2,967
35-44	2,952	2,586	2,460	8,018	2,952
45-54	2,920	2,558	2,453	7,931	2,920
55-64	2,908	2,559	2,434	7,871	2,898
65-74	2,852	2,498	2,390	7,740	2,852
75	2,787	2,440	2,339	7,566	2,787</



PARLIAMENT FEBRUARY 12 1986

## Guidelines on contraceptives for young girls

### HEALTH

In revising DHSS guidelines on the contraceptive pill for girls under 16, account would be taken of the new guidance issued yesterday by the General Medical Council, Mr Barney Hayhoe, Minister for Health, said in the Commons.

The GMC had changed its rules so that if a doctor did not consider the girl to be sufficiently mature to understand all the issues involved, then he may tell her parents about the consultation.

Mr Hayhoe said he hoped to issue the revised DHSS guidance soon. The existing guidance was being revised to take account of the law lords' judgment and the many other views expressed. The guidance would advise doctors and others concerned about the considerations they needed to

take into account the social and moral concerns widely expressed on this matter.

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## Channon tries hard for viable vehicle industry

### LEYLAND

Mr Paul Channon, Secretary of State for Trade and Industry, told the Commons at question time that he was trying hard to get a viable future for Leyland Commercial Vehicles, Land Rover and Freight Rover.

I want to try to ensure that it can be done (he said) and that I will have adequate resources. Other proposals would be considered in relation to their commercial merits, he added later.

Mr Douglas Hogg (Warrington, North, Lab), who complained of the Government's disastrous plans to sell those parts of British Leyland to General Motors with a loss of research and development in both companies. This Government, which need to talk about

batting for Britain, was now continually batting for American multi-nationals, he said. Mr Robert Ashby (South Ribblesdale, Con) might be possible to persuade members of the TUC that an approach by Leyland Buses to Land Rover with the possibility of taking them over or at least amalgamating with them might be more acceptable to trade unions than the reverse?

Will he consider the possibility of negotiations between Leyland Trucks and a European manufacturer like DAF who possibly have more in common in terms of manufacturing than they have with General Motors?

Mr Channon: Talks are taking place between British Leyland and the Land Rover group regarding the future of British Leyland Buses in particular. The board would consider other proposals in relation to their commercial merits.

Mr John Taylor (Solihull, Con) Will he consider the possibility of floating Land Rover on the Birmingham stock exchange and giving us a chance?

Mr Channon: I am determined to find the best future for Land Rover and those who work in it.

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## Company should rebuild speedily

### WESTLAND

The sooner the Westland company could get on with reconstruction and the business of building helicopters, the better, Mr Geoffrey Pattie, Minister for Information Technology, said during Commons questions on today's meeting.

He rejected an Opposition complaint about anonymous dealings and said the company had the power to find out the names of the people who had the shares. There was no reason why the meeting should not come to a successful conclusion.

Asked by Mr Hugh Dykes (Harrow East, Con) what recent steps the government had taken to facilitate a decision by the board of Westland about the future structure and ownership of the company, Mr Pattie said the government has sought to create a climate in which the Westland board could decide what reconstruction of the company to recommend to shareholders based on a choice between viable alternative proposals.

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## Future of BL

## Ministers to study implications of share changes

### HOUSE OF LORDS

Once the Government knew the identities of the six shareholders who between them have a 20.33 per cent stake in the Westland helicopter company, it would decide what action was needed, Lord Trefgarne, Minister of State for Defence, said in answer to a private notice question in the House of Lords.

Lord Kennet (SDP) had asked: In the light of yesterday's stock exchange disclosure about share ownership at Westland, what action is the Government taking to prevent our defence industries falling into unknown hands?

Lord Trefgarne: It is of the first importance to ensure that our armed forces receive the equipment they require on time, to the right specifications and at the right price. Furthermore, we need to ensure security of supply and clearly share ownership has a bearing on this.

I can assure the House the Government will consider the implications of any material changes in the shares of defence industries. It has power to take action if this is appropriate.

Lord Kennet: These Swiss bank accounts, do they conceal Mr Duvalier, Colonel Gaddafi or the Moscow Navotny Bank or who? Can the Government consider this possibility?

Lord Trefgarne: In addition to the powers available

to the Government, under the Company's Act a company can require disclosure of the shareholders and I understand Sir John Chuksey has said today such action is in hand.

Lord Paget of Northampton (Lab): Surely the defence of England is the responsibility of the Government. Is the Government really going to hand over what is recognized as an important decision to the owners of a number of numbered Swiss bank accounts. It is really outrageous.

Lord Trefgarne: Once the identity of these persons is known the Government will consider what further steps need to be taken and various powers exist for that purpose.

Lord Kennet: How can the Government ensure the identities become known?

Lord Trefgarne: I have referred to the powers available to the company under the Company's Act and there are in addition powers under the Industry Act 1975 to prevent a foreign interest taking control of an important manufacturing undertaking and there are other powers under the Fair Trading Act available to the Director General of Fair Trading.

Lord Tordoff (Lib): If the company does not give the Government the names of the shareholders, what powers does it have to discover them?

Lord Trefgarne: He is asking a hypothetical question.

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## Delay in reform of Serps urged

By Nicholas Timmins  
Social Services Correspondent

The Government was urged yesterday to postpone its plans to cut by half the cost of the state earnings related pension scheme (Serps) and to make significant changes to its other social security reforms to improve the lot of the disabled and unemployed families with children.

The Commons Select Committee on Social Services said that Mr Norman Fowler, Secretary of State for Social Services, had acted "hastily" in drawing up revised plans to halve the cost of Serps and to encourage more occupational and private pensions.

The cost savings would not appear until well into the next century, questions about retirement age were not settled and there was no coherent structure for widows' and other survivors' benefits.

"It would cost little to delay the proposed changes to Serps by a year or two," the committee said. "The Government should delay the changes to Serps with a view to introducing more comprehensive and comprehensible plans."

The report gave a warning that the plans for income support might well leave unemployed families with children worse off than now. It urged that the new family premium be set higher than the proposed £5.75 a week and a two-tier disability premium be introduced.

At present some people who are, in fact, disabled will not qualify for the premium, and in other cases the proposed rate of £12.25 a week will not match the £20 to £30 a week that some disabled people receive in extra weekly allowances, the committee said. "These are not 'extraordinary cases' with one-off needs. Severely disabled people have constant, or at least recurring, needs which require constant or recurring additional expenditure."

The Government's plans for a new Family Credit to help those in low-paid work will still leave hundreds of thousands of families losing between 70p and 90p of each extra £1 they earn through tax paid and benefits withdrawn, the committee said. It might be that such high marginal tax rates are unavoidable, but "it is hard to see how the Government can reconcile this with its claim that Family Credit will 'significantly improve incentives to work'."

It is also worried that the credit will be paid to the wage-earner, not the parent who cares chiefly for the child - usually the mother. Although it will be paid through the pay packet it does not represent a genuine integration between tax and child credits, and it is "high time that the procrastination ceased."

The committee urged that the value of the £7 weekly child benefit paid without a means test to all mothers, should be maintained.

The committee also criticized the proposal to make even the poorest pay at least 20 per cent of their rates. The cost and administration of local authorities collecting sums of about £1 a week from 4 million claimants are bound to be considerable.

and the proposal may well make more people on low income worse off.

First Report from the Social Services Committee 1985-86 (Stationery Office: £5.40).

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## Government will act as needed

### LLOYDS

The report on the outcome of the investigation into Lloyds was expected in the summer and if any action was necessary the Government would take it, Mr Paul Channon, Secretary of State for Trade and Industry, said during Commons questions.

He was replying to Mr Dale Campbell-Savours (Warrington, Lab), who asked if a failure by 25 Lloyds agencies of the honest, competent, fair and proper test for registration under the 1982 Lloyds Act would not place a question mark over the industry.

Mr Channon: I am sure the Government will act as needed.

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## Praise for textile and clothing industries

### IMPORTS

Mr Alan Clark, Minister for Trade, praised the efficiency of the British textile and clothing industry and declared in the Commons that its future was wholly dependent on the successful renewal of the multi-fibre arrangement.

Mr Nicholas Winterton (Macclesfield, Con) said at question time: Mr Clark has an exceptional reputation for his interest in the national interests of the United Kingdom. Will he assure the House today that he will ensure successful renewal of the MFA to ensure that the manufacturing base in this country is not further eroded?

If he fails, tens of thousands of people will be out of work. Will he work accordingly in the national interest?

Mr Clark said it was not fair to make a general assumption that the textile industry relied wholly on the protection of the

## White Paper on home taping soon

The Government White Paper dealing the effects on the recording industry of home taping and other copyright issues is to be published shortly after Easter. This was indicated by Mr Geoffrey Pattie, Minister for Information Technology, when he was questioned in the Commons on the issue.

Mr Gregory Knight (Derby North, Con) pointed out that everyday millions of people in Britain copied music from records, pre-recordings and radio and nine out of ten tapes bought in the country were used for that purpose.

Mr Clark repeated that the textile industry was now in a very efficient state it exports to certain markets, eg Japan, were increasing fast and he did not think it would be correct to assume the industry required the total protection of the MFA. When the MFA was renewed it must be done on the basis of hard hitting negotiations to the mutual advantage of all parties.

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### THE ECONOMY

The most frightening feature of the whole Leyland fiasco last week was the confirmation that the Government's only industrial strategy was closing down and selling off and that its free market principle had become such an obsession that it preferred American capitalism and redundancy to British public enterprise and jobs, Mr Ray Hattersley, Deputy Leader of the Opposition, said.

Mr Hattersley, who was speaking on television on February 4 had wheeled out the old chestnut that the policy of public investment in the infrastructure, which everybody except the Cabinet believed right and necessary for this country, had failed abroad and would fail here.

In fact between 1979 and 1984, the five most recent years for which figures were available, in America, France, Germany and Japan, public expenditure had increased faster than it did in Britain and so did gross domestic product.

Mr Hattersley said that the figures there was an absolute relationship in Government capital expenditure and the

health and welfare of those four major economies.

What we need (he went on) is directed retrenchment. Capital spending must be cut to begin with, the manpower is there, the money is there. All that is lacking is the political will.

The creation of jobs by public sector investment was greeted by the Government with a single vacuous ignorant question: Where is all the money going to come from?

Long term unemployment in this country - men and women out of work for a year or more - now numbered one million three hundred and fifty thousand. There were more long term unemployed in the country today than the whole total of unemployed when this Government was elected. Perhaps worse there were now almost three times as many long term unemployed as there were during the most deeply damaging moments in the inter-war slump. This country was in the deepest depression in its history. Britain needed a

health and welfare of those four major economies.

## Hattersley attack on free market

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# Britain fears Reagan and Gorbachov hints may endanger Trident

By Nicholas Ashford, Diplomatic Correspondent

Recent remarks by President Reagan and Mr Mikhail Gorbachov, the Soviet leader, concerning the Geneva arms talks are causing consternation in London, where it is feared that they could fuel growing opposition to the Government's plans to buy the American Trident missile.

Britain is seeking reassurances that the US is not considering a deal on intermediate-range nuclear force (INF) missiles that could stop Britain and France expanding and modernizing their independent nuclear forces.

In Britain's case, this involves replacing the existing Polaris submarine fleet with four new submarines, armed with Trident D5 missiles, for more than £11 billion. The Labour Party is strongly opposed to the Trident programme.

A key element in the plan outlined by Mr Gorbachov last month to rid the world of nuclear weapons by the year 2000 was his proposal that all American and Soviet INF weapons should be eliminated in Europe; in other words, the US would agree to scrap

its Pershing 2 and cruise missiles if the Soviet Union got rid of its triple-warheaded SS20s.

Although the Soviet leader did not demand the customary "compensation" for British and French missiles, he said that the two countries should not increase their forces, and that the US should renounce any transfer of strategic or medium-range missiles to other countries. This would mean no Trident for Britain.

Mr Gorbachov followed up this seemingly tantalizing "zero-zero" proposal by telling Senator Edward Kennedy at the weekend that his offer to abolish all medium-range weapons in Europe was not conditional on President Reagan dropping his strategic defence initiative, as had earlier appeared to be the case.

He also told Mr Kennedy that he felt a further summit with Mr Reagan would be useless unless there was significant progress towards an INF agreement.

Just as the full import of these remarks was being studied in London, President

Reagan told the *Washington Post* that he felt there could be an INF agreement by the end of this year.

When Mr Paul Nitze, President Reagan's special arms adviser, was in London last week, he told Mrs Thatcher and Sir Geoffrey Howe, the Foreign Secretary, that the US would do nothing to compromise the British and French deterrents. But that was before the latest remarks by Mr Gorbachov and Mr Reagan.

He was further pressed on this point when he talked with top leading Nato officials in Brussels yesterday before returning to Washington.

The US is expected to formulate its official reply to the latest Gorbachov proposals after listening to Mr Nitze's report.

Britain and France are also, due to reply separately to Mr Gorbachov's offer to them to open arms talks. Their replies are likely to be couched in similar terms - there can be no negotiations until the two superpowers have first made big reductions in their own nuclear arsenals.



Mr Goukouni Oueddei, former President of Chad, whose troops have clashed again with President Habre's forces.

## Fighting in Chad

# Clashes in north worry France

From Susan MacDonald, Paris

Fighting has broken out in Chad between the government forces in the south controlled by President Hissene Habre and rebel forces in the north loyal to the former President, Mr Goukouni Oueddei, who receives Libyan support.

The clashes have occurred at Kouba-Olanga and Oum-Chalouba, both situated in a buffer area some 400 miles north of the Chadian capital, Ndjamena, which was created by the French peacekeeping force sent to Chad by President Mitterrand in 1983.

The Chadian Embassy in Paris yesterday said that Kouba-Olanga had been retaken from the rebel forces. Fighting in Oum-Chalouba was continuing. In Kouba-Olanga, government troops had captured 350 rebel soldiers of different African countries, including black Libyans, the embassy spokesman said. Radio Chad has spoken of hundreds of dead on the rebel side.

The French Foreign Minister, M Roland Dumas, confirmed that France was watching the situation closely. M Guy Penne, the presidential adviser on African affairs, is due to meet the Chadian Foreign Minister, Mr Goukouni Oueddei, in Libreville today, according to *Le Monde*.

Fighting for control of Chad has gone on for more than 20 years, since it was granted independence from France.

At the time of the French forces' withdrawal from Chad in 1984, President Mitterrand

met Colonel Gaddafi, and both agreed to withdraw their troops. But only the French kept their side of the bargain. Colonel Gaddafi, who claims the northern Azouza area of Chad for Libya, would like to see a Chadian President more favourably inclined to Libya.

It is difficult to judge whether this latest round of fighting is a full-scale offensive or a warning by the north that President Habre is still vulnerable and some definite solution in Chad should be found.

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## Another victim of crocodile swamps

From Stephen Taylor, Sydney

A monster crocodile, said to be about 17ft long, was trapped yesterday on a swampy river bank in northern Queensland near the remains of a woman, the second victim of man-eaters in as many months.

The dismembered body was believed to be that of a fisherman, aged 26, seized on Tuesday as he swam out to a boat at remote Cape York peninsula.

Her male companion radioed for help, saying they had been stranded on the bank when their dinghy's outboard motor failed. They had decided to swim for their boat.

The man said he had just boarded the boat and turned to help the woman when a giant crocodile seized her.

Last night police were heading for the Staaten River where a crocodile had been trapped by fishermen after the discovery of the body earlier in the day.

The killing is likely to lead to a renewal of proposals by Queensland to clear crocodiles from a number of rivers because they were harming tourism. A woman was killed by a crocodile on another river just before Christmas.



## Flare-up in the Gulf

# Arab summit on Iran's advances

By Robert Flak, Middle East Correspondent

As Iran claimed yesterday that its forces west of the Shatt al-Arab river were continuing their advance north of the Iraqi city of Basra, Arab foreign ministers were gathering in Baghdad to discuss the threat presented by the new Iranian victories.

Baghdad radio - which denied a number of the Iranian military claims - said that the foreign ministers of Saudi Arabia, Kuwait, Jordan, North Yemen, Tunisia and Morocco were travelling to the Iraqi capital for urgent talks about the effect that the new offensive might have on neighbouring Arab states.

Mr Yasser Arafat, the Palestine Liberation Organisation chairman, whose move-

"We had many times said in the past that the world must punish Saddam (Husseini) and that we would then withdraw," he said. "But the world did not listen. We have gone on to Iraqi soil so that we can punish the aggressive regime of Saddam Hussein with our own hands." The words - followed by cries of Allah Akbar (God is most great) from the crowd - made grim listening in the Arab Gulf region to which they were broadcast live by Tehran radio.

The thrust of President Khamenei's argument - and it is a seductive one to the frightened Arab Gulf nations - was that the Islamic world would be a better place without Saddam Hussein and that the neighbouring states have nothing to fear.

"I want to give this message to our neighbours - we are friends with the countries of the Persian Gulf," President Khamenei said. "Do not worry about the departure of Saddam, about the blow against Saddam. His aggressive regime is not just bad for us - it is bad for Kuwait, for Saudi Arabia."

If the Arab states are fearful of Iranian expansion into their own territories, however, the Iranians are almost equally concerned that the Americans may intervene more actively in the war on Iraq's side. Already, Washington has sold at least 50 helicopters to Baghdad and President Khamenei's speech was accompanied by entreaties that the Gulf states should "join hands (with Iran) in protecting the waters of the Persian Gulf from foreign aggression. We should not allow America to expand its government power, its dynasty and empire."

For the present, the Kuwaitis are not accepting these arguments. In a joint statement on Tuesday, the Kuwaiti Cabinet and Parliament referred to "the efforts exerted to obtain peace and brotherly ties between two Muslim neighbours (Iraq and Iran)" and asserted that the new Iranian attack was designed to "shake stability and security and aggravate tension in the Arabian Gulf area, thus giving the major powers a pretext to intervene."

The Saudis said much the same and appealed for "international efforts" to end the war. Saudi Arabia may well be thinking of American help: the US Navy already patrols the waters of the Gulf in greater strength than it publicly declares.

But for the moment, the superpowers are likely to await the outcome of the Iranian advance south of Basra, a victory which the local Iranian commander this week generously attributed to the "divine grace" which God bestowed upon his army by showering it with rain during the initial assault, thus preventing Iraqi air counter-attacks.

## Killer's rough justice

Lima (Reuters) - A Peruvian police psychologist, apparently revolted by the confessions he heard from an alleged mass murderer, has admitted using his belt to strangle the suspect in his cell.

Dr Mario Poggi said he killed Angel Diaz Balbin last Sunday to save humanity from his monstrous crimes.

Señor Diaz Balbin was suspected of backing up to eight people to pieces and burying their remains in different parts of the Peruvian capital.

Dr Poggi, who was analysing Señor Diaz Balbin for the police, said he decided to kill the suspect when he could no longer bear listening to his "barbarities."



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Your age next birthday		Your Initial Monthly Savings Amount								
		£10			£20			£50		
Male	Female	A	B	C	A	B	C	A	B	C
Up to 40	Up to 44	1210	1923	445	2420	3847	891	6050	9619	2230
45	49	1205	1915	443	2410	3831	888	6025	9579	2221
50	54	1195	1900	440	2390	3800	881	5975	9500	2203
55	59	1175	1868	433	2350	3736	866	5875	9341	2166
60	64	1165	1852	429	2330	3704	858	5825	9261	2147
65-70	69-70	1160	1844	427	2320	3688	855	5800	9222	2138

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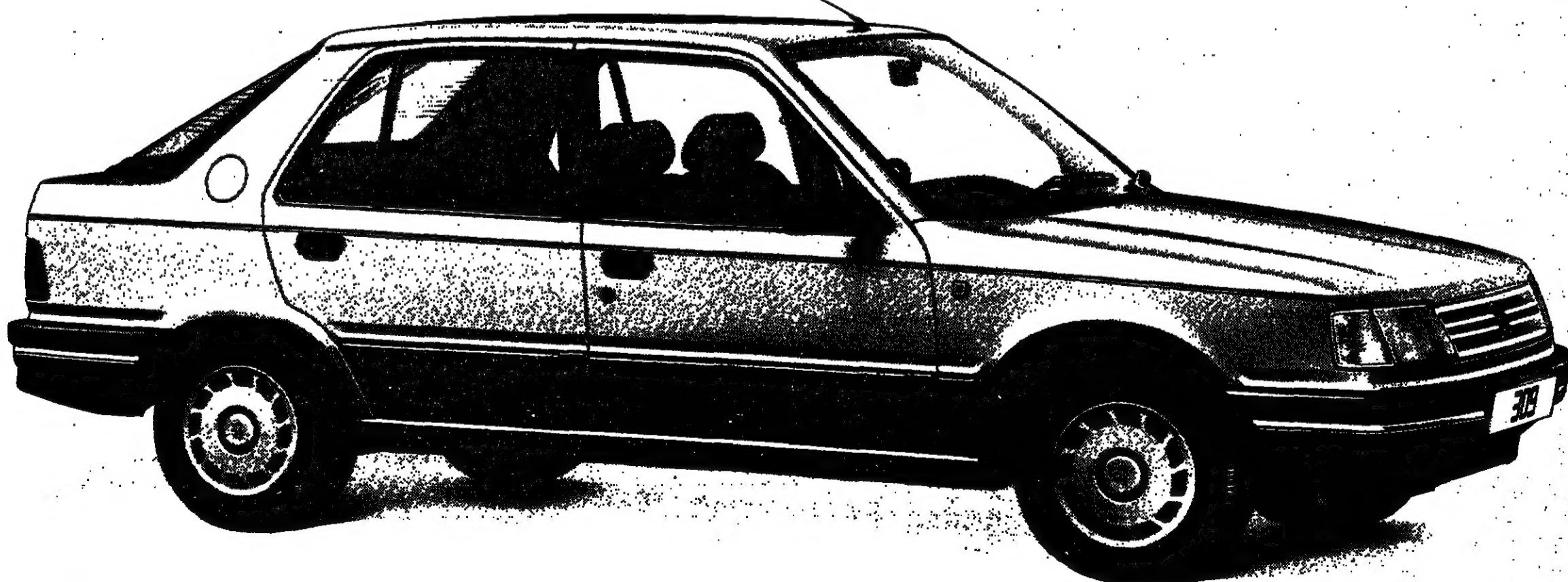
with a whole host of extra features. A tailgate wash/wipe, remote control door mirrors and a 4-speaker stereo radio/cassette – they're all standard on the GL.

There's a tantalizing choice of engines too – either the 1.3 or a dynamic 1.6 developed from the one in the famous 205 GTI. The GL models start at £6,135.

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PEUGEOT TALBOT

1985 WORLD RALLY CHAMPIONS

هكذا من الأصل



## Gandhi blundering on price rises gives opposition a field day

One of the big drawbacks in having an almost totally inexperienced dynasty at the head of affairs became evident this week in the sudden empty streets of Calcutta and a day of interrupted business and random violence in Delhi.

Life in the two cities was interrupted by general strikes called by opposition parties to protest at the Indian Government's handling of the economy.

They were given wide support because at last the Opposition had a popular issue they could make the most of in West Bengal, of which Calcutta is the capital, the opposition Communist Party (Marxist) is in power, and the state government led the strike. It was accordingly highly effective.

Train services came to a halt, buses, taxis and private vehicles, including rickshaws, were off the road. Educational institutions, markets and other business houses were closed.

The day before, Delhi had worn a Sunday air, with traffic at a minimum and many markets and offices closed. A hundred buses littered the roads with downed, and 900 arrests were made as the mobs tried to stop them running.

The Opposition had been given a stick to beat the Government by the eccentric

From Michael Hamlyn, Delhi

behaviour of the Government itself. Two weeks ago the Finance Ministry announced forthcoming increases in the price of a number of essential food and petroleum products. There was a horrified intake of breath all round.

The increases certainly have a good deal of economic logic, and the advice of the international monetary institutions has been to avoid subsidizing these costs. So Mr Rajiv Gandhi was being resolute and politically courageous in doing something unpopular for what he thought were the right reasons.

His political inexperience showed, however, in the way he failed to prepare public opinion beforehand. He also neglected to consult the satraps of his Congress Party.

But worst of all it appears he neglected to discuss the rises even with Cabinet colleagues. The result was that leaders of Congress, and indeed ministers in his own Government, felt free to complain to him publicly about the increases. Mr H.K.L. Bhagat, the Parliamentary Affairs and Tourism Minister — never one to miss a populist cause — was first in the field. Mr Kamalapati Tripathi, the so-called "working president" of Congress and an ancient party warhorse, appealed to Mr Gandhi to think again. The Opposition took for

joy at being given an issue it had not had to manufacture, and immediately put in hand plans for this week's protests.

The Congress stalwarts met last week, under the chairmanship of the party president, none other than Mr Gandhi himself. They made their views plain to him. The result was a party resolution begging the Government to reconsider.

The spectacle of Mr Gandhi, the party chief, appealing to Mr Gandhi, the Prime Minister, was not without irony.

The next day the Finance Minister, Mr V.P. Singh, retreated. Petroleum prices were still going up, but by not so much.

This was no good, of course, in assuaging public grief. Virtually all the press united in identifying the mess as "a badly bungled affair" (*The Statesman*) or as carrying "political disgrace" (*The Times of India*).

*The Times of India*, which has been headline against Mr Gandhi recently, was particularly acid. A long leading article pointed out that many of Mr Gandhi's political acts have upset Congress men's chances of electoral success.

But now the price rises affected the party's electoral chances all over the country. The paper felt it had all happened because Mr Gandhi is out of touch with the party rank and file.



Prison guards silence one of 191 South Korean students on trial in Seoul as he is led into the courtroom shouting anti-government slogans. They were arrested after occupying offices of the ruling Democratic Justice Party last November.

## Melilla deal under attack

From Harry Debelius, Madrid

Political parties in the Spanish North African enclave of Melilla have bitterly criticized an agreement reached by the Interior Ministry and leaders of the enclave's Muslim population to consider granting citizenship to Muslim long-time residents and unregistered natives, according to reports reaching here yesterday.

The president of the right-wing Melilla People's Union, Señor José Imbroda, called the meeting between the Muslims and the administration "madness" and claimed the agreement they had reached was unconstitutional.

The nation's government has dropped its trousers," he said. Señor Luis Fernández,

president of the Melilla branch of Popular Alliance, Spain's conservative leading opposition party, complained that the creation of a joint committee of Muslims and Interior Ministry officials was made "behind the backs of the political parties which are the representatives of sovereignty of the people".

He added: "Legally the Muslim community does not even exist."

The pact between Muslims and Madrid was established at the instigation of Muslim community leaders precisely because of allegations of second-class treatment and complaints that Spain's new alien law does not even guarantee Spanish citizenship to the permanent Muslim

population of Melilla or of Ceuta, Spain's other enclave on Morocco's Mediterranean coast. The joint committee would decide who is entitled to citizenship.

Señor Ramón Dobado, a leading local representative of the Spanish Socialist Workers Party, the party in power in Madrid, expressed satisfaction over the dialogue between authorities and Muslims, but nevertheless had his reservations. He said that the integration of the Muslim population should be carried out "selectively, analysing each case".

Melilla, almost due south of Almería, has a Christian population of about 60,000 and an estimated 15,000 Muslims.

## Gibraltar airport meetings

Madrid — A four-man delegation headed by a Transport Department official, Mr David Moss, flew back to London after two days of talks here with Spanish officials about technical aspects of the proposed joint use of Gibraltar airport (Harry Debelius writes).

No date was set for further talks, which will depend on consultations and further study by both sides.

The meetings took place on Monday and Tuesday at the Foreign Ministry here, after agreement between the Foreign Secretary and his Spanish counterpart to study the question.

## Both sides accused of abuses in Nicaragua

By Nicholas Ashford  
Diplomatic Correspondent

A new report by Amnesty International on human rights abuses in Nicaragua reveals a pattern of intimidation and harassment of political opponents by the left-wing Sandinista regime which, although serious, appears to be considerably less brutal than the methods used by the US-backed Contra rebels.

The report, *Nicaragua: the human rights record*, states that abuses practised by Sandinista officials are limited largely to frequent, though generally short-term, imprisonment of prisoners of conscience; prolonged pre-trial incommunicado detention of political prisoners; restrictions on their right to fair trial and poor prison conditions.

Amnesty also says it has received reports of torture and arbitrary killings by military personnel in remote areas. However, it emphasizes that in many cases those responsible have been tried and punished.

Referring to the Contras, the report states that the Honduras-based Fuerza Democrática Nicaragüense (FDN) forces and, to a lesser extent, the Costa Rica-based Alianza Revolucionaria Democrática (Arde) have been responsible for persistent abuses, including torture, mutilation and execution of prisoners.

## The year of the congresses: Part 3

### Yuppies frustrate party reformers

By Roger Boyes, East Europe Correspondent

The East Europeans have their Yuppies — Young Upwardly Mobile Party Apparatchiks — and the Gorbachev era is accelerating their progress. In Poland, this phenomenon is bolstering some party reformers, who thought that the last party congress in 1981, despite all its shortcomings, had introduced a new style of party rule and a new breed of candidates for office.

New men on the rise are typically in their early forties (that qualifies as young east of the Elbe), were active in the official student movement in 1968 (that is, during the anti-Semitic campaign) and have emerged as competent administrators who can adapt to varying political climates. They have climbed in the local provincial leadership ranks, typically, occupy the

five years. The idea was to break the spine of a job-for-the-boys party clique. But the effect of this structure is to cultivate mediocre professionals. Nowadays, when the party searches among gifted engineers, doctors and teachers for future leadership posts, it is often turned down. No talented communist or socialist can afford 10 years away from his job. So, to protect the party from the low-calibre, party reformers are having to dismantle a statute that was essentially democratic in intent.

The accession of Mr Gorbachev, whatever his real ideas about reform (and the Soviet bloc is not much clearer on that now than a year ago) has come as a considerable bonus to General Jaruzelski.

Polish relations with the Soviet Union are better now than for 20 years. General Jaruzelski is in control at least of all the channels of communication to Moscow; a military colleague, General Józef Baryla, oversees the trident security services. The hardline Ambassador to Moscow, Mr Stanisław Kociol, has been replaced by a man wholly in the Gorbachev mould. The hardline opposition to the general, which traditionally claims to hear secret voices from the east, is in abeyance.

It is, however, putting up a fight. Although it can claim no support from Moscow, it is busy on factory shopfloors, in district council sessions. The line is this: the next party congress must radically alter the shape of the Central Committee and the Politburo to reflect the interests of the ordinary worker. Economic reform is penalising old-age pensioners and workers in heavy industry and allowing private profits to make life

The hardliners are profiting from small mistakes by the Government over the past few months, particularly a series of price rises announced without due preparation. Some of the Yuppies are prepared to listen to these siren calls. They are not uncritical of the Jaruzelski line, but the general is preparing for the congress with a copy of *Chomsky* in one hand, Marx in the other.

His tactic is to shed the clothes of the hardliners by paying surprise visits — and apart from a quick phone call to the security cell they really are surprised — to factories, dressing down managers and trying to show that the party is still interested in protecting workers.

Concluded

## Pledge on polar litter

Sydney (Reuters) — Australia has promised to clear tons of rubbish from its two research stations in Antarctica after criticism from a leading British scientist, Dr Ron Lewis-Smith.

The Science Minister, Mr Barry Jones, told Parliament that the big clean-up around the Casey and Wilkes bases was expected to be completed by the end of March.

● WELLINGTON: Greenpeace yesterday vowed to continue its campaign to make the Antarctic a world park and criticized Antarctic Treaty nations for their obstruction (Reuters reports). Their flagship, the *Greenpeace*, sailed into Wellington after sea ice foiled its efforts, but the expedition director, Mr Pete Wilkinson, said they would resume the effort next summer.

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## Philippines election chaos: The focus switches to Washington

### Reagan troubleshooter on Manila mission amid poll fraud anger

From Michael Binyon  
Washington

As Mr Philip Habib, the veteran State Department troubleshooter, was preparing yesterday to leave on his special mission to the Philippines, President Reagan left Washington for a short holiday amid criticism of his muted reaction to fraud in the Philippines election.

At a press conference on Tuesday, Mr Reagan refused to criticize President Marcos for his conduct of the election, insisting that the US wanted good relations with whatever government came to power. But many Congressmen, Democrats and most of the American press have called for a sharp and immediate response, including a withholding of US aid.

### When goons came for ex-governor

From David Watts, Manila

There were no foreign election observers around when the goons came for Mr Evelio Javier. There were no embassy political officers on hand to see how the "two-party system" really works in the Philippines.

When four masked gunmen opened fire with automatic rifles near the town hall in the provincial capital of Antique, Mr Javier was hit in the right shoulder. He staggered into the lavatory of a small shop and leaned against the door in an attempt to protect himself.

The gunmen, "goons" as they are called in the Philippines, fired through the wooden door. Then they forced their way in, still firing, and finished him off.

Mr Javier, Harvard law graduate, admirer of John Kennedy and former governor of the province, had learnt his democratic lessons in the United States. He had every reason not to fight the election in Antique this time. He had already sent his wife and two children to safety.



Mr Philip Habib, assessing needs of the people.

"There is hard evidence of fraud and the only question is whether the total resources of the US Government will be brought to bear in an attempt to reverse the trend that we and the American people have been witnessing in the Philippines," he said. Announcing that he was sending Mr Habib, a former Assistant Secretary of State, "to assess the desires and needs of the Filipino people", Mr Reagan said on

Tuesday that it was "disturbing" that the election had been flawed by reports of fraud and violence. The US was concerned because the Manila Government needed an authentic popular mandate to fight communist insurgency.

The Habib mission is seen as a stalling device while the White House tries to put diplomatic pressure on Mr Marcos. His reluctance to condemn him publicly stems from Mr Reagan's belief that good relations are essential because of the paramount importance of the US bases. Nor does he want to be seen to be undermining an old ally.

The Administration is, however, following the recommendations of Senator Richard Lugar, head of the Congressional observer team, not to accept Mr Marcos's declaration of victory, or to label the election fraudulent, giving him the excuse to discard the result and take over as dictator.

Leading article, page 13



A Roman Catholic nun placing a wooden cross on a barbed wire barricade at the presidential palace in Manila after a march protesting at the Marcos regime.

### White House stresses its neutral role

From Our Own Correspondent, Washington

Insisting that the US is neutral in the Philippines election, President Reagan has refused to condemn the reported fraud and intimidation and said that it was up to the Filipino people to determine who was in power in Manila.

The US would try to continue the relationship regardless of what government was elected, he said on Tuesday.

He insisted that the importance of American bases there — to the US, to the Western world, and to the Philippines themselves — could not be minimized. The US had to have bases placed so that it could send forces to reopen vital sea lanes if they were blocked by the Russians.

He evaded repeated attempts, at a nationally-televised press conference, to elicit his reaction to the report from a congressional observer team, and said that it would not be proper to comment on the election until the counting was completed.

Mr Reagan said that he was concerned about the violence and "the appearance of fraud", but that this could have occurred on both sides. He was encouraged by the fact that there was evidently a two-party system and a pluralism that would benefit all Filipinos.

The US, he insisted, was backing the forces of democracy. "The people there are

violence and "the appearance of fraud", but that this could have occurred on both sides. He was encouraged by the fact that there was evidently a two-party system and a pluralism that would benefit all Filipinos.

Cardinal for UK  
Manila (Reuters) — Cardinal Sin, Archbishop of Manila, will pay a three-day visit to London next month, arriving on March 1 after a stop in Rome for meetings at the Vatican. A spokesman said he had been invited by Cardinal Hume.

Cardinal Sin, Archbishop of Manila, will pay a three-day visit to London next month, arriving on March 1 after a stop in Rome for meetings at the Vatican. A spokesman said he had been invited by Cardinal Hume.

He could not judge the validity of Soviet arguments that such dissidents as Dr Andrei Sakharov could not leave because they had access to secrets. "But they have made a start, and I hope it is just a start."

Mr Reagan said he wanted the date of the next summit fixed, but did not think that Mr Gorbachev was trying to avoid it or to obtain concessions on arms control. "That kind of linkage won't work."

Libya: He denied that resumed US naval exercises were intended to make an impression on Colonel Muammar Gaddafi, the Libyan leader, they were simply to keep the Navy "in fighting shape".

Haiti: He hoped he could help the interim government to institute democracy, but would not say if the US would increase its aid. It had not given former President Duvalier any strong advice to leave, "and he never asked us for any."

US budget: Mr Reagan opened his press conference,

the second in a month, with a defence of his "fair and responsible" budget. A recent court ruling outlawing part of his legislation intended to produce a balanced budget would not reduce the obligation to bring the budget under control. Those who declared it DOA — Dead on Arrival — were really calling for a tax increase, which he said would be VOA — Vetoed on Arrival.

He was doing no more than trimming the fat from many Federal domestic programmes, which in any case could be run better and more cheaply by states and local authorities.

Civil rights: Defending his Administration's attempt to change "affirmative action" regulations on hiring blacks and women, he insisted that he was only opposing the use of quotas by unimaginative bureaucrats.

Defending his own civil rights record, he said: "Frankly, I was doing things about civil rights before there was such a programme. We must have a colour-blind society."

### No swap hope for jailed Briton

From Christopher Walker  
Moscow

Senior British Embassy sources denied categorically yesterday a recent report in the West German newspaper *Bild* claiming that the British and Soviet governments were now negotiating a secret spy exchange which would be put into effect later this year.

The report, which appeared last week, had gained credence in certain diplomatic circles because *Bild* was the conduit selected by the Kremlin to leak first details of Tuesday's dramatic East-West prisoner exchange, which included the prominent Jewish dissident, Mr Anatoly Shcharansky.

"As far as we are concerned, no negotiations are going on, and we have no knowledge that any such negotiations are planned," the British sources said.

It has been disclosed for the first time that only one Briton is being held in a Soviet prison. He was arrested and convicted — with no publicity — on a serious drugs charge last year. In answer to a question from *The Times*, the British Embassy named him last night as Mr William Mark Oleifer, who was sentenced in October to five years' imprisonment for possession of hashish.

It is understood that Mr Oleifer, who is in his early 30s, was flying from India to Holland via the Soviet Union when he was arrested.

He recently had his appeal turned down by the Soviet authorities and is now serving his sentence in a prison some distance east of Moscow.

British officials ruled out the possibility that he might be involved in any future exchanges with convicted spies serving sentences in Britain. "It is very hard to envisage such a move being made," said one.

No immediate details were available on his living conditions in a penal system which is notorious for secrecy and harsh conditions.

These often include the imposition of forced labour in heavily-guarded camps where temperatures frequently fall below zero.

It is understood that Mr Oleifer has been visited by Embassy consular officials, but no information is available about facilities, if any, being arranged for visits from relatives.

### America deports Nazi Croat

Washington (Reuters)

Andrija Artukovic, accused of killing 700,000 Jews, Serbs and gypsies during the Second World War, was extradited yesterday to Yugoslavia to stand trial on murder charges, the US Justice Department said here.

The departure of Artukovic, Interior Minister for the Nazi puppet state of Croatia, ends a long legal battle involving the Justice Department's Office of Special Investigations and paves the way for his trial in Yugoslavia on multiple murder charges, officials said.

The 86-year-old Artukovic, who suffers from various physical and mental ailments, entered the US in 1948. He had argued that he would be denied a fair trial in Yugoslavia and that he could not be prosecuted because Yugoslavia has a 25-year statute of limitations for capital crimes.

### Plane caught in power line

Ontario, California (AP)

A single-engine plane coming in too low at the airport here tangled in 220,000-volt power lines and the two men inside hung 80ft in the air for four hours until freed.

As Dean Flath, aged 58, and Ed Washburn dangled from seatbelts, rescuers used hydraulic lifts to steady the plane and take up firemen to free the men.

### Party sacks top writer

Hong Kong (Reuters)

China has expelled a leading writer from the Communist Party and stripped him of senior posts in a campaign against corruption and "decadent ideas".

The pro-Peking *Ta Kung Pao* said Mr Zhou Erli, aged 72, was dismissed for viewing pornographic films and visiting a shrine to Japanese war dead during a visit to Tokyo last October.

### Britannia to rescue again

Cairns, Queensland (AFP)

A seriously ill man was flown ashore here from the royal yacht *Britannia* after it answered a distress call from a disabled motor launch, the African Queen.

*Britannia* picked up two men about 330 miles north of Cairns and called a helicopter evacuation for one believed to have a perforated ulcer. Last month *Britannia* evacuated foreigners during the coup in South Yemen.

### Storm deaths

Delhi (AFP)

Eleven people have died in hailstorms lashing the western coastal state of Maharashtra since Friday, the Press Trust of India said.

### Panda bonus

Peking (Reuters)

Chinese researchers have discovered that finicky giant pandas will eat imported rye grass. This should increase their chances of avoiding extinction, the *Guangming Daily* reports.

### Royalty deal

Hamburg (Reuters)

The American CBS network has bought the world rights to *Royalty*, a West German television series on the British Royal Family, it was announced here.

### Drug denial

Nairobi (Reuters)

President Moi of Kenya has denied reports that the Government is putting birth control drugs into free milk supplied to school children to curb the country's high birth rate.

### Bodies found

Athens (Reuters)

Helicopters and planes yesterday found the bodies of seven of the nine seamen missing from the Greek cargo ship *Unity* that sank in a storm south of the Peloponnese on Tuesday night.

### Taba talks

Herzliya, Israel (Reuters)

Israel and Egypt resumed talks on arranging arbitration for the border dispute over the Sinai enclave of Taba and on improving bilateral relations.

### Exam tragedy

Tokyo (Reuters)

A Japanese schoolboy aged 15, terrified of failing high-school entrance examinations, used the sash of his judo tunic to hang himself at his home in Toyama prefecture.

### Naked eye

Johannesburg (Reuters)

The state-run South African Broadcasting Corporation sacked a number of staff after Natal television viewers watching an Afrikaans-language news programme got a glimpse of a naked couple making love.

### Fifty held after Paris bomb deaths

By Our Foreign Staff

French anti-terrorist police yesterday detained about 50 people of Middle Eastern origin in connection with recent bomb attacks in Paris in which 21 people died, an Interior Ministry spokesman said.

The spokesman said that they were Iranian, Syrian, Iraqi and Lebanese nationals. They were taken into custody during a co-ordinated dawn operation in Paris and eight other cities by the internal state security police, the DST.

It was hoped that the detentions would help to track down the bombers, the spokesman said, but none of the detainees was specifically suspected of having planted the bombs. Any of them found to be living in France illegally would be expelled, he added.

Security sources said that the swoop was the biggest of its kind in France since Armenian guerrillas killed eight people in a bomb blast at Orly airport in Paris in 1983.

Three bomb attacks hit crowded shops in Paris within 48 hours last week. A fourth device was found and defused in the Eiffel tower.

French police yesterday also released photographs of two men, believed to be Iranian, wanted after they fled from a car stopped by police in Paris on Friday evening. The police found two guns, documents and photographs in the car, which had a West German number-plate.

### Ivory Coast and Israel restore ties at last

From Ian Murray, Jerusalem

After nearly two months of dithering, Ivory Coast yesterday formally agreed to re-open diplomatic relations with Israel.

The announcement was originally promised at a secret meeting in Geneva in mid-December between Mr Shimon Peres, the Israeli Prime Minister, and President Houphouët-Boigny.

Despite the promises, nothing happened and there had been fears here that the diplomatic breakthrough in black Africa, which Israel has been seeking, would fail.

Along with almost all the black African states, Ivory Coast broke off diplomatic relations with Israel in November, 1973, as a sign of solidarity with Egypt, a fellow member of the Organisation of African Unity. Although

Israeli diplomats have worked hard behind the scenes for more than a decade, only six African countries, including Egypt, have since resumed diplomatic relations with Israel.

Winning recognition from Ivory Coast is seen as of crucial importance because President Houphouët-Boigny is an established elder statesman, with considerable influence, particularly in Francophone Africa.

There is confident expectation that two other African states, possibly Togo and Gabon or Ghana, will soon follow the Ivory Coast example and start a fashion among other countries to normalize relations with Israel.

Last month Spain for the first time gave diplomatic recognition to Israel.

### Staff lock up press owner in his offices

From Our Correspondent  
Paris

M Philippe Hersant, the right-wing newspaper magnate was yesterday locked in the offices of one of his newspapers, *L'Union de Reims*, by switchboard operators who belong to the communist CGT trade union.

CGT members decided to strike on Tuesday evening, and the newspaper did not appear yesterday.

Mr Hersant and other members of the newspaper's management, including the editor, M Pascal Sellier, had been distributing awards to workers when they were locked in their offices. A CGT spokesman said: "M Hersant does not negotiate, he just imposes conditions," adding that workers were in danger of losing benefits.



Home at last: the released Soviet dissident, Mr Anatoly Shcharansky, with his wife Avital on the balcony of her Jerusalem apartment yesterday.

### Nasa studies effects of cold on shuttle seals

From Molsin AH, Washington

Nasa officials have told the commission investigating the Challenger shuttle explosion that they are studying the effects of cold on critical seals in joints of the booster rockets.

They disclosed this after Mr Richard Feynman, a commission member and Nobel laureate in physics, made a simple test. He held a piece of rubber from the booster seals in iced water. The seal is supposed to remain resistant to keep joints leakproof.

Mr Feynman said there was no resilience at 32 degrees Fahrenheit.

Failure of the seals is believed by some experts to be the cause of the flame from the starboard booster that may have triggered the explosion in which the crew of seven died on January 28. It had been 38 degrees on the launch pad.

Mr Lawrence Mulloy, a Nasa official, said the agency had not concluded that the seal was the cause.

### Runcie praises work of Mother Teresa

Delhi (Reuters)

The Archbishop of Canterbury, Dr Robert Runcie, told worshippers in Calcutta yesterday that Christians should be in the forefront of social and economic reform, the Press Trust of India reported.

"Christian poverty does not mean penury. It does not mean starvation and homelessness. These are not virtues, but evils to be resisted and destroyed," he said in an Ash Wednesday sermon.

The Archbishop, who started a 20-day Indian visit last Sunday, praised the work

of Mother Teresa, the Roman Catholic nun who won the Nobel Peace Prize for her work among the destitute and dying.

Dr Runcie said Mother Teresa's practical compassion sprang from the deepest spiritual roots, from a life of disciplined prayer.

The Archbishop arrived in Calcutta with Mother Teresa yesterday for a three-day visit. He was scheduled to visit her home for the destitute dying today.

Dr Runcie also will tour the Christian heartland of southern India.

### Two killed in anti-Gemayel bomb blast

From Our Correspondent  
Beirut

A bomb exploded yesterday near an office of the Phalangist Party of President Amin Gemayel of Lebanon, killing two women and wounding 10 other civilians.

The bombing, in Christian east Beirut, was the fourth attack against Phalangist offices in a month.

It followed less than 24 hours after the Christian Lebanese Forces militia, which is allied with the President, rounded up 64 rival supporters of Elie Hobeika, the militia leader who fled to France.

They claimed that Hobeika's backers were behind the previous three bombings.

### Politician has to go in bribes scandal

New York (Reuters)

Mr Donald Matus, one of New York City's most powerful politicians, resigned yesterday amid a scandal that has rocked the administration of the Mayor, Mr Edward Koch.

The news came after the scandal, involving bribery and corruption in the city's Parking Violations Bureau, had already toppled a number of officials.

In January, he was found with near-fatal wounds and later admitted he had stabbed himself. A partner in a collection agency contracted to the parking bureau then said Mr Matus had extorted \$36,000 (£25,000) from the agency.

The district attorney's office said it was still considering charges.

### Dream car inventor steers round Poland's bureaucrats

From Roger Boyes  
Warsaw

A top-level investigation has been ordered into the case of a neglected Polish inventor whose radical fuel-saving device could revolutionize the motor industry.

For more than 30 years nobody has believed the claims of Mr Alojzy Kowalski, whose private experiments showed that a relatively simple engine adaptor could cut petrol use by 50 per cent.

Bureaucrats have repeatedly blocked the progress of the engineer, but now the Prime Minister, Mr Zbigniew Messner, has put a control team on the case, and

General Wojciech Jaruzelski, the Polish leader, has publicly praised Mr Kowalski.

A recent test drive showed the fuel saver was not a figment of Mr Kowalski's imagination. A bottle containing a litre of 94-octane petrol which fed directly into the tank was attached to the windscreen of an orange Polonez saloon.

Early in the drive, through the rush-hour traffic of the city of Torun, the fuel disappeared quickly. But as soon as the vehicle was on a good road outside the city and settled on a speed of about 55-60mph, the engine drank the petrol very slowly.

rain on the return journey the car achieved 14 miles (22.8 km) on a litre of fuel.

According to one Western survey, the most economical car in the world is a Nissan, which can cover about 20.5km a litre. But the Nissan is more than 600lb lighter than the Polish-produced Polonez.

The idea came to Mr Kowalski in the 1950s as he stood at a busy Warsaw crossroads and saw the exhaust fume haze. In those days he worked in a driving school and was able to test the prototype, cutting the fuel consumption of an old Opel Kadett by about a third.

He sent documents and drawings to the patent office, which acknowledged the letter — and then lost it.

Official indifference, the destruction of the original Opel and the closing of the driving school put the project on ice. Instead he worked at a car service plant.

Last year he tried again to interest the authorities in his fuel saver. He installed it in his own car and borrowed petrol from friends — fuel is rationed in Poland — so that he could do a test drive over 25,000 kilometres.

Experts from Warsaw declared that the car would need to be tested by them for about 200 hours and that Mr Kowalski would have to pay

150,000 zlotys (£625) — nine months' average wages — for the tests.

That was out of the question. The Ministry of Steel and Mechanical Engineering ordered the main Polish car factory to test the car, but Mr Kowalski was afraid that the car would be taken away, perhaps be abused, and the invention stolen or dismissed.

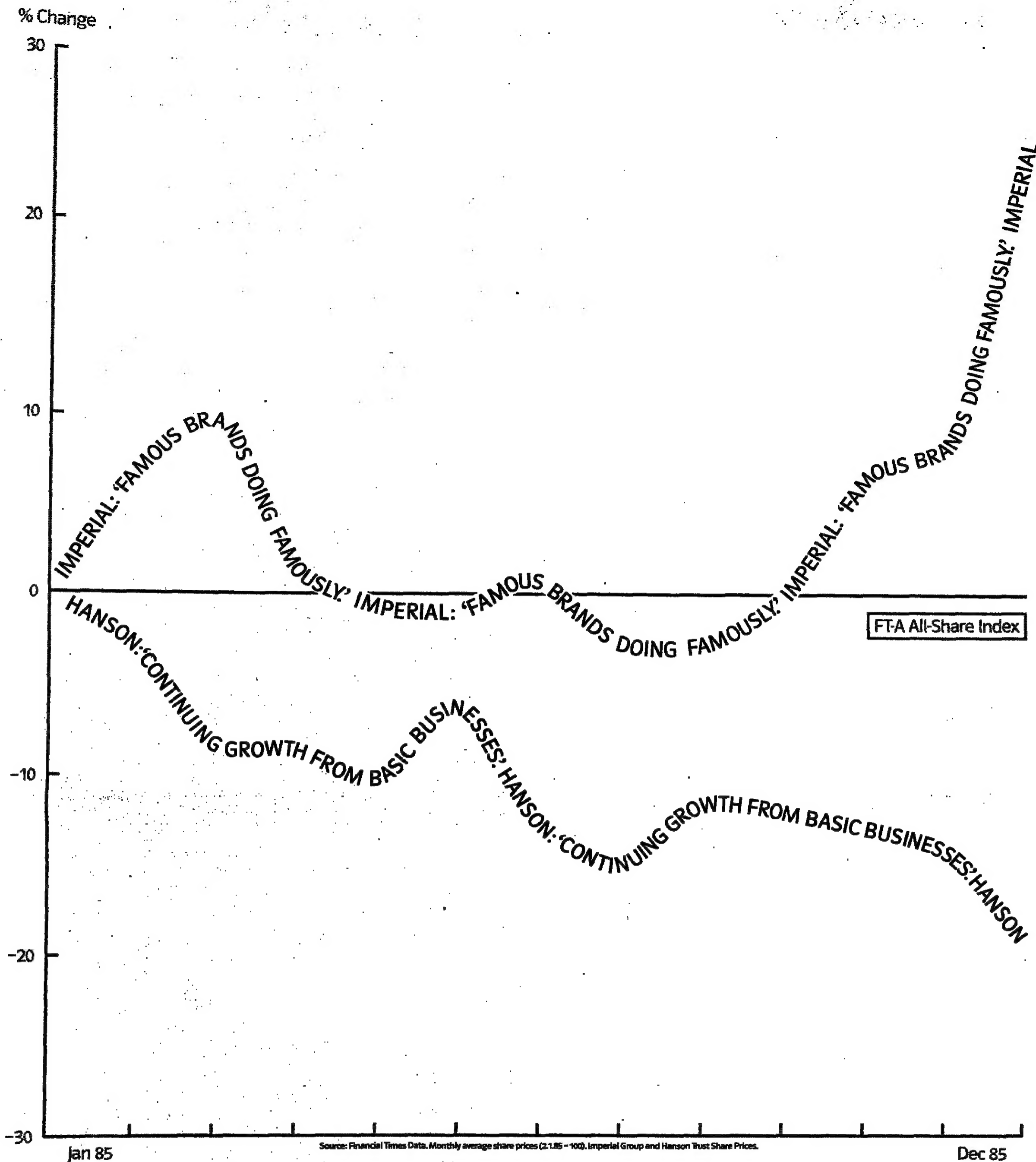
However, the environmental protection institute in Torun has tested the engine exhaust. The result is remarkable: the exhaust carbon monoxide is less than 0.1 per cent. The Polish standard allowed is 4.5 per cent.

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# Britain's all-purpose general motor

## THE TIMES PROFILE

LAND ROVER

There can't be many car makers who supply customers with a booklet telling them how to turn their vehicles into washing machines. My copy of the "Official Guide to Land Rover Expeditions" is stained with travel. But alongside the laconic Birmingham view that "the danger of snake bite tends to be exaggerated" I can still read a piece of basic Land Rover knowledge which has helped to maintain the standards of civilized living in the furthest flung corners of both hemispheres.

"A convenient way of washing clothes whilst travelling," it says, "is to put them in a waterproof, sealed, container in the back of the vehicle with a suitable amount of water and washing powder".

That advice tells us a lot about Land Rovers. It suggests, for one thing, that they jolt about, which they do. (Although the new, sophisticated coil-sprung models are a bit more cissy in this respect.) It also sums up the mixture of rugged practicality and romantic adventure which has been the special appeal of the Land Rover for nearly 38 years. "It's one of the things that makes you proud to be British," says Land Rover sales manager Tim Ackerley. However, it may not be British for much longer. The giant American firm General Motors is negotiating to take over the Land Rover-Leyland trucks group, which makes the Land Rover.

What is the secret of its long-lasting worldwide success? Much can be traced back to the circumstances of its birth, in the austere post-war era. The Rover company was struggling. Its products were smooth, bulbous saloons smelling of polished walnut and fine leather, favoured by British doctors. They were in demand, but the government refused to allocate steel to any company not pulling its weight in the export markets. The foreign market for Rovers was virtually nil. There wasn't even a worldwide dealer network. The Rover directors knew they either had to make something that could be exported, or go under, like so many other car makers during that period.

History relates that the idea was born on a farm on the Isle of Anglesey that belonged to Maurice Wilks, Rover's technical

chief. His brother, Spencer Wilks, was Rover's managing director. Maurice used an old army surplus jeep to do odd jobs around his farm. "What are you going to do when that wears out?" asked Spencer one weekend. "Buy another," said Maurice. "There isn't anything else". In a flash, so the story goes, they both realized they had their export product. Maurice started laying it out on the drawing board on the Monday morning.

Their eyes were on what is now known as the developing world. They saw a huge market for a simple vehicle that would do most of the things the tractor could do, and yet be capable of behaving much like a car. There was great emphasis on providing "power take-offs", so that people could use them to run their saw benches or pumps, all the things that Maurice used his tractor for at weekends.

Make it quickly and keep it cheap was the order. There was no capital for expensive re-tooling and jiggling. Shortage of funds forced them into decisions which later turned out to have been brilliant strokes of design foresight. The chassis is a case in point. The normal procedure would have been to invest in machines to turn out strong, girder-like steel pressings. But they chose a cheaper way by welding strips of flat sheet steel together to make long box structures. It turned out to be much more rigid than a conventional chassis. It lasted longer, too. While steel was short, there were still supplies of aluminium left over from the war-time aircraft industry. So they used non-rusting aluminium alloy for the bodywork and diverted their extra steel quota to the cars.

The almost accidental result was a vehicle of amazing strength and rigidity which had most of its weight low down, making it safe for turbulent cross country work. It also lasted for years. How long? "We don't know, yet," says Tim Ackerley, producing one of the standard Solihull jokes. "We've only been making them since 1948..."

It was unveiled to huge and unexpected acclaim at a motor show in Holland. It quickly became obvious that it was going



At the summit: the Land Rover, symbol of British initiative but soon, perhaps, to be American-owned

to be more than a utility vehicle for working farmers. Farmers certainly bought it. But so did plumbers, engineers, policemen, the military and he-men everywhere, as well as that gentler section of British society with Land Rover-like qualities of endurance known as "the county". The Rover company suddenly realized that it had invented a new kind of car.

Once you have owned one, it is difficult to get rid of the bug. Of course, they drink petrol and are full of sharp corners which jab into unwary knees and catch on the pockets of Barbour jackets. The optional extra "de luxe" seats have always been a virtual necessity, and a bit of carpet

helps make them reasonably habitable up front. Newer models (and Land Rover owners call "newer models" anything up to 10 years old) have a place for a radio, which is a joke. The only music needed is the amiable baritone warbling sound which echoes up through the chassis in top gear on the open road, the Land Rover song.

In the roughest country and the toughest conditions, they inspire comforting feelings of being high and dry and safely at home. Even if the driving compartment does sometimes ship water, it is a simple matter to drive onto a slope, open the lower door, and let it out. If something goes wrong, however remote and

hopeless the situation may appear, there always seems to be someone around who "knows Land Rover".

Our efforts to make democracy stick throughout the Empire may not have been altogether successful. But in the remotest Arab souk or African township there will usually be someone who has received a thorough grounding in the principles of the Solihull cooling system.

Bolled together in Meccano style, they are a joy to play with and maintain. To anyone used to a mass production car plant, the factory at Solihull seems a very strange

1948: On 30 April it makes its first appearance at the Amsterdam Motor Show. Permanent four-wheel drive. Doors optional extra. Price £2450. First deliveries in July. On second thoughts they decided to make doors standard for the same price. In October the first station wagon version was built. Classified as a private car, it attracted purchase tax. Price £2950.

1950: Metal hardtop offered as alternative to canvas roof.

1954: The first long wheelbase (107 inch) version produced.

1956: Another two inches tacked onto both long and short models. A Mr C. Kidson of Wareham in Dorset won his speed against a line of £3 for exceeding the 30 mph commercial speed limit in his Land Rover. Lord Chief Justice Goddard ruled that the Land Rover was "a dual purpose vehicle", not subject to goods vehicle speed limits.

1957: The first diesel Land Rover offered.

1958: The launch of the series II, with newer, rounder styling. £240 for short wheelbase, £730 for long wheelbase.

1959: November saw the 250,000th Land Rover.

1960: April saw the 500,000th Land Rover.

1969: Headlamps moved from radiator to front wings.

1970: Land Rover sprouts luxury cousin, the Range Rover.

1971: October sees launch of series III Land Rovers with new synchromeshed gear-box, smartened-up fascia and new radiator grill.

1976: June sees production of millionth Land Rover.

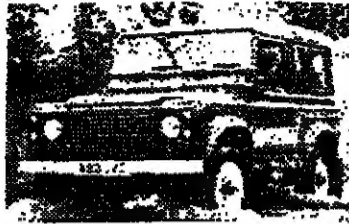
1978: Reorganization of British Leyland, formation of Land Rover Limited and plan to



Debut: 1948, price £2450



War work-horse: in the Falklands



County set: going up-market

double production by 1980s with £200 million investment programme.

1978: Launch of V-8 engine Land Rover.

1982: Launch of the "county" station wagon.

1983: Launch of the 110 model, with new coil spring suspension, five-speed gearbox, one-piece windscreen and power steering. Less noise for more power.

1985: Launch of 90 model. All 110 refinements on short wheelbase. Total of 1,365,054 Land Rovers produced at end of year, selling in 120 countries.

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## The flying eye that works miracles

How a dedicated team of surgeons is helping to cure the blind of the Third World

The boy was black, barefooted and completely blind from congenital cataracts. His name was Isaiah and he was five years old. He arrived at the plane with his little sister and their friend, both of them blind, too. In Swaziland, as in the rest of the Third World, it is a tragically commonplace affliction.

The operations took place aboard the stationary plane at the airport and when Isaiah came out of the operating theatre, he sat up in his recovery cot and sang *Jerusalem* and there was not a dry eye in the DC-8. The next morning the doctors took off the patches and for the first time in their short lives, all three children could see.

The story still brings a hint of moisture to Oliver Foot's eyes, yet it is one of thousands he has seen as executive director of Project Orbis. "Miracles" have become his way of life. Yet that is not essentially what the International Flying Eye Hospital is all about.

Its primary purpose is as a teaching machine, a means of

educating ophthalmologists around the world in the business of preventing, treating and curing blindness. With more than 42 million blind people in the world and another 500 million who suffer from disabling eye diseases that could lead to blindness, it is scarcely surprising that Orbis is hailed as the "flying white bird carrying miracles" when it arrives in underdeveloped nations.

In the past four years it has held 57 programmes in 36 countries, operated on 4,000 patients and restored sight in varying degrees to almost all of them. But that is a bonus. "The important point is that we have taught 3,500 doctors across the world how to carry out the operations themselves," says Foot, "and the multiplication effect means that there are thousands more who have learned since."

An earnest, likeable 40-year-old former actor, theatrical producer and public relations director, Foot is the son of Lord Caradon, Britain's one-time ambassador to the United Nations, and the nephew of former Labour leader Michael Foot.

It was while Oliver Foot was on holiday in Jamaica with his wife and two children at the beginning of 1982 that he bumped into Dr David Paton, the Houston eye surgeon and inspiration

behind Orbis, who was planning the project's maiden trip.

When Foot returned home to New York, he received a call offering him a job as Orbis's director of external affairs. Eighteen months later he was promoted to executive director.

Currently in London on a rare and brief visit, having left Orbis in Iraq on its first mission into a war zone, Foot enthused about the project's overall achievements.

"What is so wonderful is that because we are non-

political we cut across every boundary, border and type of bureaucracy. We have become ambassadors of goodwill. During a three-week stay in a country we are able to reach everyone - from the people out in the bush to the heads of state."

Certainly, Orbis has brought about some unique reconciliations. Arab and Jewish doctors and Greek and Turkish Cypriots have worked alongside each other within its neutral perimeters. In Swaziland, ophthalmolo-

gists from several politically incompatible African states buried their differences to operate together. In Peru, the President was so impressed by a corneal transplant on a child that he changed the laws to set up an eye bank and allow donor access for all organ transplants.

With a permanent and cosmopolitan crew of 20, including doctors, anaesthetists, nurses and technicians, Orbis relies on the services of the world's leading eye specialists who donate their skills for a week or two at a time.

Although the plane is equipped with the most sophisticated microsurgical equipment, the team adapts its teaching methods to the needs and facilities of the host countries. Local doctors assist visiting specialists and then each other in operations on selected patients, and an elaborate audio-visual unit enables others to watch and ask questions both in a 20-seat classroom and outside the plane.

Entirely non-profit making, Orbis has a \$5 million-a-year budget which is contributed to mainly by international corporations and governments. Even so, Oliver Foot is anxious to increase the funding internationally to help set up permanent land-based institutes. "My dream is to get the 747 dealing with all areas of health, and spend three months in places like India, drawing on the world's best medical educators. People may call Orbis a gimmick - but the thing about it is that it works."

Sally Brompton

### CONCISE CROSSWORD (No 874)

ACROSS  
8 Furniture vans (13)  
9 Gear (3)  
10 High hair style (9)  
11 Steps (5)  
12 Formal change (7)  
13 Canine (7)  
14 Bare (3)  
15 Small-lettered (9)  
24 Christmas tree (3)  
25 US State troops (8,5)

DOWN  
1 Games



## BOOKS

# Sparky founding female feminist

At one of my favourite moments in this diary, fairly early on in 1936, Vera Brittain gets drunk on a double White Lady (of course) the Ladies' Carlton. Those who think of Vera Brittain as the sanctimonious author of *Testament of Youth* or, even more unfairly, as Shirley Williams's mother, should read this book immediately. It is smart, sharp, very bitchy, and I think shows Vera Brittain in a most alluring light.

It is becoming clear as the Vera Brittain *opus* builds up inexorably, with recent reprints of her three volumes of memoirs, her collected journalism, two volumes of diaries with another vol. to come, that the diaries reveal her at her best. She was a natural. Her diaries have all the dash, the charm, and the acerbity one misses in her stolid and more reflective prose.

When this volume opens, she is 38. She is living in Chelsea in considerable style. In her household she has four servants; two small children (the accident-prone Shirley being on the verge of walking, with much grazing of the knees; one resident female friend, Winifred Holby, then embarking on *South Riding*, Winifred of the keen mind, kind heart, and size 8 shoes. It is a formidably fantastic set-up. Vera's husband, Gordon Catlin, an academic working in America, comes and goes, a bit on surfeits. On his return visits his wife is apt to grumble that "much nocturnal intercourse" spoils energy for work.

And work was the great thing for Vera Brittain's generation. In a sense, she and her friends behaved as if they had discovered it, dashing from one literary luncheon to another, frantically reviewing one another's novels, writing each other's obits with an endless girlish energy. She catches the mood marvellously of that female literary mafia o'erruled by Lady Rhonda, editor of *Time and Tide*. This diary

**Fiona MacCarthy reviews the diaries of a brave radical pioneer, battling to be a writer in a bad time, and succeeding**

## CHRONICLE OF FRIENDSHIP

Vera Brittain's Diary of the Thirties, 1932-1939  
Edited by Alan Bishop  
Gollancz, £12.95

reveals a, to me, surprising glamour in the literary lady's life of the mid-Thirties: on her way to the States to give a lecture tour, after the success of *Testament of Youth*, Vera Brittain, in black coat with grey fox collar, is snapped by the photographers and fed on caviar.

She thought of herself as a writer first and foremost. But, with her social conscience and her busybody temperament, she could not resist involving herself hectorically in most of the progressive issues of the day. Planning letters to *The Times*, with Bernard Shaw, on sunbathing. Attending Marie Stopes's Executive Committees. Haranguing them in Sheffield, dressed to kill as usual, in long black skirt and gold shirt blouse ("very effective against velvet curtains shaded gold and red by stage lights"). She was there at that notorious conference on the Family at Friends' House at which Naomi Mitchison scandalized her social worker audience by proposing that children at co-educational schools should be taught "to sleep together beautifully". Even Vera Brittain did not totally approve.

Vera Brittain was an early and inspiring example of a woman who tried to have it all ways, seeing "absolutely no real reason why a woman shouldn't have the best of both worlds, as a man has always had." The greatest fascination of this diary lies less in the build-up of the detail of the period, potent as this is, more in the sense it gives of the eternal female conflicts. Particularly poignant is the entry in the diary in which Vera Brittain has a sudden bad attack of the Isadora Duncans that working mother's nightmare of returning home to find one's children drowning in a taxi at the bottom of the Seine.

It was rather touch-and-go, and we soon begin to realize that the Vera Brittain ménage could not have worked at all without the ever-willing Winifred. Much, perhaps, a bit too much already, has been written about the exact nature of a relationship that the lunatic left lesbians have done their best to annex. This assumption arises from complete incomprehension of life between the wars in an Oxford women's college. As the diary makes obvious, the mood of this great friendship, but drinks in woolly dressing-gowns, was not at all erotic. It was purest Somerville.

Vera Brittain was a very female feminist. Not that she admitted any female no-go areas: her sense of male inferiority was strong. But she saw things and described them in a very female manner, noticing for instance when she went to Nazi Germany in 1936 that German women were no longer wearing make-up: they had all gone "pure". She found this very sinister. Her reporting of the scene, with Hitler shrill-voiced and emotional, has the cogency and quickness of a well-made shopping-list. More than most women of her period, Vera Brittain was a part of public life. The great interest of this diary is its intertwining of important political preoccupations with small domestic ones: tradi-



tional male topics, and the female trivialities of manicures and hair-dos and the plucking of eyebrows. This balance gives both sides of things particular immediacy; and one feels for Vera Brittain, in her gold-lacquered silk tunic dress about to address the citizens of Middlesbrough on "Changes in Manners and Morals", when the news of the Abdication comes through, and she is overcome with a

huge weariness. She, like Edward VIII, belonged to a generation that had seen almost more history than any generation could bear. Vera Brittain kept a diary only intermittently. As Alan Bishop observes in his admirable introduction to this volume, she used her diaries more or less to chronicle catastrophe. Her diary of the First World War records two major tragedies: the death of her first love, the shining,

solemn Roland Leighton; and then the brother Edward, to whom she was devoted. There were two disasters also in this diary of the Thirties: her father's suicide; and then the early death of Winifred. Strange parallels of loss and the disruption of friendship that have, in both diaries, stimulated her best writing. The long account of Winifred's appalling passing is by any standards a five-star death-bed scene.

# The Typical New York Jewish Boy

## FICTION

John Nicholson

**WORLD'S FAIR**  
By E.L. Doctorow  
Michael Joseph, £9.95

**STAIRCASE C**  
By Elvire Murali  
Century, £8.95

**A STATE OF INDEPENDENCE**  
By Caryl Phillips  
Faber, £8.95

**REDHILL ROCOCO**  
By Shena Mackay  
Heinemann, £9.95

Here's a rare treat! A quartet of new novels, with nothing in common but quality. What better way to banish the February blues? Pride of place must be given to a modern master, in cracking form, playing on a wicket that might have been made for him. After *Ragtime* and *Loon Lake*, few should carp at this description of E.L. Doctorow. The theme of *World's Fair* — small boy growing up in not particularly prosperous Jewish family in the Bronx during the Depression — is hardly original. Nor would a brief description of the central figures — charming but feckless father, socially ambitious mother, adored elder brother, eccentric granny, and assorted snooty relatives, Pinky the dog, etc. — provide grounds for supposing that much imagination has been expended on the novel that houses them.

Many things make a mockery of this judgement. First up is Doctorow's ability to describe the past without succumbing to the dead hand of historicism. The most American — and least Jewish — of Jewish American novelists, he writes about childhood affectionately, but without affectation. Then there's the fact that his terse prose style is peculiarly well-suited to the unsentimental, even callous, world-view of the streetwise nine-year-old. Edgar Altschuler aspires to be the Typical American Boy. He is kind; appreciates the value of a dollar; and does not waste time day-dreaming when he is doing his home-work (we owe this definition of the TAW to Edgar himself). Edgar roots for the Dodgers, helps out at his father's music store on Times Square, and befriends his classmate Meg, despite parental reservations about her mother Norma, a ten-cent-a-dance girl turned "receptionist" at the 1939 New York World's Fair (her job is actually to wrestle in a tank with Oscar the Amorous Octopus).

Altschuler Senior's business goes bust. So does Edgar's appendix, almost fatally. But such dramas are introduced quite casually. Doctorow's objective is to show us a child developing, through his own eyes and the perceptions of those closest to him. There are half a dozen narrative voices, often providing alternative views of the same event. The result is a bewitching insight into the young protagonist, as well as a story of power and charm. Elvire Murali offers us a picture of life in contemporary New York, slyly but not without charm. Miss

Murali is a young, Cambridge-educated Frenchwoman, whose first novel has enjoyed great success the other side of the Channel. *Staircase C* is situated in a Greenwich Village apartment block, the inhabitants of which — art critics, fashion designers, and other such raffish — live in a world closer to Henry Murgers' *Scènes de la vie Bohème* than to Henry James's *Washington Square*. Sexual ambiguity is the order of the day (Miss Murali is reticent about the nights) and some of the chatter may be a little well, French (equals intellectual) for English taste. So too the hero, self-styled cynic, misanthrope, and misogynist, Foster Tuncurry. But there is feeling beneath the brittle, woody crust; and some clever writing.

By contrast, Caryl Phillips's second novel aims for simplicity of style and content. *A State of Independence* describes Bertram Francis's return to his Caribbean birthplace, twenty years after leaving on a scholarship for England, and just days before it is to be formally released from the colonial yoke. It is a bitter homecoming. An old flame is willing to be rekindled, but neither family nor childhood friends prove willing to co-operate in Bertram's dream of returning to his roots.

The heroine of Shena Mackay's first novel is no better adjusted to her surroundings. Mother of four, husband temporarily a guest of Her Majesty, Pearl Slatery is hardly your typical Surrey housewife. The local Church task force is after the souls of her teenage children. Vicar's son Luke Ribbon's pursuit of Pearl is no less assiduous, though not so effective. Miss Mackay is a gifted writer with a real talent for representing the joys and irritations of adolescence. In *Redhill Rococo* she often teeters on the brink of whimsy, but never quite loses her footing.

## Death in darkest outback

Linda Christmas

**EVIL ANGELS**  
By John Bryson  
Viking, £12.95

dy Chamberlain claimed that her daughter had been taken from the family's tent by a dingy. The coroner accepted her version of events; and there the story might have ended. But the world's newspapers clutched the story to their front pages, in search of sales rather than justice. It was to be only the beginning.

In time the coroner's verdict was overturned. Linda Chamberlain was brought to trial, and found guilty of murder. All avenues of appeal were exhausted; and she seemed set to serve a life sentence. Bryson, a lawyer turned writer, does not merely turn

over a ton of evidence for and against the accusation of murder. *Evil Angels* is an impressive literary documentary. It is written as fiction in the style of Truman Capote's *In Cold Blood* and Evelyn Williams's *Beyond Belief*; scenes are reconstructed; dialogue is imposed; and inner thoughts are revealed. This technique is at times irritating, but it sustains the reader through a painstaking and obsessively detailed account.

What stays with me, apart from uneasiness about the fate of Linda Chamberlain, is that the trial, proceeding without a body, a weapon, or a motive, turned into an unwholesome battle between forensic scientists. Britain's James Cameron is at the centre of this, since it was he who first produced evidence that the baby clothes found were damaged by human hand rather than by an animal.

Cameron's evidence is shredded by this new book. *Evil Angels* dismisses his account as full of errors. We have not heard the last of the events that took place in that August night in 1980.

## Bright new panes broken

### POETRY

Robert Nye

primary level with a young girl's fantasy about the boy who delivers her daily newspaper, is just as good:

*His body is brown, breaking through waves. Such white teeth. Beneath the water he searches for the perfect shell. He does not know that, as he posts The Mirror through the door, he is*

equal with dolphins. I shall name him Pablo, because I can.

I wish I had room to quote the rest of the poem. If only to show how effortlessly Duffy maintains the metaphor, while contriving to imply quite a lot about the nature of erotic fantasy and the power of the poetic imagination, rounding off the whole thing with a nice joke: *Tomorrow I shall deal with the dustman.*

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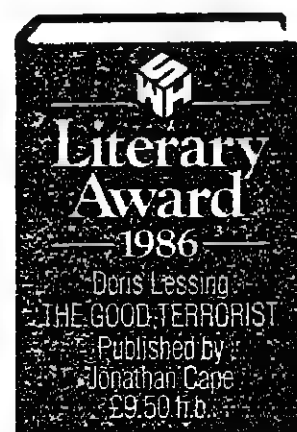
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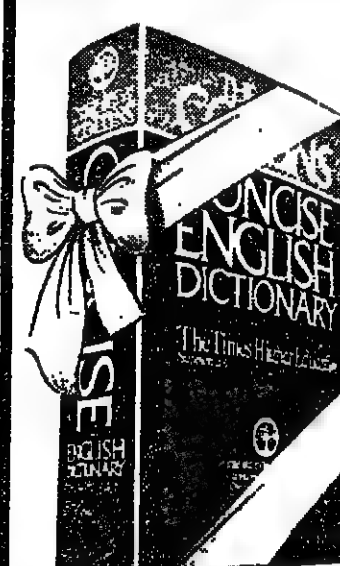
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## THE TIMES DIARY

### Botha's emissary?

After my report yesterday that Nelson Mandela might soon be released from prison and flown to London, I now hear a plausible explanation for the surprise resignation last week of Frederik van Zyl Slabbert as leader of South Africa's opposition Progressive Federal Party. My source in South Africa tells me there are strong rumours that he is to act as an intermediary between President Botha's government and the ANC in an effort to get negotiations started. Yesterday, Winnie Mandela would not be drawn on my report that her husband could be bound for Britain, although she confirmed — contrary to official government statements — that she was expecting his imminent release. Sources in London point out that the ANC president, Oliver Tambo, has a house in Highgate where he would be very much at home. I must ask the milkman if he has been asked to leave an extra pint.

### Short and sour

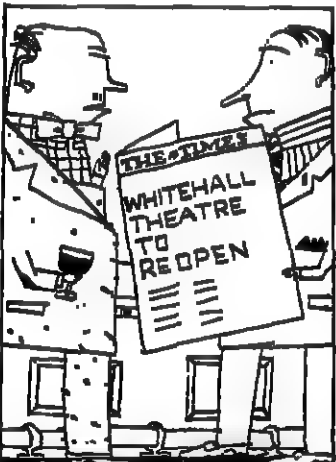
Ivan Lawrence, Tory MP for Burton, seems over-anxious to live down his *Guinness Book of Records* entry for the longest speech in Parliament this century (a 4½-hour oration on fluoridization). Last Saturday he found himself at a constituency rowing club dinner. At 11.30 pm, after sitting through four speeches, he was finally called upon by the toastmaster to give his address. "My address is Grove Farm, Drakelow, Burton-on-Trent, where I propose immediately to return," thundered Lawrence — and sat down.

● The English Speaking Union of Chester was saved from embarrassment at its recent annual dinner by a proffender who spotted that the menu said the loyal toast to the Queen would be proposed by Derek Hinton. Chairman Derek Harris would not have been pleased.

### Lumping it

The freelance reporter threatening to sue for wrongful arrest is not the only journalist who claims to have been assaulted by police during the Hillsborough riots. BBC local radio reporter Frank Stewart tells me he nursed for weeks a large lump inflicted by charging coppers who ignored his press card. Not that you would have received that impression from the report of the riot coverage in the BBC house magazine, *Ariel*. There Stewart is listed "hurt" under the unambiguous headline "Targets of the rioters' violence." "We weren't trying to apportion blame," a BBC spokesman said.

BARRY FANTONI



"Farcus? They'll have problems competing with the show down the road."

### Peppery kidney

So eager is the junior health minister, Ray Whitney, to make his kidney-donor campaign go with a swing that he is privately nagging soap opera producers to transplant kidneys into their plots. *Crossroads* replied that it had a transplant cliffhanger a couple of years ago. "Like the adultery and rape episodes recently, to repeat the ideas would be to over-pepper the soap," said script editor Kate Henderson.

### Contempt

Tam Dalyell, Labour's 53-year-old gadfly, missed the Channel Tunnel debate in the Commons on Monday because of a football injury. The previous day, while playing for the Scottish MPs five-a-side team during the Scottish Labour Party Festival, he was sent sprawling by a Sogot forward. "I'm told I keeled over like the Belgians," Dalyell says.

### Off limits

Only months after the transmission of *Queens'* documentary series that revealed we all had fewer misconceptions about life at Cambridge University than we thought, St Peter's College, Oxford, yesterday banned BBC 2 cameras from its gates. The governing body turned down a request from a boisterous teenage pop show, *No Limits*, to film rehearsals of a student production of the musical *Grease* because of fears that it "could confirm the poor image that universities and students currently have." The Master, Gerald Aylmer, confided that his wife had taken the precaution of watching the last edition of *No Limits*.

PHS

# Borrow more — and cut taxes

by Graham Mather

Today's Cabinet meeting to discuss the shape of the 1986 Budget will be looking at a much brighter prospect than seemed possible only weeks ago.

Market nerves over falling oil prices have eased without Treasury resort to a steep rise in interest rates or a major commitment of reserves to steady sterling. The annual attack of pre-Budget jitters is proving far less dramatic than last year.

Neither business nor public opinion seems strongly opposed to a modest increase in oil taxation to recoup from the oil companies part of the revenue lost to the Treasury from lower oil prices. This could give the Chancellor scope to improve on his worst-case scenario, a Budget confined to improvements in tax thresholds.

But to secure a package likely to have any significant economic impact, and to send positive signals to domestic and international investors and markets, the Chancellor must overcome a further problem: the level of the public sector borrowing requirement. The Chancellor's long-standing preoccupation with squeezing down the PSBR looks increasingly irrelevant to the contemporary needs of the real economy.

At first sight the obstacles to a higher PSBR to aid tax cuts look formidable. It has acquired a role

as a symbol of fiscal rectitude, all the more significant as monetary indicators such as M3 have been downgraded.

In 1985 a dramatic cut in the PSBR from its 1984-5 level of £10.5 billion to a £7 billion target for 1985-6 helped to calm markets frightened that the medium-term financial strategy was on its way out.

Today the scene looks different. As a proportion of gross domestic product the PSBR is lower this year than at any time since this government was first elected in 1979. There are few signs that inflation levels are unduly sensitive to changes in the PSBR: increasing it in 1984 to bear the cost of the miners' strike was not accompanied by dramatic inflationary consequences.

Although increased public borrowing means a higher annual cost of servicing national debt, the PSBR is only a secondary indicator of economic health. It can obscure real policy objectives such as the level of tax as a proportion of GDP, which rose from 33 per cent in 1979 to 38.6 per cent in 1984, and government spending itself, which has risen in real terms up to the present financial year.

More relevant is an assessment

of PSBR against the net worth of the public sector: the value of public-sector physical and financial assets, deducting existing debt and other liabilities. Against this yardstick, stockbrokers Phillips & Drew have calculated that a PSBR of well over £9 billion in 1986-87 could be acceptable, compared with the current target of £7.5 billion.

A higher PSBR to fund tax cuts is wholly different in its economic effect from an increase to fund public-sector current overspending. Using the PSBR to cut taxes on capital ownership, such as stamp duty on share transactions, which could be halved at a first-year cost of less than £150 million, or capital transfer tax, which could be abolished for £300 million first-year costs, could satisfy some of the strictest low-PSBR theorists.

Abandoning the crutch of an artificially tight PSBR would have policy benefits. The Chancellor would need to be more explicit about his medium-term tax strategy and the public spending levels it could finance. The benefit would be immediate: financial and equity markets firm when tax cuts are in prospect and weaken against fears of overspending.

Moving away from excessive

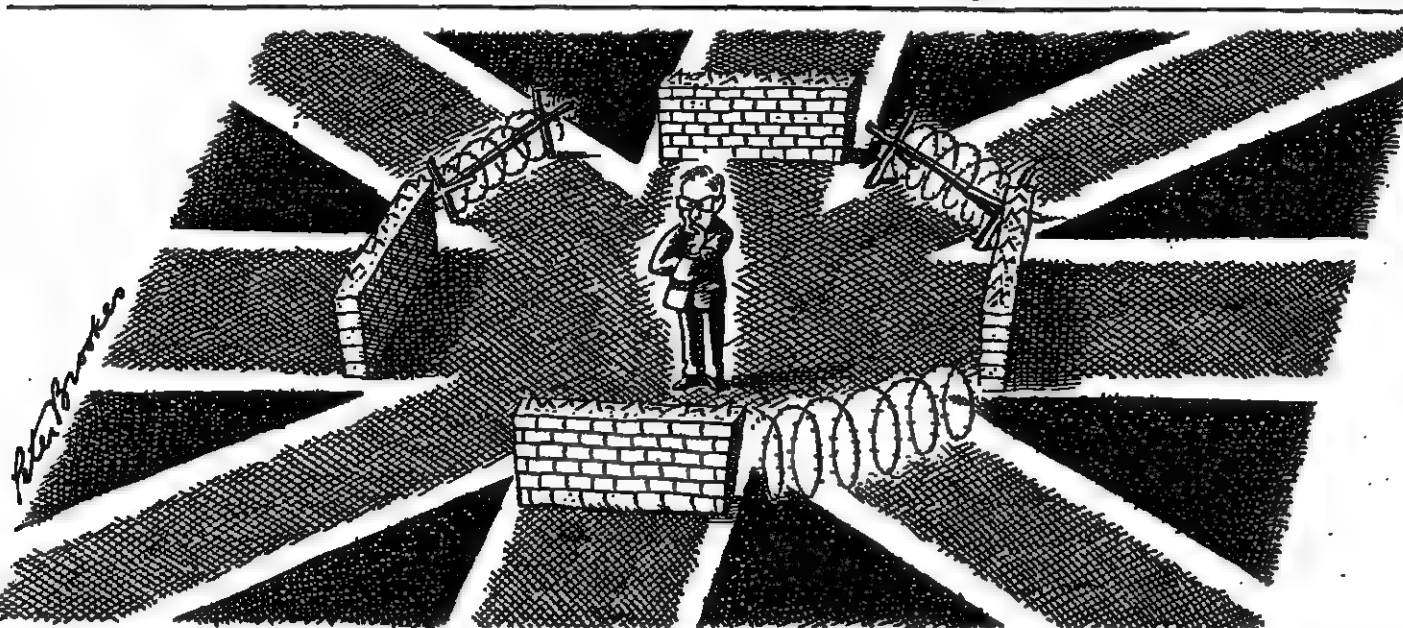
reliance on the PSBR would necessitate clearer Treasury guidance about its approach to the interpretation of money supply measures. Increased market confidence would be the result.

Business opinion surveys consistently show significant improvements twice a year after the Budget in March and after the financial statement in November. The reason is straightforward: businessmen feel they know where the economy is going. But the effect soon wears off. Leaving behind excessive concern about the PSBR would strengthen the Chancellor's incentive to be more active in explaining economic objectives month by month, as Sir Geoffrey Howe did.

The choice is clear. If the PSBR rises from the £7.5 billion target, a package of significant tax cuts for the low-paid, plus a lower basic rate, plus measures to widen share ownership 'all become possible. They would have a real impact, strengthening market confidence and investment intentions, boosting customer demand and easing pressure on pay. Without the PSBR rise all of these become problematical.

In 1986 it looks as though holding down the PSBR would be Nigel Lawson's real gamble. The author is head of the policy unit, Institute of Directors.

## George Brock asks what options are left for the government in Ulster



## Is there any escape route for Tom King?

The SDLP can be tempted into a scheme, how can any Protestant politician come anywhere near it while the Hillsborough agreement exists, without mortal risk to his career? And if these well-meant hopes for power-sharing are the way of previous ones, what is left?

The Hillsborough agreement lacks any leverage that could be used to nudge nationalists towards power-sharing arrangements. The SDLP's leader, John Hume, is therefore in no hurry to make specific and practical his promise (delivered during the Commons debate on Hillsborough) to talk to anyone, anywhere, any time about devolved government. He gives every impression of a man who believes that the Unionists are not going to be worth talking to until they have been through the psychological trauma of taking on Mrs Thatcher and losing.

The only form of counter-pressure available to King is threat to make the Hillsborough agreement suffer a form of brain death: it would be technically alive and in force, but otherwise completely inert. This would be a sharp blow to the SDLP's credibility, liable to make its electoral gains against Provisional Sinn Féin very short-lived. Hume has staked the revival of his party's fortunes at the polls on the agreement not only being signed but delivering visible improvements for the Catholic minority.

Before Hillsborough was signed, Hume was asked to declare his position on power-sharing. He apparently said that he would take part in an executive, accountable to an elected assembly, in which the seats were allocated in proportion to electoral strength. The assembly would have to start afresh and not be adapted from the

existing one, which has only ever been attended by Unionists and the centrist Alliance Party.

In the past this might have provided a starting-point; but to qualify even as that, this time around, it would have to be made out loud. Hume has been silent on details so far.

There exist one or two other straws at which King can clutch: the "Catherwood" proposals, for example, which appear to show that Unionists are ready to consider an experimental power-sharing scheme.

But the real obstacle is Unionist non-cooperation. When real choices are put before them, most Unionists seem to opt for either continued direct rule or full integration with the United Kingdom. Even the opinion polls — which consistently over-estimate bipartisan support for power-sharing — can find few Unionists ready to contemplate it alongside an existing Hillsborough agreement. The logic of this is that they will not offer anything in response to Hillsborough except static opposition, which might later be accompanied by violence directed at London or Dublin by paramilitaries.

If this turns out to be the shape of the rest of this year, King's options are limited. He can soldier on with direct rule, enhanced by an agreement with Dublin which is operated from the British side in the lowest possible key and used as far as possible as a conduit for the profitable exchange of security information. No further power-sharing pipedreams that might upset people would be floated in the sensitive period before the next election.

The second is to extend the logic that brought the government into real negotiation with the Dublin government in the

first place. Unionists have portrayed Hillsborough as the shocking transformation of a government which they had previously thought benevolent. But London had despaired of Unionists' bleak and negative response to anything and everything and in 1980 had begun a fateful dialogue with Dublin. In the absence of any constructive Unionist response now, Dublin would no doubt argue that the way to make further inroads into the discreet support which the Provisional IRA enjoys inside the Catholic population would be to build up the role of the intergovernmental conference. The more influential, or even executive, it is seen to be, the argument would run, the more nationalist aspiration will be satisfied and the more the attraction of violence will be diminished.

It is just possible to see Mrs Thatcher accepting this logic during a third term, but it seems inconceivable before 1988. Unionist politicians somehow convinced themselves that they had an ally in Downing Street, ignoring the fact that Mrs Thatcher is contemptuous of the way in which Unionists governed the province in the past. But while that antiquity may be enough to stiffen her against the cries of betrayal, it is not the same as saying that she has been converted to nationalism. Nor has she ever been converted to the cause of a sustained interest in Ireland: her interventions have been spasmodic and her attention has now been switched back to concerns closer to home.

The presentation of the Hillsborough agreement south of the Irish border has always assumed that it presents a straight choice between a fully fledged "evolving" agreement or none at all.

This neglects the overwhelming priority that this government is now giving to the quiet life and the fact that there is a third possibility — the most neutral interpretation of the agreement that can be managed. "It is," Mrs Thatcher said in an interview with a Belfast paper, "an inter-governmental agreement to formalize some of the discussions that used to take place."

Tomorrow: the debates inside Unionism

reserve man into the firing line." G.W. Stevens of the *Daily Mail*, on General Sir Hector Macdonald at Omdurman: "He saw everything, knew what to do; how to do it; did it. At the 'fire' he was ever brooding widely behind his firing line; at the 'cease fire' he was instantly in front of it; all saw him, and knew that they were being nursed to triumph."

In a similar misunderstanding, sub-editors find it convenient to write that a ship struck a mine. Modern mines are usually detonated by magnetism, acoustic influence, or pressure. To say that a ship struck a mine is as improbable as an insurance claim by a motorist that his vehicle had been struck by a lamp post. But we think that SHIP STRUCKS MINE has more impact. And anyway STRUCK is shorter for headlines, than saying that the ship was sunk by a mine.

## Right out of line

Philip Howard: new words for old

wrong end of the rifle in firing lines. In recent weeks *The Times* has put, among others, Militant Tendency, judges, and the Royal Ulster Constabulary in the firing line, when it is clear from the context that we mean that they are being shot at rather than doing the shooting. This is the exact opposite of what firing line originally meant.

In the days when British troops marched through bush or veld in scarlet and turtan they deployed into firing line for line-firing at the enemy. The Boers finally persuaded our generals that this stately parade-ground manoeuvre, was not practical.

The use of firing line for those who were doing the firing persisted for as long as civilians were liable to be called up to do their bit of killing. For example, Robert Wilkie, Joiner, of Campbelltown, Argyll, formerly private, the Parachute Regiment, will tell anybody who cares to listen, again and again, about the night he came under heavy small-arms fire in Tunisia in 1943, although, in his own words, he was "not in the firing line."

Here are some earlier examples of the old military firing line. *The Daily Telegraph*, 1881: "General Stewart was obliged to put every

Ronald Butt

## Tories, their own worst enemy

Westminster Conservatives have embarked on a course of self-destruction in a manner characteristic of their party in certain moods of insecurity. Tory conversation concentrates either on Mrs Thatcher's survival as prime minister to fight the next election or the dangerous colleagues who damage the party by raising doubts about it.

There are also signs of jockeying for position by those who begin to write Mrs Thatcher off. From Michael Heseltine and Peter Walker, that was predictable. But what is one to make of John Biffen, the Leader of the Commons, who, asked if Mrs Thatcher would lead the party at the next election, uttered the following masterpiece of ambivalence: "Well, I would have thought that as I would now analyse the situation the answer would be yes."

The explanation of Biffen's tortuous caution cannot be a wish to dissociate himself from Mrs Thatcher out of personal ambition. That would be counter-productive. The reason can only be that, characteristically, he has caught and reflects the mood of self-torturing doubt in the party about Mrs Thatcher. So what is the real basis of that doubt?

It is not about policy. The Tories are not like Labour, which is always riven by the huge gulf between those who want a really socialist Britain and those, including its leaders, who understand that the British public would never vote for this wittingly, and who in their own minds recognize that the logic of socialism sits uneasily with freedom anyway.

No such deep issues divide the Tories. Virtually all the party recognizes the achievements of Mrs Thatcher's government, which has done more than any other since the war to redress the balance of society towards the individual and against the state. Some criticize its handling of the local government but there is no quarrel with the main direction of policy for bringing down inflation, reforming trade union law and privatization.

Some Tories, the risk of inflation notwithstanding, have wanted the government to spend more in the hope of bringing down unemployment and winning the next election. But nobody questioned Mrs Thatcher's position before Westland. So what is her offence?

When Mr Heseltine stalked out of the Cabinet, it was largely on the grounds that Mrs Thatcher had committed a constitutional outrage by refusing proper Cabinet discussion of his Westland case and by instigating the Cabinet's requirement that his statements must be cleared by the Cabinet office to ensure collective responsibility. But no more has been heard of that argument and Heseltine himself

has declared the political question closed. One new facet of the case after another has since been taken up in the hope of discrediting the Prime Minister, and Leon Brittan has resigned for authorizing the leak of the Solicitor-General's letter. But the evidence from all the testimonies is that the Prime Minister was not involved personally, even if her officials assumed she would not disapprove.

The real case against her is twofold. First, she failed to tell Heseltine soon enough to stop the public row or go, and has proved a clumsy manager of colleagues. Secondly, as public attention focused on the morass of trivial errors committed by the government in dealing with Heseltine's extraordinary tactics, Mrs Thatcher failed to be frank about the facts quickly enough and had to have them dragged from her, creating suspicion. Since the Tories try to live by faith in their leaders' infallibility, they are now scared. Has all the truth been told? Does the party need a new leader? Should it have a softer image to beat off the challenge of the Alliance for the middle ground?

They should recognize that if Mrs Thatcher could be obliged to go now, the circumstances would imply a depth of criticism of the Prime Minister which would cost the party the credit earned by her achievements. A new leader, instead of being able to build on the past, would seem like a repudiation of it.

And who would that leader be? A Thatcher critic or a Thatcher heir? Faced with that question the party would tear itself apart. Why then torment themselves, and unsettle their voters, by toying with the impossible? The need now is to restore the public's lost confidence in the government's integrity by demonstrating their own.

As for the less aggressive posture which Biffen advocates, if the Tories are to beat off the Alliance they will not do it by sounding like the Alliance. If the voters want something like the Alliance they will vote for the Alliance. No government has yet saved itself by stealing Opposition clothes; that is simply to act as a pathfinder for an enemy who will do the same job more wholeheartedly.

What is necessary is to probe the reality of Alliance and Labour policies as sharply (though not with cheap abuse) as possible. If the Tories are to survive it will be by being themselves. Yes, the Cabinet needs to be more of a team, and Mrs Thatcher must improve her handling of it. Yes, the Tories need a new beginning but if they continue with their present demeanour it will be the beginning of their end. It is their fear of losing power that is most likely to bring it loss.

moreover... Miles Kington

## Jam with a hint of kosher

A trend in the making, or a musical mirage? I honestly don't know, but here are the few facts I have about klezmer music.

Two months ago the *Herald Tribune's* jazz writer, Mike Zwerin, published a slightly bemused interview with the Klezmorim, a band of young Americans who play a nearly forgotten Jewish folk music.

Once widely popular in all those parts of Eastern Europe where they spoke Yiddish (Odessa was the New Orleans of Russia, they claimed), it was transported to the US early this century but after the 1920s began to fade and almost died out.

The leader of the group described this klezmer music, enticingly, as a sort of missing link between early jazz, Kurt Weill, Prokofiev and Betty Boop soundtracks. Having searched out a few surviving veterans of the music, and done months of painstaking research, they felt in a position to recreate the music and put it back on record.

I had never heard of this beguiling music, and nor had any of my Jewish friends with the single exception of Peter, who obligingly played me an ancient klezmer record down the telephone. It sounded, not very encouragingly, like gypsy music interpreted by Maniovani.

I did the rounds of all the specialist shops in London, from folk to showbiz: none had heard of the records either, until almost as a last throw I went to the folk department of Dobell's Jazz Record Shop in Tower Street. The man there is a walking discography.

"Oh yes, Klezmorim records we can get for you," he said. "They have two LPs out on the Arhoolie label, which is early, authentic Yiddish stuff, and two later LPs on the Flying Fish label. They've become a bit more jazz-oriented on these last two. Take your pick."

I picked the last two and took them home. Missing link between Prokofiev and early jazz? Well, the line-up is certainly like an early jazz group (two brass, two reeds, tuba and percussion) but the music struck me at first hearing as a cross between circus music, silent film accompaniment and a gypsy brass band.

As my ears became accustomed to it, I also began to hear curious, non-western scales, moods which varied from wild jollity to a keening melancholy and a spirit which certainly could be called jazz-like, although their one attempt at a genuine jazz number, Ellington's *The Mooch*, is dull and clipped.

The more I listen to it, the more I like it. The pedantry implied by all that research is nowhere to be heard in their playing, which is wonderfully spirited. Even the titles of the tunes convey the familiar yet exotic flavour: *Yiddisher Charleston*, *Krainweis Steps Out*, *Stambul*, *Bucharest*, *A Wild Night in Odessa* and *The Tuba Doina* — this last a haunting slow tuba solo backed only by tremolos on the xylophone. Mark you, I'm not quite sure it all justifies the advertising prose on their latest LP, *Ateraphis*.

"They lived like gypsies and played like demons. You could find them stirring dancers to frenzy at a week-long village wedding, marching in brass-banded splendour with the Tsar's military band, entertaining aristocrats at a Viennese spa, or jamming at a waterfront tavern in the Moldovanka, the thieves' quarter of Odessa." They were called klezmorim and they had style all their own, full of unorthodox tonalities and crazily interlocking rhythms — the rollicking, vodka-soaked sound of a steam calliope gone mad."

No music could live up to that sort of build-up, but the Klezmorim do their powerful best and, yes, they do echo Kurt Weill, and gypsy music, and jazz players like Ziggy Elman. Consider me hooked.

"By the way," said the man at Dobell's, "our contacts in New York tell us the next trend could be tango music. Remember, you heard it here first."

Although not quite ready for a tango boom yet, I did go away with a copy of a new Harlequin LP entitled *Jazz and Hot Dance One: Argentina 1915-1950: Volume One*. How could I resist a record featuring bands like Ahmed Ratip Sus Cotton Pickers de Buenos Aires? On this evidence Odessa of Argentina.





## OVER THE HORIZON

The battle for the control of Westland is over. The political fall-out is settling. We are now facing the aftermath.

It is a muddled and a muddled picture. The squabbles at the surface of the Conservative Party have been as unattractive as any subterranean misunderstanding in Whitehall. Mr Biffen makes his criticisms in one code. Mr Heseltine uses another. Lord Whitelaw hits back in a third private language. Loyalties are traded and betrayed as though at a prep school.

In the meantime the shadow-boxing and the skirmishing have quickly acquired their own political reality. For commentators and cabinet ministers the game is now the thing. As the pundits discuss the relative unity of the parties and their poll chances in the various circumstances that may arise, it needs to be remembered that this is a dangerous game.

The national leadership is not yet up to be grabbed. The strutting combatants can show only their backs, not their bites. But while the dust and the noise suggest a diversity of future options for Britain, the reality that there are only two fundamental choices remains hidden.

In the years to come there can either be a strengthening of the opportunities of the individual that Mrs Thatcher has pioneered, the further rolling back of the state, the increasing of the demands upon personal responsibility; or there can be the opposite - more state intervention, the sapping of individual will, the easy conditions of corrosive national decline.

The next phase of Thatcherism will be at least as tough as its predecessors. We do not think that the British people will reject it for that. It will have to be ready to survive after its architect has left the political scene. We would rather this were later than sooner.

But before any of these prospects can be achieved, Mrs Thatcher and her supporters must separate themselves from the melee. With every trading of coded criticism or banal insult, a vital distinction is blurred.

Under Mrs Thatcher's premiership the centre ground of politics has shifted. The miners' leaders were not allowed to take the scalp of a second Tory Prime Minister; the unions were given back to their members; a popular war was won in the South Atlantic that others would not have dared to fight. But most important of all a giant process of education in the mechanics of economic life has begun.

The engine was stripped down. It is now clear to politicians of almost every shade and hue - Mr Kinnock, Mr Hattersley, Dr Owen, Mrs Williams, Mr Heseltine, Mr Walker - that the creation of

wealth is not an automatic process, that the politician cannot sit in the driving seat like some absent-minded debutante, press the accelerator and expect to proceed smoothly and for ever.

While workers' living standards have been rising, inflation is now understood for the cruel and unfair tax on ordinary peoples' savings that it is. Even those who have not willed these changes, indeed who have opposed them at every turn, are happy to stand on the new ground. If Mrs Thatcher were to be driven to a premature retirement, some of her achievements would survive.

What would not survive, however, is the best chance that Britain has to equip itself for the future. For while Mr Heseltine and Mr Walker are happy to accept that Britain's economy is no perpetual motion machine, they are no less convinced that if a better driver (ie one of them) were to be sitting behind the wheel, that if there were greater resources of state power with which to press the accelerator, the path of perfect progress would be clear.

They accept that past enthusiasts for big government have made big mistakes. They are grateful that some of the worst of those errors, the most grotesque union privileges, the most absurd nationalised industry losses, have been done away with. They believe, however, that such mistakes would not occur again if the old corporatist ways were readopted.

Mrs Thatcher's model of society, on the other hand, is quite different. It is one in which a large number of individual decisions are governed by the forces of the market place and set in motion by the free choices of people who have a stake in the wealth of the nation.

Such a model is sometimes hard to apply to day-to-day political decisions. It is much easier to pull levers of power than to educate. Education takes longer. It brings more setbacks. It puts an enormous emphasis on tone and style. Mistakes have been made. Mrs Thatcher often seemed to disparage almost every act of the state instead of just those that are inefficient or unnecessary. For long periods the message that what the state had to do it had to do well was lost.

But the Prime Minister has at least learnt from those mistakes. Her opportunity to continue the process of education, to refine it, to increase its range and its subtlety is unique. During the Westland debacle she has suffered some of the problems of an ageing administration. In the aftermath she must learn to use its strengths. She does not need to join those obsessed with short-term political advantage. She can direct her thoughts over the horizon.

In the first two terms the

great campaigns of privatisation achieved only a part of their potential benefits. A massive extension of home ownership and share ownership has been achieved. But the chance to make every new owner of his house or his BT shares into an enthusiast for capitalism has been neglected.

Every new shareholder had a chance to join the ranks of those in society who earn their living from their capital as well as from their labour. The number of those who had that chance could have been maximised - albeit at some expense to administrative convenience and exchequer receipts. Instead the method of allocation was timid.

Every new house owner gained an asset which could be used to produce wealth as well as shelter. But rent controls were left untouched. Labour mobility suffered. So did the prospects of a more positive attitude to capital.

There are still many more shares to be sold. The caution that governed the sale of British Telecom and Gas need not be applied to British Rail or the Electricity Boards. Shares can even be given away. The prize is an increase in the number of people who are liberated from psychological dependence on the state, who are prepared to consider private provision for education and health care, whose new freedoms help the process of defining where the state's responsibilities should end and how they should be paid for.

Wealth does not only need to be more widely spread, it needs to be seen and felt to be more widely spread. Individuals need to be encouraged to keep the wealth themselves that is currently held on their behalf, out of sight and out of mind, in their pension funds. Some of the Prime Minister's advisers have proposed that individuals should have a Personal Investment Pool for which the tax incentives would be as favourable as they currently are for institutions. Such a scheme would be a major advance. It could lay the groundwork for other still bolder initiatives such as the extension of payments to workers in the form of profit-related bonuses and share-options in the companies that employ them.

Of all those who beat the drum for privatisation how many see the social changes that should be the programme's longest lasting result? The Prime Minister may not have done all that she might have done in this regard. But at least there is the prospect of her doing so.

That is the difference between moving forward from Mrs Thatcher's past achievements under Mrs Thatcher's future leadership and moving forward under the aegis of those who think that quite enough has been done already.

## THE PHILIPPINES DILEMMA

US State Department officials must be questioning the wisdom of encouraging President Marcos of the Philippines to hold an election at all.

Now, a week after the poll, the result is still unclear. Reports of ballot-rigging and plain cheating abound. And the authority of President Marcos, far from being enhanced by something akin to a democratic mandate, has rather been undermined. America's chief ally in South-East Asia has emerged from the election even more of a liability to his patrons in Washington than he was before.

The dilemma for the US Administration is what to do next. President Reagan's gut reaction has been to greet the conclusions of his election observer team - confirming reports of wholesale cheating - with scepticism, and to send his own special envoy, Mr Philip Habib, out to Manila to assess the situation. That can be little more than a holding operation.

Mr Habib is a veteran unraveller of American embarrassments abroad. But

even he was unable to restore credibility to the US involvement in Lebanon. And it is unlikely that he will be able to do much to restore it in the Philippines either.

It is not so much that the Americans have backed the wrong horse: for a long time President Marcos was the only runner. It is more that they did little to disperse the gathering cloud of corruption around the Marcos leadership until it was too late. Then they tried to repair the damage by cajoling him into an election - before there was any convincing or coherent alternative.

The crowds who flocked to hear the opposition candidate, Corason Aquino, show that there is a general interest in change in the Philippines. The groups from which she drew her support - which include the Catholic Church, sections of the armed forces and the professional classes - show too that the Communist Party need no longer be the only refuge for those who oppose President Marcos.

But until that opposition has a more cohesive form and

a more politically experienced leader than Mrs Aquino, it offers no credible alternative either to the people of the Philippines or to the Americans, who value stability in an ally above all else. For them, the crunch will come if and when President Marcos is incapable of keeping order. But it is something they will have to bear in mind, and plan for now on.

The desire of the US administration to avoid any repetition of their country's humiliation in Iran seven years ago is understandable. But encouraging President Marcos to call an election to justify his position and improve his image was both a disrespect to the democratic process as well as a bad miscalculation.

The best course for President Reagan now is to take careful note of all the forces brought into the open by the election campaign and act with caution. Any precipitate action could have an even more destabilizing effect than an election which so far has done neither the Americans nor the people of the Philippines any good.

## Ethnic issues in policing London

From Canon Charles Walker and Pastor Vernon N. Nelson

Most people concerned with community police relations in London realise that there is an urgent need to integrate the Metropolitan Police. In a force of 26,000 officers there are still less than 300 black or Asian officers. 3,000 such officers would more nearly reflect the ethnic make-up of contemporary London.

All conventional efforts to recruit more ethnic minority officers have had minimal success. And the Metropolitan Police have not been very successful in retaining the few black and Asian officers that they have managed to recruit.

The police recognise that they need the help of the community to overcome the problem. In Britain the undersigned have recently launched an initiative to gain community support for both the recruitment and for the sustaining of black and Asian police officers.

There are two main difficulties: one is the poor reputation that the police have in the minds of most young people in the minority communities. The other is the basic fact that young recruits, especially black ones, can expect from their own communities.

Imagine the effect on this delicate cause, of the incident in Holloway which has just come to light (after two years) from the police complaints authority! Five youths, including two black ones, are acknowledged to have been beaten unjustly by police officers from one of three vans. Yet the Metropolitan Police have not been able to breach a wall of silence protecting the guilty officers.

Can the Commissioner really expect the people of London in general and the black community in particular to believe that skilled investigating officers cannot penetrate this conspiracy of silence, and does he expect us to accept the fact that the guilty officers remain in the force unpunished?

Yours sincerely, CHARLES WALKER, Roman Catholic chaplain to the West Indian community in south London. VERNON N. NELSON, Minister, New Testament Church of God, Brighton, South London Catholic Caribbean Chaplaincy, 135 Nightingale Lane, SW12, February 9.

## Shackle in Nepal

From Mrs Alison Edgar

Sir, I am hurt on behalf of my many friends who work for the International Nepal Fellowship and the United Mission to Nepal by the untrue implications of Mrs J. Merz (February 7). Having spent ten weeks last summer in the western development region of Nepal, visiting many mission projects, on no occasion did I come across any activity which could be described as "unwanted evangelists" influencing the Nepalese away from their original beliefs.

Those Christian westerners who have given up their careers and homes to help the Nepalese understand only too well that evangelism is forbidden. Both INF and UMN have signed agreements with The Nepalese Government which include a clause forbidding proselytisation and understand that they can only work in Nepal on these terms.

That they never share their faith on a personal level with interested Nepalese friends is usually untrue surely this should be allowed under the Human Rights article guaranteeing freedom to choose one's religious beliefs. Aggressive persuasion is what is implied by Mrs Merz and I would strongly contest this criticism.

The days of the Crusades are no longer - I challenge anyone who does not believe me to go to Nepal and see for themselves. Yours faithfully, ALISON EDGAR, Gonville and Caius College, Cambridge, February 10.

## Industry year

From Mr J. B. Wilkin

Sir, We can all share Ian Bradley's dream of self-sufficiency in a post-industrial green and pleasant land, but his economics are naive. He may maintain his car, but he cannot make it; he no doubt stores his home-grown vegetables in a freezer; and he must use a variety of manufactured tools and equipment to make his furniture. These goods do not grow on trees.

He also places emphasis on the work of doctors, nurses and teachers, but his DIY work generates no taxes to pay them. And who is to pull down the dark satanic mills?

By all means eliminate drudgery, and go for maximum leisure by sharing the work equitably. But the wealth produced by efficient industry is the life-blood of a civilized, healthy and comfortable existence. Yours faithfully, J. B. WILKIN, 19 Reid Park Road, Jesmond, Newcastle-upon-Tyne, February 8.

## Under-funding of State schools

From the Headmaster of Hinchingsbrook School

Sir, In his somewhat simplistic answer to the education crisis ("Good schools for all at minimum cost", February 6) Oliver Letwin cites Cambridgeshire as an example of good practice in "schools a greater say in the apportionment of their own budget."

As head of one of the seven schools in the pilot scheme, I am pleased to confirm that the local financial management scheme does indeed offer a welcome degree of flexibility in management, an incentive to good housekeeping and the satisfaction of a measure of independence.

What needs to be added, most emphatically, is that such a scheme cannot, of itself, compensate for under-funding in capital allocation and in capital investment.

In a large school like Hinchingsbrook, "savings" of 2 per cent of budget produce about £30,000 which can be used, according to the needs of the individual school, to provide extra teachers, extra ancillary staff and some extra equipment.

This cannot disguise the fact that we have 15 temporary classrooms, many of which have been "temporary" for over 20 years; nor can it do much to compensate for the fact that we only have £25 per pupil for the books and materials for a whole year's study across all subjects.

Although there is much to be gained by freeing schools from remote control, whether by central or local government, there will be no genuine solution to the education crisis until the Prime Minister and her policy unit realise that they have seriously underfunded the State sector and that the most unsatisfactory condition of schools today is the

direct result of the priorities and policies they have adopted.

Yours sincerely, P. J. DOWNS, Headmaster, Hinchingsbrook School, Brampton Road, Huntingdon, Cambridgeshire.

From Dr Peter Slee  
Sir, Mr Letwin's views on education are misplaced; inevitably so, for they rest on a fundamental misconception of historical evidence. The 1944 Education Act did not nationalise English education; it standardized it.

By clarifying the purpose and scope of education and by increasing the diversity of educational provision it laid down a series of minimum standards from which every future citizen was, by law, entitled to profit. Interpretation of the Act in terms of local provision was a local, not a national matter.

The "education crisis" is not therefore as Mr Letwin defines it, an intractable industrial dispute, the inevitable by-product of an unwieldy nationalized industry. The teachers' strike is only a symptom, not the cause of our problems. The education crisis is a crisis of values.

The 1944 Education Act was engendered by a strong faith in education as the most powerful instrument for improving the quality of life, public and private, present and future. We have lost that faith. We no longer understand the purpose of education. We no longer are able to relate educational practice to the changing needs of a changing society.

Until frank and open discussion to determine ends and means is conducted and consensus reached the crisis will deepen and the cloud over the nation's future darken. Yours sincerely, PETER SLEE, University of Manchester, Department of History, Oxford Road, Manchester.

## Voluntary services

From the Chairman of the London Boroughs Grants Committee

Sir, The letter from Peter Jay, Chairman of the National Council for Voluntary Organisations, and others (February 6) was received out of date when it suggested that no budget had been agreed for my committee's expenditure for grants to voluntary organisations for 1986/87.

By January 30 two thirds of the London boroughs had approved a budget of £27 million, and on that day my committee, which has received over 2,000 applications, approved grants totalling about £2.5 million.

In London, unlike other metropolitan areas, we are further advanced since almost a year ago; with support from the Department of the Environment the 20 Conservative and Liberal-controlled boroughs started planning and by July were able to recommend a detailed structure and staff requirement.

We had appointed a director-designate for the grants unit and proceeded to invite applications to be made before October. October 17 that Labour-controlled authorities finally joined

in, this committee was formed and steps could be taken to interview and engage staff. This has seriously delayed the processing and approval of applications.

We are now anxious to consider these as rapidly as possible. In some cases it has been necessary to defer consideration of applications in order to obtain more information.

I have seen the reply (February 11) by the Chairman of the Grants Sub-Committee of the City of Westminster to the part of Peter Jay's letter referring to that council, but I would draw your attention to the fact that that council is giving a £1 million boost to help deal with the problems of drug abuse, the disabled, the mentally handicapped, the home-help service and the provision of child minders. Maybe their priorities are preferable to those of the GLC.

Yours faithfully, DAVID COBOLD, Chairman, London Boroughs Grants Committee, London Boroughs Grants Unit, PO Box 57, 7th floor, Regal House, London Road, Twickenham, Middlesex.

## Orchestra at risk

From Mr Alfred Dowling and Mr Anthony O'Connell

Sir, I am sure that readers of *The Times* will be disturbed to hear of the possible closure of the Philharmonic Hall, Liverpool, when its present owner, Merseyside County Council, is abolished on April 1. The Government is proposing to transfer the hall to Liverpool City Council, who have said that because of their special financial difficulties they will not have the funds to contribute to the running of the hall and the Royal Liverpool Philharmonic Orchestra.

The Royal Liverpool Philharmonic Society, who were led to believe that ownership of the hall would pass to a residuary body set up by the Government and that funds would be available from the Arts Council to run the hall, have had to try at this late stage to organise an alternative owner in the form of a trust fund, which would be funded by the Arts Council and the successor local authorities.

However, a joint co-ordinating committee set up by the local authorities and the Arts Council to negotiate a solution has foundered over the inability of some of the local authorities to contribute. It takes no great feat of imagination to see what the consequences will be for the future of the RLPO if it is to be without its hall.

Yours sincerely, ALFRED DOWLING, Chairman, ANTHONY O'CONNELL, Vice-Chairman, Players' Committee, Royal Liverpool Philharmonic Society, Philharmonic Hall, Hope Street, Liverpool.

## Meaningful terms

From Mr Robert Vincent

Sir, Blessed is the memory of a United States fast food restaurant, on the west coast some years ago, with the window sign - Instant De-Hungerisation. Yours faithfully, ROBERT VINCENT, Dilly House, Withern, Andover, Hampshire.

## Working at Wapping

From Mr C. H. F. Blake

Sir, I am glad that Mr Longley (February 5) feels that the principles of *Times* journalism remain intact. How they must have agonised at chapel and union branch meetings!

And while journalists' determination to bring us the news at whatever cost is commendable, nowhere in his article is there any mention of loyalty to the hand that feeds them.

If there were no proprietors, whether millionaires or otherwise, there would be no newspapers - and no journalists. Mr Longley and his readers should be grateful for Mr Murdoch's presence and courage.

Yours faithfully, C. H. F. BLAKE, 4 Park Street, Charlbury, Oxford.

From Mrs Julian Barker

Sir, On rereading some T. S. Eliot last night I found that the following lines from *Old Possum's Book of Practical Cats*, "Growliger's last stand", had acquired fresh meaning:

Oh there was joy in Wapping when the news fled through the land; Yours faithfully, FRANCES BARKER, Ranton Vicarage, Derby.

## Sloppy service

From Mr Robert Weston

Sir, I should like to issue a challenge to the person responsible for the design of the coffee cup used on the British Rail Bath Spa/Paddington line.

If he or she can carry such a cup, filled to the usual level with scaldingly hot coffee and "sealed" with the usual lid, from the buffet car to the end of the last carriage, without discomfort or loss of said coffee, I will be delighted to treat him or her to a British Rail breakfast (in the restaurant car - I insist!) at any mutually convenient time, with the one condition that the reciprocal treat will be exacted should the attempt fail. Yours scaldedly, ROBERT WESTON, 5 Royal Crescent, Bath, Avon.

## Staying power

From Mr Antony Atkins

Sir, I still wear for the less gentle outdoor activities a pair of khaki drill slacks made for me by the Indian regimental tailor at Jubbulpore in 1942.

Not only have they survived the rigours of hundreds of maltravels at the dhoti ghats, the more moderate cleansing of the present washing machine and the strain of the more ample proportions of the wearer, but they still bear the dhoti mark by which the laundryman identified the owner. I have yet to find a marking ink equally enduring. Yours faithfully, ANTONY ATKINS, 2 Eastbrook Place, Dover, Kent.

## ON THIS DAY

FEBRUARY 13 1945

The Crimea Conference was held at Yalta February 4-11 1945. There Winston Churchill, President Roosevelt and Marshal Stalin drew up plans not only for the final defeat of Germany, but also those for the future of post-war Europe. The high hopes entertained at that momentous meeting have not materialised. A leading article in *The Times* on February 13 1945 spoke of "mutual confidence and unanimity of counsel" and of "unanimity reached between the three great Powers upon the future of Poland". On February 4 1985 the paper returned to the subject and had a find agreement with Churchill's fears of Yalta as a "fraudulent prospect".

## EIGHT DAYS' DECISIONS

A CONSTRUCTIVE RECORD

From our Diplomatic Correspondent

Unbounded satisfaction was expressed in London last night with the results of the Crimea Conference as set out in an official statement which will rank as an outstanding diplomatic document of the war. The three leaders met at the Livadia Palace at Yalta, in the Crimea, a lovely setting with its vineyards, cypresses, and woodlands, and the snow on the heights overlooking it.

## NEW MILITARY BLOWS

The statement is in effect the death sentence on National-Socialist Germany. The three leaders have decided against making a direct appeal to the Germans to recognise the hopelessness of further resistance and to overthrow the regime which has led them to defeat. New military blows will, it has been decided, be more effective than any propagandist appeal. The occupation and control of Germany after final defeat are described in some detail. It is disclosed for the first time that a Central Control Commission shall be set up in Berlin. This will consist of the Supreme Commanders of the three Powers. France will be invited to nominate a fourth member. France will also have her own zone of occupation, to be fixed by the European Advisory Commission, on which France has her representative. It is noted with deep satisfaction that the conference showed in the most practical sense its recognition of the rights of France.

Agreement on these matters was not expected to present serious difficulties, but it was thought there might be differences on such issues as the Dumbarton Oaks plan and the future of Poland. It is understood that an American formula on voting procedure - left over for further consideration at Dumbarton Oaks - was accepted by the conference. It will not be published until it has been considered by France and China, who, with Great Britain, the United States, and Russia, will send permanent members to the proposed Security Council.

## PROGRESS ON POLAND

The proposals for the settlement of the Polish question are regarded as one of the greatest achievements of the conference. It was recognised that matters had reached a deadlock, with the Lublin Government acting inside the country and the London Government acting outside. The Gordian knot has been cut. It is intended that a new Provisional Government shall be formed representative of all democratic Poles. In such an administration the Peasant Party, which is not represented in the London Government, will naturally have its due place.

With the acceptance of the Curzon Line, with slight modifications, it is expected that Poles to the east and Ukrainians and White Russians to the west will be exchanged. Poland will receive full territorial compensation in the north and the west, and this will form an integral part of the peace settlement. The proposals were communicated to the Polish Ambassador in London last night before the issue of the official statement. The attitude of the present Government remains to be defined. In some quarters the hope is entertained that M. Mikolajczyk, loyal to the policy of the late General Sikorski, of establishing the friendly relations with Russia, may play a notable part in bringing into existence a Provisional Government recognized by all the allies.

The Declaration on Liberated Europe will be warmly welcomed, but all observers are agreed that everything depends on the speed with which the three major Powers act in giving effect to the unimpeachable principles laid down. Reports accumulate about the lack of food and supplies in the liberated lands.







## THE ARTS

Television  
Eloquent  
witness  
of history

"I am a history painter," declared Jacques-Louis David explaining why he had no intention of exhibiting a mere portrait. Artists and Models (BBC2) demonstrated how intimately David's painting relates to the history of the turbulent ages through which he lived.

To much of that history David is the most eloquent witness — his pictures of the death of the Marat, the mysterious allure of Madame Recamier and the coronation of Napoleon remain vivid dramatizations of key figures in the history of France around the turn of the 19th century. In this programme David himself was chiefly portrayed through the eyes of one of his students who left posterity a diary.

This was the first of a three-part series directed by Leslie Magahey who is often credited with doing for artists what the young Ken Russell did for composers. Magahey's approach, however, is more intellectual and didactic. Happily he can resist the cheap Freudian explanation of his subjects, and he left many intriguing facets of David's character unexplored — such as his wavering integrity, his capacity for hero-worship and the passion for realism which led him to the streets to sketch the victims of revolutionary riots as they lay dying.

This was not a conventional BBC co-production with a cast of thousands and dialogue in the "Hi Voltairiel Hi Robespierre" mode. The historical background to David's life was filled in with monochrome sequences like silent movies or old newsreels which refreshed eyes accustomed to the Hollywood clichés of the Terror, but occasionally made light of the events.

Most fascinating, however, was the programme's portrayal of the painter's involvement in this volcanic society. He not only painted glorious official history for King, Revolution and Emperor, but also influenced fashion, architecture, domestic design, and devised elaborate public festivals. In this egalitarian era, high culture and street style were a continuum. David was engaged in the manipulation of information as much as any modern media czar, creating heroes, saints and martyrs to fill the vacuum created by the revolution's iconoclasm. The viewer was left to guess how consciousness of his power might have contributed to the authority of the artist's work.

Celia Brayfield

Are You Sitting  
Comfortably?  
Palace, Watford

With all respect to Adrian Mole, Sue Townsend was on to something better before he came into her life and when she was chronicling the death rattle of the welfare state in pieces like *Bizarro* and *Rumage* and *Wombarang*.

*Are You Sitting Comfortably?* belongs among these as another close-up of the social scrap-heap, written in a fine vein of comic indignation and giving a voice to people whose lives are mainly spent in queues and waiting rooms. It is only disappointing to find that this is not a new play but a revised version of *Groping For Words* which first appeared at the Croydon Warehouse in 1983.

The most important change is the new title. The subject is adult illiteracy; and where originally you had the chance to sit back and watch the amusing antics of an elegant GP's wife feeding Janet and John's adventures to a destitute old Northerner and a retarded nanny, now the play fastens on the audience as well. It is we who are sitting comfortably, not Joyce's little class.

Set in a Victorian school, packed with rival classes in "Living with the Bomb" and "Creative wine drinking", the play is a well-prepared trap for the unwary fun-lover. Beside the two regular pupils both enrolling while strenuously concealing the fact that they cannot read — there is Kevin, a Mohican-haired under-careless, clanking keys along with his bondage gear (played, needless to say, by Peter-Hugo Daly) who is having a bit of trouble with his paperwork.

Most fascinating, however, was the programme's portrayal of the painter's involvement in this volcanic society. He not only painted glorious official history for King, Revolution and Emperor, but also influenced fashion, architecture, domestic design, and devised elaborate public festivals. In this egalitarian era, high culture and street style were a continuum. David was engaged in the manipulation of information as much as any modern media czar, creating heroes, saints and martyrs to fill the vacuum created by the revolution's iconoclasm. The viewer was left to guess how consciousness of his power might have contributed to the authority of the artist's work.

Romeo and Juliet  
Young Vic

Anthony Dosa's minimal, economical set consists of a balcony running the width of the back wall, just high enough for Romeo to have to stretch up to clasp his Juliet's down-stretched hand, and supported by slender uprights for the roving Veronese stunts to scale and swarm.

These impromptu ladders, like the plastic flooring that covers the apron, are that lighter shade of blue so beloved of post-modernist architects.

The initial impression is one of optimism and contemporaneity, the latter aspect enhanced by the costumes which appear to be largely C

## Theatre

## Giving voice to outcasts



Dorothy Tutin and Paul Daneman as teacher and pupil

Classes take place in a crèche, giving the tantrum-prone Thelma (the nanny) a chance to sulk in the Wendy house. And it takes no more than a home-made earring to set off a farcical trail culminating in a mock-rape that brings the whole cast into a first act pile-up.

As that suggests, Miss Townsend sometimes goes to unnecessary lengths to grab the attention: and, with the exception of one reading trip to night-time Soho, she has

found no way of incorporating the lessons in the action. However, having lured the spectator in for a bit of fun, she stealthily wipes the grin off his face: showing a bond developing between teacher and pupils and enforcing your sympathy and respect for everyone on stage: not least poor exploited Thelma and the enraged Kevin, last seen signalling a plea for literacy with a lighted sparker.

In Maria Aitken's heavily

farcical production Paul Daneman overrules the comic competition as the gentle, long-suffering down and out from whom he never extracts a cheap laugh. From scene to scene Dorothy Tutin comes on strong as dedicated teacher, feminist, and disenchanted wife, but without finding a centre in the part. Felicity Montagu wins support for the unspeakable Thelma by violently rejecting it.

Irving Wardle

## Students of bare modernism

## A with splashes of Reiss and Croll

This is a young person's play and the principals should be (as here) young actors playing even younger. They should also do their utmost to strive for conviction, separately and together, or they will find themselves overshadowed by their respective confidants, Mercutio and the Nurse. Susan Sylvester, making her professional debut, has all the high spirits and winsomeness we look for in a Juliet; she has also, less winningly, emerged from the Central School of Speech and Drama with the kind of "classless" south-eastern accent that nudges "woe" closer to "wow".

It would not matter, of course, if her accent were

## Irish or Geordie or Bulgarian

— just so long as we understand what she is saying, which is by no means always the case. Vincenzo Ricotta's Romeo (RADA) has a similar accent and is yet more unintelligible. I do not know when I have seen a professional stage littered with so many mugged pentameters, although it is not the mangling of the metre that concerns me so much as loss of convey. "O, she doth teach the torches to burn bright" (delivered here with Juliet isolated stage-centre) is an expression of entrancement, not of observation. We, watching, feel nothing: does Mr. Ricotta, playing, feel anything himself? His single right utterance, unfortunately

## enough, is "This is not Romeo".

David Thacker's production compensates for this textual G.R.H. with energetic ensemble playing (directed by Lesley Hutchinson) and with fine performances from Val McLane's Nurse and Rob Edwards's Mercutio, an egregious disc-jockey brimming with "amusing" accents who boldly turns the Queen Mab speech into a comic routine, getting full mileage from the smut and making vivid sense of the fantastical imagery. He will, however, have to learn to die better (in the modern, not the Elizabethan meaning of the word); the production itself will have to learn to come alive.

Martin Cropper

## Dance

## Taking small steps forward

Rosas  
ICA

Anne Teresa de Keersmaeker gives the title *Rosas* to her dance group and also to the work they have brought to the ICA Theatre this week. Her achievement lies in finding a true choreographic equivalent to minimalist music. Her solution, small, neat, controlled, owes little if anything to the more relaxed, swinging style of her only serious rival in this sphere, the American Lucinda Childs.

Keersmaeker, a young Belgian dancer, caused a stir with an earlier work, *Fase*, at the 1982 Dance Umbrella. *Rosas* was made soon afterwards so it does not really tell us what has happened to her ideas and abilities since then. All the same it is welcome: a piece of avant-garde dance showing a concentration and ability that our own companies generally lack.

Before, she performed with just one of the dancers. Doubling the size of the cast to four allows more complexity in some respects, but this time she is operating with music by two composers, Thierry de Mey and Peter Vermeersch, which, except perhaps in the final section (who wrote which is not stated), seems only an imitation of the Steve Reich score she danced to before, and presumably therefore less challenging, less inspiring.

*Rosas* is constructed with a careful development, from each of its five sections to the next. In the first, and I think longest, the dancers spend their time on the floor, rolling from side to side, assuming a sphinx-like pose, resting their chin on one hand. It is all deliberately, almost tremulously simple, demanding attention to repetition and tiny variance of pose, timing or placing.

Subsequent sections find them sitting on chairs, moving from those chairs to explore the performing space (often with one sitting out),



Anne Teresa de Keersmaeker

conquering that space in a combined foray, finally cowed and exhausted as a bleak, wide-spread illumination replaces the small, defined areas of sharp light amid shadow which provides an ambience for the main action.

The movement is, for the most part, equally simple. Swinging arms, turning heads, stepping forward and back, even the exchange of nods or smiles occupy much of the time. Timing, rhythm, become important: repetition of phrase or a step within a phrase. Everyday gestures acquire sharp significance:

fidgeting a sweater off and back on to a shoulder, the way bobbed hair swings as the head moves. And when bigger, older steps appear towards the end, they acquire an epic strength by contrast. In spite of (even perhaps through) the economy of means, this piece — austere as it is, austere dressed in layered everyday garments of black, white and grey, and austere performed — build a strong mathematical drama of its own that becomes, in its conclusion, strangely moving.

John Percival

John Warrack on sixty idiosyncratic years  
of the Oxford University Opera Club  
University challenges

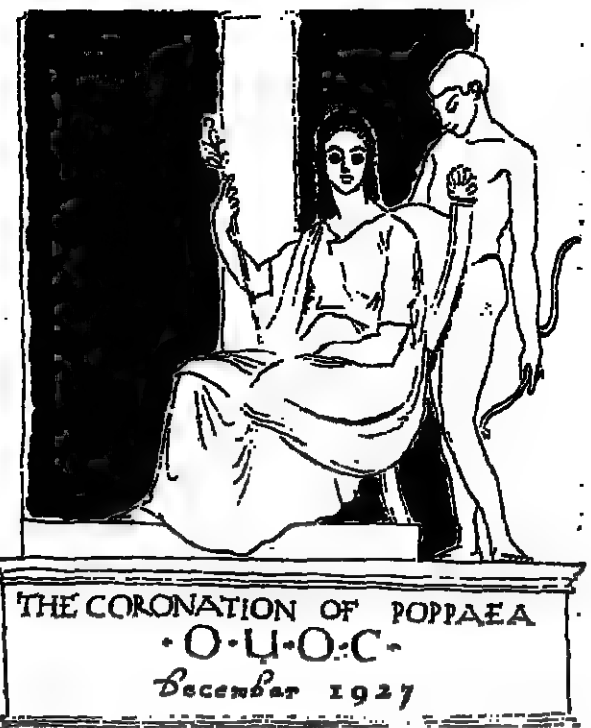
Outside the eccentricities devised by Covent Garden for its Friends, it is difficult to imagine a production of *Der Freischütz* that included in its cast list Frederic Grisewood (Casper) and Alvar Lidel (Onokar). They are, though, far from being the only BBC luminaries to have graced the Oxford University Opera Club's productions during the last sixty years. A spectacle I recall vividly from the pioneering 1930 production of *Trojan*, which occupied most of the Town Hall, was a preternaturally tall staff-carrier who had problems in uncoiling his seven feet frame from an inadequate doorway in the walls of Troy: this imposing figure, later to achieve a different eminence as head of BBC music, was the undergraduate Robert Ponsonby.

That was one of the club's classic occasions, in every way. It introduced a neglected masterpiece to England; it gave a leading role to the then barely known Arda Mandikian; it provided early experience to a physics student with vocal ambitions, Thomas Hemsley (who sang Hector's Ghost). Presiding over these variegated forces, the University Orchestra and Morris Motors Band, with his usual imperturbability, was the Heather Professor of Music, Jack Westrup.

Westrup was for half a century variously involved in the club's fortunes, from its foundation in 1925 to his death in 1975. He was one of the four original undergraduate members, entrusted with making a new edition of Monteverdi's *Orfeo* when the original project, a light opera by another undergraduate, Gervase Hughes, was thought unsuitable. Mozart's *Seraglio* was first put into rehearsal but found too difficult for the available singers; so with *Orfeo* the club began a policy that has been a common element, if not a hard rule, of seeking out neglected works for revival. Dr W. H. Harris conducted, and the cast included Summer Austin (of the Old Vic) and Marie Howes, sister of *The Times*' subsequent music critic Frank Howes. The University Proctor, who had begun by instinctively refusing permission, found that they had a success in their midst.

Not until after the war was Westrup, back in Oxford as Professor, to conduct the club's performances. He then led no fewer than seventeen productions, and for half a dozen he provided translations that are in their way as sharp and idiosyncratic as those of E. J. Dent. It was in Smetana's *The Secret* (1956) that one sturdy Bohemian was heard to confide in his neighbour: "She is quite the girl for me, she is just my cup of tea." The girl in question was Rosa, sung by Janet Baker making her operatic debut. Desmond Shawe-Taylor declared roundly in his review that, "so good a voice, together with such taste and feeling for the stage, should take her far".

Shawe-Taylor himself had been in near the start of the club's activities, acting as press officer for the 1929 *Bartered Bride*, Joan Cross, not yet a Sadler's Wells principal, sang Marenka in a production that made use of costumes brought over from Prague by the helpful Czech Legation; and so enchanted was Jan Masaryk with the result that he had the costs covered by his Government. Even this imaginative gesture did not prevent the first of the financial crises that are a regular feature of the club's life.



A programme from one of the club's first productions

War scattered the club's resources, and also its distinguished succession of conductors: they had included Reginald Jacques, Trevor Harvey, Robert Irving, Bernard Naylor and Sydney Watson. The post-war revival came with *Idomeneo*, produced by the young Anthony Besch in 1947. The premiere of *Incognita* in 1951 was an act of piety to the University's much-loved adopted son, Egon Wellesz; for a while after that the club reverted to revival work with *La clemenza di Tito*, Hans Heiling and in 1954 a *Macbeth* that made us all sit up when it gave a debut to the unknown Heather Harper. *The Fair Maid of Perth*, the following year, included as a tenor David Lloyd-Jones, later to conduct a successful BBC version.

This very proper policy of going for works on the fringes of the repertoire, or of a composer's reputation, was to be copied with success by other university opera clubs. Oxford has had its bad times, years when the talent was thin, the choice wrong, the playing lack-lustre. It has seldom provided occasions to be avoided, and there have been lustrous moments such as Stuart Bedford conducting *Albert Herring* in 1964, and in 1973 the rediscovery of Cavalli's *Rosinda* edited and conducted by a St Hugh's undergraduate, Jane Glover.

Latterly, there has been a continuing interest in romantic opera, with Spohr's *Jessonda* and Rossini's *Pieter del paragon*, though Baroque voices are far from silent (Monteverdi's *Ulysses*). This year the revival is again a British premiere, Schubert's *Fierabras*, the grandest opera of a composer who has never found a place in that repertoire. There are reasons: his greatness is very clear in the work, though his stage sense can falter. How such an opera can be done on the usual frayed shoestring remains a perennial problem; but the result, not least for the discovery of some vintage Schubert, should be well worth a visit.

# GOLD

## ... and the co-operative habits of seaweed

Certain algae can store gold and then release it when the water gets acidic enough. Another link you may have missed between the purely academic and the sternly economic.

If you haven't been reading New Scientist, you won't have made the connection.

Who said purely academic?

# newscientist

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A beautiful and intensely gripping film  
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50 من الأصل



STOCK MARKET

FT 30 Share  
1208.6 (+17.2)  
FT-SE 100  
1470 (+16.1)  
USM (Datastream)  
112.78 (+0.65)  
THE POUND  
US dollar  
\$1.4115 (u/c)  
W German mark  
Dm3.3449 (-0.0061)  
Trade-weighted  
74 (-0.2)

Opec deal rejected

The Chancellor of the Exchequer, Mr Nigel Lawson, has rejected the idea of cooperation with the Organization of Petroleum Exporting Countries to achieve a "soft landing" for oil prices.

In an exchange of letters with Dr Oonagh MacDonald MP, a member of Labour's Treasury team, Mr Lawson said: "I am astonished at your proposal that we now seek to keep the oil price artificially high by joining the Opec cartel along with other non-Opec producers."

"Even if such a policy were practicable it would clearly be against this country's interests to adopt it."

Dr MacDonald had called on the Chancellor to show willingness to talk to Opec to achieve a controlled reduction in oil prices and the value of sterling.

Mr Lawson said Britain's North Sea success had been achieved by giving the oil companies freedom to decide their own production levels.

Reuters and the Stock Exchange have reached an agreement on the distribution via Reuters screens of prices for international equities taken from the SEAQ system.

Reuters lifted profits from £74.2 million to £93.6 million before tax in the year to 31 December 1985. The dividend is 3.25p, up from 2.5p. *Times*, page 19



Ex-oil chief to head Sigma

Mr Ian Clarke (above), who resigned as joint managing director of Britoil last autumn shortly after the Government privatized the company, has been appointed chairman of Sigma Resources, one of the country's small independent oil exploration companies.

Oil price cut

Egypt has been forced into another oil price cut in an effort to maintain sales. Its best quality Suez blend has been reduced by \$3.50 barrel to \$19.

Site setback

Mr Peter Palumbo's scheme, designed by Mr James Sterling, for redevelopment of a site as offices near the Mansion House, London, has suffered a setback, according to an article in *The Architects Journal* today.

Fulcrum deal

Fulcrum Investment Trust is buying private investment company Beaufoy through the issue of 808,000 Fulcrum income shares and 4.04 million capital shares.

Thorpac issue

Thorpac is making a rights issue of 577,500 7.5 per cent convertible and redeemable preference shares on the basis of one share for four ordinary. The issue will raise £528,000.

BASE LENDING RATES

ABN	12 1/2%
Adair & Company	12 1/2%
BCCI	12 1/2%
Citibank Savings	12 1/2%
Consolidated	12 1/2%
Continental Trust	12 1/2%
Co-operative Bank	12 1/2%
C/Howe & Co.	12 1/2%
Lloyds Bank	12 1/2%
Nat Westminster	12 1/2%
Royal Bank Scotland	12 1/2%
TSB	12 1/2%
Citibank NA	12 1/2%

† Mortgage Base Rate.

MPs unhappy as Hanson gets all-clear on Imps bid

By Alison Eadie

Mr Paul Channon, Secretary of State for Trade and Industry, yesterday cleared Hanson Trust's £1.8 billion contested bid for Imperial Group, but referred Imperial's £1.4 billion agreed merger with United Biscuits to the Monopolies and Mergers Commission.

Mr Channon accepted the recommendation of the Office of Fair Trading, which followed strict competition grounds. There were no competition reasons for referring the Hanson bid, but a combined Imperial/UB would have about 45 per cent of the British market in snacks and crisps.

The decision brought strong protests from both Imperial and United Biscuits, as well as causing political unhappiness among the 42 Members of Parliament who signed an early day motion expressing concern about

Hanson's bid. Imperial called the decision completely unjustified and said it was "unprecedented and grossly unfair to Imperial shareholders and employees".

Mr Simon Cooles, the Conservative MP for Swindon who led the early day motion, said he was profoundly disappointed by the decision. The MPs were uneasy about the implications for employment in their constituencies, he said, and added that he would be looking for employment assurances from Lord Hanson, chairman of Hanson Trust.

Imperial's merger with United Biscuits will now lapse and Imperial will concentrate on fighting off the bid from Hanson. Today it will issue a dividend and profits forecast for 1986, which is expected to show pre-tax profits between £285 million and £290 million



Lord Hanson: asked for assurances

against profits of £235.7 million in 1985.

The stock market reacted to the news by pushing Imperial's share price 13p higher to 284p. Hanson's bid values Imperial shares at 244p, but it is expected to be

increased before next Thursday's deadline.

The City has raised its opinion of what it thinks Hanson must pay to win the bid to between 310p and 320p per share, valuing Imperial at up to £2.4 billion.

Imperial Group's brewing and leisure, tobacco and foods empire includes such famous names as John Player and Embassy cigarettes, Golden Wonder crisps, HP sauce, Young's Seafood, Courage beer, Hoffmeister lager, John Smith's bitter and Happy Eater fast food restaurants.

United Biscuits' brands include McVitie's biscuits, Terry's chocolates, Wimpys fast food restaurants, Pizzaland, KP snacks and Keebler cookies.

Hanson Trust is an industrial holding company which includes Ever Ready batteries, London Brick, Alders stores and duty free shops,

Salomon Brothers plans to dominate City markets

By Richard Thomson, Banking Correspondent

Salomon Brothers, the New York securities and investment house, yesterday warned competitors in the City of its intention to dominate the new equity and capital markets in London after deregulation in October.

Mr Charles McVeigh, managing director of Salomon Brothers International, added that the firm was aiming to become the pre-eminent investment banking house internationally, with London as its flagship operation outside the US.

Mr McVeigh was announcing the move by Philo-Salomon UK out of its City

offices to a new headquarters in Victoria Plaza, above Victoria Station, where it has taken 158,000 sq ft space, including a 55,000 sq ft dealing room. He said that the company had been unable to find enough room in the City for a dealing room of that size.

He added that he expected the number of Salomon employees in London, currently around 300, to grow rapidly in the next year and certainly to double within five years. To take advantage of the opportunities offered by deregulation the company would have to expand rapidly, he said.

Salomon's commitment to moving outside the Square Mile seems less than total, however, because the lease agreement on the new offices includes a break clause which will allow the company to move out after five years if it chooses.

The new dealing room will initially hold 234 dealing positions with room to expand to around 350, if necessary. The room will contain all the company's London dealing operations and Mr McVeigh said the new headquarters would be the prototype of all successful City institutions operating in securities markets after the big bang.

Brewer accepts £38m offer

By Teresa Poole

Daveports, the Birmingham brewer which has been fighting off a bid from Wolverhampton & Dudley Breweries, yesterday gave up its long struggle to remain independent and agreed to a takeover by Greenall Whitley, the Warrington brewer and hotelier.

The offer values Daveports at £38.3 million, or 472p a share, and has the backing of the trustees of Baron Daveport's Charity Trust, which holds a 20 per cent stake. Irrevocable undertakings to accept the offer have been given by directors and shareholders, including the charity and Whitbread Investment Company, in respect of 45.4 per cent of the ordinary shares. After the announcement Greenall Whitley went into the market and bought an initial undisclosed holding in Daveports.

W&DB's £45 million offer lapsed last week when the charity trustees were divided over accepting the bid. Under takeover rules W&DB would now be free to bid again but said yesterday that a higher offer "could not be contemplated without prejudicing the interests of its existing shareholders". It intends to accept the alternative 450p cash offer in respect of its 16 per cent holding in Daveports, and that will net it £2.75 million profit after expenses.

Terms of the paper offer are nine Greenall Whitley convertible preference shares, which have an estimated value of 105p, for every two Daveports shares. Daveports' shares jumped 80p to 455p on news of the bid.

Mr Ned Dawney of Lazard, advisers to the charity, said: "This is a very very fair price indeed and can only vindicate the trustees' tactics in considering bids".

Daveports, with its 123 managed and tenanted public houses in the West Midlands, has been independent for 157 years. Greenall Whitley's 1,545 tenanted and managed public houses are principally in the North-west of England, Wales, Shropshire, and the East Midlands, and there is little overlap with the Daveports sites.

Greenall has given assurances that brewing operations at Daveports' Bath Row brewery in Birmingham will continue. The appointment of Mr John Theophilus as finance director could indicate an early flotation of the company, which has a £400 million development programme.

Mr Theophilus is leaving Rush & Tompkins, the building and property group, where he is being replaced by Mr Nigel Dummett, who comes from outside the property world. It would seem no little coincidence

Executive Editor Kenneth Fleet

Parting of the ways at Debenhams

Are shareholders in Debenhams who accepted last year's bitterly contested bid for Debenhams entitled to feel aggrieved at the behaviour of Sir Terence Conran and his Habitat Mothercare company? The tenor of the bid, and one of the prime reasons for its success, was that a revamped Debenhams would benefit not just from the undoubted retail abilities of the Burton Group chairman, Ralph Halpern, but also from the department store and design skills of Sir Terence Conran and Habitat. A gallery of talents designed to dazzle.

At the time the deal between the two was that Habitat had a legal option over 20 per cent of the shares in Debenhams and an understanding that it could have up to 20 per cent of the floorspace in Debenhams' stores and provide design services.

The share option made it clear that if control of Habitat changed in such a way that it no longer had formal legal control over its affairs, Burton would have the right to block the option. In fact the floorspace and design side, neither of which was legally binding, were underpinned by this assumption. Ralph Halpern is saying that the whole structure of the package was designed in the way it was because he knew that Habitat was looking to expand. He knew that Sir Terence had in the past talked to Robert Thornton, erstwhile chairman of Debenhams, about a possible link up.

What he did not know, he says, is that Habitat had been talking mergers with British Home Stores, before the Burton bid was launched. In April last year, according to those close to Habitat, there clearly was an attempt to put Habitat and BHS together. It was contemplated seriously.

The point is that, because of the way the Habitat options over Debenhams were framed, Sir Ter-

ence must have known that his much vaunted involvement in Debenhams would be jeopardized by a tie with BHS. He considered a merger before the bid, and indeed subsequently proceeded to bring a merger about. So the question has to be asked: was the foundation of the bid for Debenhams — symbolised by Sir Terence and Mr Halpern appearing at press conferences arm in arm, sitting on film directors' chairs together and generally exuding unity — built on rapidly shifting sands?

Habitat sources firmly reject such a suggestion. They say that at the time of the bid there was no agreement to merge with BHS. It did not even cross Habitat minds at that stage.

Investors are entitled to draw their own conclusions. As soon as Mr Halpern learned of the BHS and Habitat merger he put an immediate stop to all design work Habitat was doing on Debenhams stores, for which he had already made substantial payments. The fact that this work was going on and payments made is an indication that he was serious about Habitat's role. Habitat and Sir Terence will not be the force in Debenhams that everyone expected. All Mr Halpern is apparently prepared to allow them is token floorspace and token design work. The shares are another matter; probably Sir Terence did not want them anyway.

Is Mr Halpern being unreasonable? The business realities of allowing Sir Terence access to commercially sensitive information, a concomitant of any substantial floorspace or design arrangement, suggest that he is not. He owes duties to his shareholders, and while an understanding with the many faceted Habitat wizard before the BHS deal would have been of undoubted benefit, the picture has altered radically.

What price gallery now?

The GB misses a double

Close but no cigar was the snap response over the tap, Treasury 10 per cent 1999, as the news came out — allotted in full at £94 1/2 per cent, but with enough stock left to operate as a dribble.

Initially, the gilt market was marked down on the news in mild disappointment that the Government Broker was unable to celebrate a second triumph, but then prices recovered on sager consideration of details of the stock subscription.

Convinced that somewhere between 1/4 and 1/2 point over £94 per cent was the appropriate tendering price, the Government Broker received nearly enough cash at the higher price to take the new issue out in full, but far too much to warrant scaling the bids down and allocating stock at a 1/4 point premium. In the event, the authorities opted for a sensible compromise, secure in the knowledge that only about £75 million (the market's guess) of the new medium gilt remains on the books. One good buying order, and the entire stock will have been sold.

And so, on with the money! Where will the Government Broker strike next? Until yesterday, the market consensus inclined towards the view that the index-linked sector would find itself next in the funding firing line, on the grounds that demand for such stocks undoubtedly exists at current real yield levels. But a feature of yesterday's trading was the firm showing of the low coupon conventionals, which put on about 1/4 point in reasonably frenzied trading. Huge chunks of cash, reportedly, are waiting to go into this sector, with the discount houses sniffing around too. Jobbers, apparently, have been unable to deliver stock for about a week.

The Government Broker, it is true, does have some of this category of stock available, since the market had not, until yesterday, bid him for his holding of Exchequer 2 1/2 per cent 1990, £400 million of which was issued on January 22. If the bids come in today at a tradable level, then this Friday could see some nervous movements in both the low coupon and the index-linked areas of the gilts market.

Property firm heading for market

By Judith Huntley, Commercial Property Correspondent

London and Metropolitan Estates, the joint venture company between Balfour Beatty, the building contractor, and London & Edinburgh Trust, the thriving young property company, appears to be on its way to the market.

The appointment of Mr John Theophilus as finance director could indicate an early flotation of the company, which has a £400 million development programme. Mr Theophilus is leaving Rush & Tompkins, the building and property group, where he is being replaced by Mr Nigel Dummett, who comes from outside the property world. It would seem no little coincidence

that Mr Theophilus was once part of Kleinwort Benson's corporate finance department. He is well regarded in the property industry and is filling a post which LME has been keen to see occupied for some time. He will take up his new job next month.

If LME does come to the market it will present a problem for those trying to value it. It is a successful trading company, with Balfour Beatty undertaking construction and its partner taking project management fees. It has a high exposure to some of the most active areas of the property market.

One of its most notable developments was the

Ropemaker Street scheme in the City, which was sold to Norwich Union for £75 million last year. LME is anxious to replace Ropemaker Street, and is looking around the Square Mile for another venture. It is one of six runners for the redevelopment of Cannon Street station with British Rail.

In west London, however, LME has just bought from Hanson Trust the former Whiteley's department store with Arlington Securities and a Malaysian developer.

They plan to develop 250,000 sq ft of retailing on three levels in the partly listed building.

Mexico calls debts talks

Latin American nations have scheduled an emergency meeting later this month to develop a common strategy on the region's mounting debts and the special problems of Mexico, which has suffered most from the collapse in oil prices.

Foreign ministers of eight nations, after meeting Mr George Schultz, the US Secretary of State, said yesterday that they would convene a special session of the 11-nation "Cartagena Group" in Uruguay.

Officials confirmed that the meeting has been called at the special request of Mexico, which reportedly plans to propose a specific programme for itself.

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## WALL STREET

The New York Stock Exchange was little changed in active early trading yesterday.

At Ham the Dow Jones industrial average, was down 0.35 to 1626.03. The New York Stock Exchange index was up 0.01 to 124.59, and the price of an average share was unchanged.

Declines edged advances

Feb 11	Feb 10	Feb 11	Feb 10	Feb 11	Feb 10
AMER	51	51 1/2	Exxon Corp	50 1/2	50 1/2
ASA	38	37 1/2	Gen Corp	28 1/2	28 1/2
AT&T	48 1/2	48 1/2	IBM	162 1/2	162 1/2
Bank of Am	42 1/2	42 1/2	Johnson & Johnson	77 1/2	77 1/2
Boeing	44 1/2	44 1/2	McDonald's	42 1/2	42 1/2
Chrysler	32 1/2	32 1/2	Merck & Co	42 1/2	42 1/2
Colgate	32 1/2	32 1/2	Motorola	42 1/2	42 1/2
Consolidated	32 1/2	32 1/2	Procter & Gamble	42 1/2	42 1/2
Eastman	32 1/2	32 1/2	Rockwell	42 1/2	42 1/2
Exxon	32 1/2	32 1/2	Schlumberger	42 1/2	42 1/2
Gen Corp	32 1/2	32 1/2	Sperry Corp	42 1/2	42 1/2
IBM	32 1/2	32 1/2	Texas Instruments	42 1/2	42 1/2
Johnson & Johnson	32 1/2	32 1/2	Walt Disney	42 1/2	42 1/2
McDonald's	32 1/2	32 1/2	Wendy's	42 1/2	42 1/2
Merck & Co	32 1/2	32 1/2	Wm. Wrigley	42 1/2	42 1/2
Motorola	32 1/2	32 1/2	Yale	42 1/2	42 1/2
Procter & Gamble	32 1/2	32 1/2			
Rockwell	32 1/2	32 1/2			
Schlumberger	32 1/2	32 1/2			
Sperry Corp	32 1/2	32 1/2			
Texas Instruments	32 1/2	32 1/2			
Walt Disney	32 1/2	32 1/2			
Wendy's	32 1/2	32 1/2			
Wm. Wrigley	32 1/2	32 1/2			
Yale	32 1/2	32 1/2			

## FOREIGN EXCHANGES

## STERLING SPOT AND FORWARD RATES

Market rates	Feb 11	Feb 10
New York	1.4222-1.4227	1.4222-1.4227
London	1.4222-1.4227	1.4222-1.4227
Amsterdam	1.4222-1.4227	1.4222-1.4227
Frankfurt	1.4222-1.4227	1.4222-1.4227
Paris	1.4222-1.4227	1.4222-1.4227
Brussels	1.4222-1.4227	1.4222-1.4227
Geneva	1.4222-1.4227	1.4222-1.4227
Basel	1.4222-1.4227	1.4222-1.4227
Zurich	1.4222-1.4227	1.4222-1.4227

Sterling held up well against a soft dollar despite a further decline in crude oil prices. The pound held at or above \$1.41, with its value against the mark off the bottom at 3.3512 against 3.3612 overnight. The trade weighted index advanced a fraction to 74.2, after a low of 73.9.

## MONEY MARKETS AND GOLD

Rate	Feb 11	Feb 10
1 month	12 1/2	12 1/2
3 month	12 1/2	12 1/2
6 month	12 1/2	12 1/2
1 year	12 1/2	12 1/2

## LONDON FINANCIAL FUTURES

Contract	Feb 11	Feb 10
3 month	12 1/2	12 1/2
6 month	12 1/2	12 1/2
1 year	12 1/2	12 1/2

## COMMODITIES

Softs were also fairly dull. Gold fell, amid indications that support for the market was ebbing. Gold partly sympathized with oil which looked weak again. Financials largely reflected currencies, and were less influenced by interest rate fears.

## OTHER STERLING RATES

Rate	Feb 11	Feb 10
1 month	12 1/2	12 1/2
3 month	12 1/2	12 1/2
6 month	12 1/2	12 1/2
1 year	12 1/2	12 1/2

## DOLLAR SPOT RATES

Rate	Feb 11	Feb 10
1 month	12 1/2	12 1/2
3 month	12 1/2	12 1/2
6 month	12 1/2	12 1/2
1 year	12 1/2	12 1/2

## INVESTMENT TRUSTS

Trust	Feb 11	Feb 10
1 month	12 1/2	12 1/2
3 month	12 1/2	12 1/2
6 month	12 1/2	12 1/2
1 year	12 1/2	12 1/2

## THE TIMES UNIT TRUST INFORMATION SERVICE

Trust	Feb 11	Feb 10
1 month	12 1/2	12 1/2
3 month	12 1/2	12 1/2
6 month	12 1/2	12 1/2
1 year	12 1/2	12 1/2







# THE TIMES Portfolio

From your portfolio card check your eight share price movements. Add them up to give you your overall total. Check this against the daily dividend figure published on this page. If it matches you have won outright or a share of the total daily prize money stated. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming.

No.	Company	Share Price	Dividend
1	ROOFS		
2	Rich Lovell		
3	Ud Biscuits		
4	Low (Wm)		
5	Class Glover		
6	Teco		
7	Sainsbury (J)		
8	Lox (John J)		
9	Fisher (Albert)		
10	Colson-Schwappes		
11	Leak Sire		
12	BUILDING AND ROADS		
13	French Kier		
14	SGE		
15	Hageridge Brick		
16	Gleason (MJ)		
17	Roberts Adair		
18	Meyer Ltd		
19	Crouch (Derek)		
20	Higgs & Hill		
21	Lawrence (Walter)		
22	Travis & Arnold		
23	ELECTRICALS		
24	Case		
25	Eastland		
26	Plenary		
27	MIK Elect		
28	BICC		
29	Unicel		
30	Cambridge Elec		
31	BREWERIES		
32	Alfred Lyons		
33	Irish Dist		
34	Harbin & Heston		
35	Wolfeburg & D		
36	Clark (Matthew)		
37	Marion Thompson		
38	Bar		
39	Boydington		
40	Belhaven		

Weekly Dividend

Please make a note of your daily totals for the weekly dividend of £20,000 in Saturday's newspaper.

MON	TUE	WED	THU	FRI	SAT	TOTAL

BRITISH FUNDS

High	Low	Share Price	Dividend

SHORTS (Under Five Years)

High	Low	Share Price	Dividend

FIVE TO FIFTEEN YEARS

High	Low	Share Price	Dividend

OVER FIFTEEN YEARS

High	Low	Share Price	Dividend

UNDATED

High	Low	Share Price	Dividend

INDEX-LINKED

High	Low	Share Price	Dividend

PROSPECTIVE YIELD

High	Low	Share Price	Dividend

BANKS DISCOUNT HP

High	Low	Share Price	Dividend

ELECTRICALS

High	Low	Share Price	Dividend

## STOCK EXCHANGE PRICES

# Shares off peak

ACCOUNT DAYS: Dealings Began Feb. 10. Dealings End Feb. 21. Contango Day Feb. 24. Settlement Day, March 3. Forward Bargains are permitted on two previous days.

High Low Company Price Change %

284	210	Roy Oak Or Dock	284	210	4	1.4
274	204	Schneider	274	204	13	4.8
244	214	Smith St Anglo	244	214	13	5.5
244	214	Smith St Anglo	244	214	13	5.5
244	214	Smith St Anglo	244	214	13	5.5

BREWERIES					
284	120	Alfred Lyons	284	+0.0	4.0
274	204	Beck's	274	+0.0	21.6
244	214	Smith St Anglo	244	+0.0	4.0
244	214	Smith St Anglo	244	+0.0	4.0
244	214	Smith St Anglo	244	+0.0	4.0
244	214	Smith St Anglo	244	+0.0	4.0
244	214	Smith St Anglo	244	+0.0	4.0
244	214	Smith St Anglo	244	+0.0	4.0
244	214	Smith St Anglo	244	+0.0	4.0
244	214	Smith St Anglo	244	+0.0	4.0
244	214	Smith St Anglo	244	+0.0	4.0
244	214	Smith St Anglo	244	+0.0	4.0
244	214	Smith St Anglo	244	+0.0	4.0
244	214	Smith St Anglo	244	+0.0	4.0
244	214	Smith St Anglo	244	+0.0	4.0
244	214	Smith St Anglo	244	+0.0	4.0
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244	214	Smith St Anglo	244	+0.0	4.0
244	214	Smith St Anglo	244	+0.0	4.0
244	214	Smith St Anglo	244	+0.0	4.0

BUILDINGS AND ROADS									
284	172	Anglo Const	280	172	18.8	4.8	14.4		
274	162	Amag	270	162	15.9	4.8	8.3		
264	152	Amag	260	152	15.9	4.8	8.3		
254	142	Amag	250	142	15.9	4.8	8.3		
244	132	Amag	240	132	15.9	4.8	8.3		
234	122	Amag	230	122	15.9	4.8	8.3		
224	112	Amag	220	112	15.9	4.8	8.3		
214	102	Amag	210	102	15.9	4.8	8.3		
204	92	Amag	200	92	15.9	4.8	8.3		
194	82	Amag	190	82	15.9	4.8	8.3		
184	72	Amag	180	72	15.9	4.8	8.3		
174	62	Amag	170	62	15.9	4.8	8.3		
164	52	Amag	160	52	15.9	4.8	8.3		
154	42	Amag	150	42	15.9	4.8	8.3		
144	32	Amag	140	32	15.9	4.8	8.3		
134	22	Amag	130	22	15.9	4.8	8.3		
124	12	Amag	120	12	15.9	4.8	8.3		
114	2	Amag	110	2	15.9	4.8	8.3		
104		Amag	100		15.9	4.8	8.3		
94		Amag	90		15.9	4.8	8.3		
84		Amag	80		15.9	4.8	8.3		
74		Amag	70		15.9	4.8	8.3		
64		Amag	60		15.9	4.8	8.3		
54		Amag	50		15.9	4.8	8.3		
44		Amag	40		15.9	4.8	8.3		
34		Amag	30		15.9	4.8	8.3		
24		Amag	20		15.9	4.8	8.3		
14		Amag	10		15.9	4.8	8.3		
4		Amag	0		15.9	4.8	8.3		
		Amag			15.9	4.8	8.3		
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		Amag			15.9	4.8	8.3		
		Amag			15.9	4.8	8.3		

284	210	Roy Oak Or Dock	284	210	4	1.4
274	204	Schneider	274	204	13	4.8
244	214	Smith St Anglo	244	214	13	5.5
244	214	Smith St Anglo	244	214	13	5.5
244	214	Smith St Anglo	244	214	13	5.5
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244	214	Smith St Anglo	244	214	13	5.5
244	214	Smith St Anglo	244	214	13	5.5
244	214	Smith St Anglo</				

118	118	Agway Company	251	251	17	6.8
116	116	Agway Company	251	251	17	6.8
116	116	Agway Company	251	251	17	6.8
116	116	Agway Company	251	251	17	6.8
116	116	Agway Company	251	251	17	6.8
116	116	Agway Company	251	251	17	6.8
116	116	Agway Company	251	251	17	6.8
116	116	Agway Company	251	251	17	6.8
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116	116	Agway Company				

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197	172	Do It	192	172	10	5.2
197	172	Do It	192	172	10	5.2
197	172	Do It	192	172	10	5.2

DISCOUNT AND STORES						
High	Low	Company	Price	Change	%	
79	69	Amesbury	77	69	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
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79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
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79	51	Sam's (Amesbury)	77	51	43	43.281
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79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	51	Sam's (Amesbury)	77	51	43	43.281
79	5					

284	210	Roy Oak Or Dock	284	210	4	1.4
274	204	Schneider	274	204	13	4.8
244	214	Smith St Anglo	244	214	13	5.5
244	214	Smith St Anglo	244	214	13	5.5
244	214	Smith St Anglo	244	214	13	5.5
244	214	Smith St Anglo	244	214	13	5.5
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High	Low	Company	Price	Change	%
284	210	Roy Oak Or Dock	284	210	4
274	204	Schneider	274	204	13
244	214	Smith St Anglo	244	214	13
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High Low Company Price Change %

284	210	Roy Oak Or Dock	284	210	4	1.4
274	204	Schneider	274	204	13	4.8
244	214	Smith St Anglo	244	214	13	5.5
244	214	Smith St Anglo	244	214	13	5.5
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244	214	Smith St Anglo	244	214	13	5.5
244	214	Smith St Anglo	244	214	13	5.5

High Low Company Price Change %

284	210	Roy Oak Or Dock	284	210	4	1
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FOOTBALL: ENGLAND CAPTAIN IS RARING TO GO, ACCORDING TO HIS MANCHESTER UNITED MANAGER

## Run of defeats undermines Italy

New York (AP) — Italy, stung by three consecutive defeats during their preparations for the World Cup finals, will have to improve a weak attack to have any chance of retaining their trophy in Mexico.

As World Cup holders, Italy automatically qualified for the tournament and will play the opening match against Bulgaria on May 31 in Mexico City's Aztec Stadium. Italy then have other first-round matches against Argentina and South Korea.

The Italians have been less than impressive in recent matches, showing their usual strength in defence, but lacking forwards who can score.

Last week Italy lost 2-1 to West Germany in Avellino, and in their last two games of 1985 they were beaten 2-1 by Norway, also in Italy, and 1-0 by Poland away.

The Italians hardly struck fear in the hearts of opposing goalkeepers last year, in winning three matches, drawing two and losing two, they scored only seven goals, or one per match.

At the 1982 World Cup in Spain, Italy relied on a superb defence and three key players in midfield and attack: Tardelli, who unleashed so many of his side's counter-attacks, Conti, a brilliant winger, and Rossi, the tournament's outstanding goal scorer.

In Mexico, the Italian manager, Enzo Bearzot, is unlikely to have any problems with his defence, having been able to replace two retired veterans, the goalkeeper, Zoff, and a defender, Gentile. It was Gentile's inexperience and at times very rough marking of the likes of Maradona, of Argentina, Zico, of Brazil, and Rumenigge, of West Germany, that helped carry Italy to their triumph in Spain.

But Tardelli has been troubled by a string of injuries and there is considerable doubt over whether he will be able to play in Mexico. He was expected to be replaced by Antonio Di Gennaro, who plays for the Italian champions Verona, but Di Gennaro has suffered a severe injury and may also be unavailable. If Di Gennaro cannot take part, Bearzot will probably call on Carlo Ancelotti, of Roma.

The lack of a really outstanding midfielder player to lead Italy will be one of their biggest worries in Mexico.

Almost all of the Italian clubs rely on midfield players from abroad, and the best of them will be in Mexico.



Rossi (left) and Conti: heroes of 1982 who are struggling to regain their form

playing for their national teams. The Frenchman, Michel Platini, is the key to the success of Juventus. Sampdoria of Genoa have Scotland's Graeme Souness, while AC Milan rely on the England international, Ray Wilkins. Torino and Roma have two excellent Brazilian midfield players, Junior and Toninho Cerezo. Pisa have Klaus Berggren, of Denmark.

In attack, Bearzot has for the time being been forced to discard Rossi and Conti, who seem to have lost their goal-scoring ability. Rossi had

scored only two goals for Torino in this season's Italian championship before being injured. Conti has been unable to score for his club Roma.

In their absence, one of the two forwards in Mexico will almost certainly be Alessandro Altobelli, from Internazionale, a great ball player and creative force, but who has scored only two goals in 17 games this season.

The other forward could be Aldo Serena, who plays for Juventus and is one of the leading scorers in the cham-

pionship with 10 goals. Serena scored the only goal against the West Germans.

But Bearzot has also been hinting that he might use a younger player in Paolo Baldieri. A 20-year-old forward with Pisa who has been one of the revelations in Italian football this year for his scoring ability and his great speed and ball control.

Bearzot has not concealed his concern about the attack. Before the defeat by West Germany, he said it was vital that Italy had Rossi or a player of his goal-scoring ability to win in Mexico.

## Robson fit to return for match in Israel

Bryan Robson is fit and ready to lead England into their World Cup warm-up match against Israel in Tel Aviv on February 26.

The Manchester United captain made a complete recovery from the ankle injury which forced him to limp out of the 2-1 defeat at West Ham 10 days ago.

The United manager, Ron Atkinson, said yesterday: "Bryan is fully fit and raring to go. It is a quicker return than we expected, but compared with other injuries he has had, this one wasn't too bad."

Robson cannot play in Saturday's FA Cup fifth-round tie at Luton because he is completing a two-match suspension, but he will be available to face United's championship rivals Chelsea at Old Trafford next Wednesday.

He has not played for England since October, when he suffered the hamstring injury which kept him out of action for more than three months.

Barring any more setbacks, Robson now looks certain to play in Israel, resuming his role as one of England's key figures in the build-up to the World Cup finals.

Meanwhile, reports linking Atkinson with the Spanish club, Real Madrid, have been dismissed by the United manager. He said: "I consider I have got the best job in football already. I love it where I am."

## Higgins told he can return

Mark Higgins has been given permission to resume his football league playing career with Manchester United. The League management committee agreed yesterday to accept the registration of the former Everton defender, who retired from the game because of an asymptomatic incurable pelvic problem.

Higgins was not previously allowed to play in the first division because he and Everton had collected an insurance payout. He had been prepared to compensate the company involved.

Everton have no objection to Higgins making a comeback, and his registration could be cleared by this weekend. He has been given a two-year contract by United and has so far made one first-team appearance.

## Luton's date for Liverpool

The Football League yesterday ordered Luton Town and Liverpool to meet in a first division match at Kenilworth Road next Tuesday. The game was scheduled for Saturday but both clubs are involved in FA Cup ties. They had agreed to postpone the match to a evening evening in March or April but the League have refused to allow the delay.

Graham Mackrell, the Luton secretary, said: "The League have ordered the game to be played on Tuesday to ensure that the season does not overrun before the World Cup, and we have to accept the decision."

## Dalger resigns

Toulon (Reuters) — Christian Dalger yesterday resigned as the manager of the French first division team, Toulon. Dalger, a former international forward who played in the 1978 World Cup, had been dismissed by the Toulon president in December.

Dalger, 39, had been in charge since 1984, and had led the team to a cup defeat by a non-league team, under his position again. The youth team coach, Paul Orsatti, replaces Dalger.

## Foulds hits back to draw level

By Sydney Friskin

Tony Meo and Neal Foulds, the two young pretenders, were all square at 3-3 in the 17-frame final of the Tolly Cobbold English professional championship at the Corn Exchange, Ipswich, yesterday.

Siege Davis, the holder, was dethroned by Meo, who defeated him 9-7 on Tuesday night.

Meo was the more volatile player at the start of yesterday's final, and he quickly built a 3-1 lead. But Foulds, who took a little time to play his shots, steered a steadier course and drew level with a fine display of courage and skill.

Meo raced away with the first frame clearing the table with a break of 63. But Foulds took a grip on the second by establishing a lead of 52-8. He missed a simple red and let Meo in for a break of 31. But after Foulds had taken the last two reds he consolidated his

position and forced Meo to concede on the brown.

Meo dominated the next two frames, particularly the fourth, which he won with a sparkling break of 55, forcing Foulds to concede. Breaks of 32 and 38 enabled Foulds to win the fifth frame comfortably and he was 22-2 ahead in the 6th when Meo began to climb back only

to miss a crucial red and allowing Foulds to win the frame with a sustained run on the colours up to the pink.

Meo's victory over Davis was the first in 11 attempts. In achieving it he settled a few old scores. On was a 9-8 defeat by Davis last year's semi-final here; another was a 9-8 defeat in the Lada Classic final of 1984 at Warrington.

Meo's success came at a cost. He had to play the final with a sore back and a sore arm. He had also played the final with a sore arm. He had also played the final with a sore arm.

## Salmon Bill has strong criticism

By Conrad Voss Bark

The Government's Salmon Bill, which makes some changes in salmon legislation, mostly in Scotland, came under strong criticism on its way through the House of Lords.

Some 100 amendments were put down, mainly after a briefing meeting organized by the Salmon and Trout Association. This was attended by some 40 members of both Houses of Parliament, in spite of it being in the middle of the Westland crisis.

Lord Lonsdowne, who is both a fisherman and a rod and line fisherman; Lord Home, who is president of the Salmon and Trout Association; Lord Deans, Lord Moran, Lord Trevelyan, and many other peers, led the assault. At one time the two Government ministers involved, Lord Gray of Contin and Lord Belstead, seemed highly uncomfortable as they tried to defend the Bill.

When peers pressed for essential netting to be limited during drought periods — when the nets make a killing — all Lord Gray could say was that there were "better and less acrimonious ways of conserving stocks" but he did not say what these better ways were.

He did say that the Government was looking at drought problems as a whole but it was clear that this was not in connection with the Salmon Bill.

The Bill proposes to bring in licensed dealing for salmon in Scotland but not in England and Wales. Lady White protested that Welsh needs were every bit as great as Scotland's. She had strong support. For the Government, Lord Belstead said that the netting would have additional restrictions imposed on it.

It was said that because of the introduction of nylon nets, the Northumbrian netman were now taking 70,000 salmon in a season compared with 1,000 salmon when they were using the more visible hemp nets in the 1950s. Lord Home said they were probably taking a good deal more, perhaps as much as 150,000.

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## Dunnett to challenge rebels

The Football League president, Jack Dunnett, will challenge "rebel" chairmen to ring the changes from within existing regulations when the clubs hold an extraordinary general meeting next month.

The clubs involved in secret Super League talks this season have failed to submit any proposals or amendments to the meeting on March 4 and the fear is that, if they do not get their way, they will call yet another meeting or even launch a breakaway league.

"We have done our best in the changes we are putting forward, to implement the Chester Report of 1983 coupled with variations which seem to be required by the majority of clubs," Dunnett said yesterday.

"The main alteration we have not put up is a new method of electing the Management Committee."

The "rebels" are seeking greater representation on the League's governing body. Dunnett opposes giving them that in one single regulation change.

"We take the view that for one division to automatically have control of the league would be wrong. Even so, if that is what they want then they can achieve it within three years by using the normal election process."

Dick Wragg steps down as vice-president this summer, opening the way for one extra first division representative. Another vice-president, Jack Wiseman, retires next year, and Dunnett himself is also due for retirement or re-election in 1987.

By voting first division then into the other annual vacancies on the committee they could have nine out of 10 on the management committee within three years.

First division chairmen meet in Birmingham on Monday to decide their strategy. Whatever their actions at the EGM, Dunnett will not step down.

"There is no way I am going to resign before my term is up. That would be cowardly," Dunnett said. "I was elected by a majority of the members in June '84 for three years. I have not taken this season's unrest personally and I have no objection to people deciding on changes providing they do so within the constitution."

Changes being put forward by the League management at the EGM include a reduction of the first division membership to 21 clubs for 1987-88 season and 20 the following season. A second division membership increased to 23 clubs in 1987-88 and 24 the next season; automatic promotion to the fourth division for the Gola League champions; a bigger share of television and sponsorship cash for first division clubs; major regulation changes to require a 60 per cent majority instead of the present 75 per cent.

Two substitutes could be used in Football League and FA Cup games next season. The clubs are to be asked to approve the change at their annual meeting in June and if they vote for the move, the Football Association will almost certainly follow.

"It appears to make sense that the same regulations should apply for the major competitions in the country," said an FA spokesman.

Three previous attempts to introduce two substitutes for league games have failed because clubs were worried about the extra cost in appearance money and bonuses. This, however, will be the first time the Management Committee has proposed the change.

We are the only major league in Europe which does not allow two substitutes and we think the time is right for us to come into line with the others," the president, Jack Dunnett, said.

Before those FA Cup fifth round teams and their followers become embroiled in this weekend's ties they would do well to stop for just a second and consider their objectives are in a healthy, sporting perspective. An unprecedented second division match at Carrow Road on Saturday may help, reminding them of one of last season's happier occasions.

For one match alone provided a better reason to remember 1985 than the carnage of Bradford and Ryehouse — the Milk Cup final at the City Ground. It became known that Norwich City receiver Sunderland, their opponents that day last March, and to honour the occasion, which both sets of supporters and players alike made memorable by their sporting behaviour, a civic reception will be held in Norwich tomorrow night.

Ken Brown, the former Norwich manager, personifies the sort of attitude which will prevail there and which football fans everywhere would be advised to follow. Any man who has lived through such a traumatic time as Brown has just done and can still come out smiling must know the secret to eternal happiness — or he has completely mad. In the space of 12 months Brown experienced all the joys and sorrows of football. First the club's grandstand was burnt down, placing everyone in emergency offices and the players in Portakabins for changing rooms. Then they were the Milk Cup.

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## Germans seeking bigger profits

Bonn (Reuters) — The West German Football Federation (DFB) said yesterday that it would aim for a record profit when it stages the 1988 European championship. Two days before the draw in Frankfurt for the tournament, DFB officials said they hoped to exceed the 18.4 million-mark (about £5.3m) record made at the 1984 championship in France.

They said contracts for television rights, stadium advertising and sponsorship worth 15.84 million marks have already been arranged by the European Football Union.

Lineker leads the way

Gary Lineker scored three times in a match for the third time this season on Tuesday to help put Everton three points clear at the top of the first division. He scored after five, 46 and 57 minutes as Manchester City were beaten 4-0 at Goodison Park in one of only two English games to beat the weather.

After three minutes Lineker fired in via a post and seconds after half-time he capitalized on a mistake by Reid and

slipped the ball past the stranded Nixon in the City goal. In the 37th minute he chipped in his third and 13 minutes from time he punished the disorganized City defence with Everton's fourth.

Lineker, who scored three goals against Birmingham City in August and repeated the feat in England's World Cup match against Turkey in October, has now scored 29 league and cup goals for his club this season.

headed to the ball was a Wednesday supporter also trying to head it in. I had never noticed him and neither had the referee. Before they could celebrate the blessed thing, the league's Leicester kindly lost, thereby ensuring Norwich promotion anyway.

Over the years Norwich, under both John Burt and Brown, have developed a knack for giving ageing players an extra lease of life which the local life insurance company ought to appreciate. Royce, Potters, O'Neill, Channon and Hartford have all relished the opportunity to continue playing for high stakes without the pressure. As a bonus there are few more pleasant environments in which to work than Norwich. The city said goodbye to Channon and Hartford at the end of last season. "I didn't think Channon could stand the rigours of the second division," Brown said. "But he's been proving me wrong at Portsmouth. I wish he'd give me some of his tablets."

Brown's ability to refuel ambition seems to have worked again with David Williams, who three years ago at the age of 28 became the youngest manager in the league when he took on dual responsibilities at Bristol Rovers. Many managers knew of Williams' ability as a mid-field player but doubted his desire. "His dying ambition is to play in the first division," Brown said. Brown likes to have one or two old heads in the side and Williams has come bright to change tactics on the field as he sees fit.

Watson, though, is still captain. "He's a tremendous skipper. He always wants to learn and never takes liberties," Brown said. While the England manager has kept his promises not to forget Watson and Woods by including them in recent squads (Woods played in the second half of England's last international in Egypt), Watson has not played for England since the South American tour last summer. "If I was England



Brown: the pride of the manager of Wolves in their heyday. Cullis warned him against complacency. This is the period when it makes a manager or breaks him, Cullis wrote. If it did not make Brown, at least it did not break him, not quite.

Norwich had risen to half-way in the league when they won at Wembley. They won their next match, coincidentally against Coventry, the team who sent them down, but then won only two of their last 12 fixtures. "I can't put my finger on what went wrong," Brown said. The prospect of relegation was a ludicrous one almost up until the last moment when it became a frightening reality. Coventry needed to win their last three matches to stay in the league and they did so. They played Everton, the champions, in their last game on the morning of May 26 while Brown went for a walk with his wife and dog along the Norfolk shore.

"If I'd known what was happening at Highfield Road I'd have taken a right turn into the water," he was able to joke now. Even without Reid, Mountfield, Sharp and Stevens it was still hard for Brown to believe that Everton had lost 4-1. "I had rung up Howard Kendall and he assured me that Everton would do their best. Suddenly, the Milk Cup meant nothing," Brown said.

Norwich went down with the record of any side relegated from the first division, 49 points or 36 under the previous system of scoring. Under that system of scoring, under that old format Coventry would have been relegated instead of Norwich but since Norwich had been favoured by the new system when gaining promotion in 1982 they could hardly complain.

In that promotion year their chance seemed to have gone with a 2-1 defeat at Hillsborough in their final match. Afterwards Gerry Harrison, of Anglia Television, asked Brown to have a closer look at the recording of the winning goal. "I couldn't believe my eyes. There, leaping up alongside Bannister as he

headed to the ball was a Wednesday supporter also trying to head it in. I had never noticed him and neither had the referee. Before they could celebrate the blessed thing, the league's Leicester kindly lost, thereby ensuring Norwich promotion anyway.

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Clive White











## GENERAL APPOINTMENTS

February 13, 1986

The managing director was bemoaning the destructiveness and disinterest of his employees, who would apparently treat even the most robust piece of machinery, no matter how clear the operating instructions. It was obvious that he thought they were pretty clumsy. We were talking in his office overlooking the works car park, and, as the signal sounded for the end of work, we watched these supposed idiots engage in an elaborate interaction of delicate manoeuvres including the co-ordination of brain, eyes, hands and feet.

They were driving their cars out of the car park without crashing into one another — which they managed to perfection. When I pointed out the discrepancy between what we were watching and what he had been saying, he was not pleased. To his credit, he did later laugh ruefully about it, having recognized that he had a rather different problem with their motivation and performance than he had thought.

His original view was not unusual, for it is a popular fallacy to believe that British people are not notably talented and do not have a strong inclination to work. Were this true, we should have a much better excuse for our middling economic and social performance.

The fact is that there is great scope for tapping people's resourcefulness and encouraging them to give more of their skills to their work activities. Poor

motivation and performance are often the responsibility of those who do, could or should manage that encouragement, as much of the shortfall is avoidable.

There are four key ways of closing the gap:

- Developing people's skills
- Making use of people's skills
- Helping people to understand
- Developing people's confidence.

None of these is peculiarly difficult. Every one of them requires a sustained commitment.

**Developing people's skills.** Relevant skills are vital. Indeed, they are the key to all our future success, as a nation and as job-holders and job-seekers. A combination of automation and Third World wage rates had ended the days when we could use people as relatively unthinking assembly machines.

The need for industries to absorb large cities in order to obtain a large workforce has diminished. Many enterprising people have moved out to staff the new activities in more buoyant towns. Hence the main economic problem of the inner cities, where those who remain have a poor chance of attracting employers unless a massive effort is made to upgrade their skills.

Despite these discouragements, the will to work remains strong. In the North-East or on Merseyside any serious whisper of jobs in the office at a firm and the likely response is a jammed switchboard and a queue right round the block. Given their

There is great scope for tapping resourcefulness and bringing out people's skills, says Tony Eccles



meagre job prospects it is a wonder that more people have not given up the struggle.

The days of mass manufacturing employment may not return even when our oil reserves dwindle, as the need will be for skilled process controllers and equipment technicians. It follows that the key to employability — both in manufacturing and service industries — will be the skills of these workers.

Enterprising trade unions have recognized this and are focusing on developing their members' skills to keep them abreast of modern technologies. Similarly, employers are raising with educational institutions in order to produce more of the intricate skills which advanced organizations now require. The plain fact of the matter, however, is that, despite the efforts of countless agencies, we appear to be grossly underinvesting in the development of skills for the present, let alone for the future.

Making use of people's skills. This is also vital. Just think of the average British scheme for considering ideas for change at work which are put forward by employees. Then note a figure given to some senior managers by an ex-staff member from our Tokyo embassy. Hitachi's 80,000 employees, he told them, produce 4.15 million ideas for improvements a year — an average of one idea per employee per week.

The stunned silence which followed was broken by objections. The ideas perhaps were not good, were duplicated, were impractical, management had already thought of them, some were only put forward by an employee to look good — as though that were to be criticized. Yet no matter how you slice that number it remains pretty impressive, and the sting is in the tail.

Those ideas could be handled only at the level of first-line management, the supervisors, so great is the number. How many

firms in Britain could confidently have their supervisors cope with such a pressure from beneath for product and process improvements?

Sadly, enough priority is rarely put into tapping people's existing insights and expertise. Yet we have been warned. Japan's Matsushita has defined the difference between western management and themselves as a western commitment to getting ideas out of the heads of bosses into the heads of workers, compared with putting together the intellectual resources of all the firm's employees.

Quite apart from the value of the bright ideas, the very act of discussing every proposal seriously would contribute to employees' understanding of what is, and is not, feasible.

**Helping people to understand.** People's expertise and interest can be channelled into more productive paths if only they understand the context of the work.

Despite the effort which has been going into communications inside organizations, the lack of understanding of business imperatives remains worrying. Even at middle management level quite basic concepts of business finance or competitive strategy are often poorly understood.

The situation further down the organization is usually bleak, particularly if the communications process is limited to the occasional anydone video or to company sentiments so carefully filtered to avoid creating reaction that they create little but bore-

dom instead. It is not easy to communicate really well, and it certainly demands sustained effort, possibly in the face of initially discouraging feedback.

Organizations which do communicate well seem to do it by a near-obsessional focus on straightforward goals such as quality, speed, cleanliness or customer service — not wrapped up in generalized vacuities or obscured by abstract operating ratios. Without authentic information, people cannot make an informed judgment and, until they can feel confident in their judgment, they are unlikely to become deeply involved.

**Developing people's confidence.** It is the essence of good leadership that people should not only be confident in the leaders' abilities but in their own. A good leader helps his or her associates to grow, views them optimistically and seeks to nurture them and help them to become stronger. The leader does that by meeting two needs. There is a need for transactional leadership, that is, the leader providing benefits in exchange for the 'followers', perhaps calculating, support.

In addition, there is the need for transforming leadership where the leader arouses and engages people's emotions at a level of commitment beyond mere calculation. This, at its best, can be inspiring. The skill lies not just in espousing a mission, a set of worthwhile, principled goals, but in empowering others to take effective charge of more than they believed they could handle. It means devolving

power and responsibility, not clutching them to the centre.

Such spreading of responsibility is vital because we need resourcefulness and enterprise at every level, as we strive to enhance the competence of our organizations. As Warren Bennis reminds us in his new book, it is a myth to think that leadership exists only at the top of the organization. There can be hundreds of leadership roles in an organization, not all permanent. Fostering such leadership skills, both for the nearly autonomous technical experts and also for those presently buried down in the organization, could liberate the latent energies of people to a degree normally tapped only in crises.

We cannot just focus on one particular type or level of employee if we are to raise the competence of organizations significantly. Galvanizing our economy and our society requires that firms enhance the capabilities of less skilled, less confident, less secure staff as much as they now have to entreat with, and co-opt, the highly-skilled, often scarce, mobile and employable experts.

We have taken on board the idea that skill development and retraining are crucial to people's competence. What we have to improve is our translation of that idea into practice.

Tony Eccles is Professor of Business Policy at the London Business School and Director of Hawkhead Communications. *Leaders: The strategies for taking charge*, Bennis & Nanus, Harper & Row 1985.

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## INTERNATIONAL

## SPORTS

## MANAGEMENT

## Sales Division

M.F. Age 19 - 34 £15,000.

The country's leading sports management firm is seeking a sales representative to promote its services in the UK and abroad. The successful candidate will be responsible for generating new business and maintaining existing accounts. The position offers a competitive salary and a generous commission structure. Applications should be sent to: The Sports Management Firm, 100 Regent Street, London, W1. Tel: 01-734 1234.

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## REINSURANCE BROKER/DIRECTOR

## LLOYDS BROKERS

Salary to £50,000 per annum

Our Principal is an established and highly reputable independent Lloyd's Brokerage House and is seeking to appoint a Reinsurance Broker/Director to its Board. The appointee should have had a number of years experience working in the Lloyd's market and be able to handle a wide range of reinsurance business. The position offers a competitive salary and a generous commission structure. Applications should be sent to: The Principal, 100 Regent Street, London, W1. Tel: 01-734 1234.

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# GENERAL APPOINTMENTS



## IF YOU WANT TO MOVE ON THIS YEAR

### Insurance & Reinsurance Consultant

**To £25,000** Sussex  
A small, highly motivated consultancy, specialising in insurance investigation and consultancy wish to recruit an addition to their team. The work is undertaken on behalf of companies based particularly in Scandinavia and Europe and increasingly in North America. Applicants will have at least 15 years' experience in the insurance and reinsurance industry, recently in the highest level, be of the highest integrity, have achieved a position of respect within the industry, be prepared to travel and work abroad for periods at short notice and have a degree of fluency in the Scandinavian and German languages and a technical knowledge of French.  
Send full cv to Christopher Martin, PER, 53 West Street, Brighton BN1 2RL.

### Production Engineer

**£ negotiable AOE Beds/Cambs border**  
Gates Hydraulics, is a leading manufacturer of hydraulic components, and is a growing major European subsidiary of the Gates Corporation. Continuing growth has created an exceptional opportunity for a Production Engineer at the company's manufacturing unit in St Neots, Cambs. Candidates, aged over 30, and qualified ideally to at least ONC level should have a sound knowledge of automotive hydraulic systems. Experience in hydraulic research and production monitoring is also essential. The company offers a competitive salary and exceptional benefits. Relocation assistance will be given.  
Send full cv to: Andrew Simmons, PER, Block A, Brooklands Avenue, Cambridge CB2 2HL.

### Works Manager

**£15,000 + car + benefits S Manchester**  
To join a successful precision light engineering company, and assume wide ranging responsibilities for the optimum performance of plant and labour resources involved in diverse component manufacturing and assembly operations. Duties will include supervising the effective use of CNC and computerised MRP systems, recruitment, training and industrial relations. Candidates, aged 40+, must be qualified to at least HNC with management experience in a similar level in a related field. Preference will be given to candidates living within commuting distance of Stockport.  
Send full cv to: Linda Connor, PER, Lowry House, 21 Marlow Street, Manchester M2 3AW.

### Sales Representative

**Midlands & Northern England**  
Cape Warwick has a vacancy for a Sales Representative to promote its 'Capocraft' range of hospital, CSSD and laundry equipment, and to advise on the introduction of new products for a modern hospital complex. Applicants are invited from those residing in the area, preferably with previous experience within hospital or associated medical fields. Applicants should be able to demonstrate a good sales record and have the ability to work on their own initiative. Benefits include a company car, contributory pension scheme and generous holiday entitlement.  
Please submit a cv quoting present salary, or apply for an application form to: Mrs J. Treasure, Cape Warwick Ltd, Birmingham Rd, Warwick CV34 4TX.

### Sales Engineer

Metal Improvement Company Inc., a Curtis Wright Corporation subsidiary, provides shot peening services to all sectors of the metal working industry. Candidates, aged 30+, with relevant HNC, must have at least two years' successful field sales experience in engineering.  
Send full cv to: Diane Horth, PER, Halkyn House, Rhodora Road, Wrexham LL1 1NE.

### R & D Engineers

**Antennae & Microwaves**  
ERA is a progressive and highly successful organisation of international repute providing consultancy, research, development and design in advanced engineering technology. Extension of activities in the field of RF Technology creates unusual opportunity at a senior level for experienced engineers to work on the design, development and evaluation of antenna systems and microwave components used in advanced satellite communications. The positions will offer an opportunity for qualified engineers or physicists with at least two years' relevant experience who are keen to advance with specialists on state-of-the-art systems. Sound theoretical knowledge and good practical engineering skills are fundamental requirements. Rewards will include considerable opportunity for personal development and a competitive remuneration package that includes BUPA and, if appropriate, assistance with relocation to an attractive area of Surrey.  
For further information contact: The Personnel Manager, enquiries only, ERA Technology Ltd, Cleve Road, Leatherhead, Surrey, Tel: (0372) 375227.

### General Manager

**£17,500 + car West Midlands**  
A disciplined, dynamic self-starter is required to assume full responsibility for a manufacturing plant to be established in 1986. The product, which is currently imported, is well established and highly successful. In this key role, you will be required to build a capable and efficient team of around 30 staff, and be responsible for the manufacturing, administration and marketing operations. Probably in your 30's, your successful career progression must be one of steadily increasing responsibility and authority. Qualified to degree level, it is essential that you are a good innovative thinker with proven management skills, and fluent in spoken German. The attractive remuneration package includes a salary negotiable around the figure stated, and fringe benefits consistent with a progressive organisation.  
Send full cv to: Jayne Merritt, PER, 150 Corporation Street, Birmingham B4 6TB.

### Sales Support Draughtsperson

**Attractive five figure salary Cheltenham**  
This company, a member of a successful international group, specialises in the sale of aluminium cladding and roofing to the UK building and construction industry. The position provides office based support for the field sales staff and involves progressing of contracts, preparing drawings and quotations and liaising with German head office. Candidates, aged 25-40, should be qualified or experienced to minimum HNC level in building or structural engineering. Drawing office experience in cladding, building or constructional engineering is essential. The rewards include attractive salary and benefits, relocation assistance where appropriate.  
Send full cv to: John Davis, PER, Grosvenor House, Station Road, Gloucester GL1 1TA.

### Sales Executive

**Excellent package South East England**  
Subsidiary of a public quoted company marketing steel office products requires an energetic, hard working Sales Executive, experienced in trade selling to develop business from wholesalers and retailers. A good basic salary is offered with an open ended commission scheme, company car, business expenses and an excellent benefits package.  
Send a detailed cv to: The Marketing Director, Leamish Office Equipment Ltd, Vantage Industrial Estate, Kerry Road, Newbury, Wokingham RG16 1DZ.

### Software/Systems Support Engineering

Norprint International is a world leader in the increasingly sophisticated label printing market.  
**Software Project Engineers**  
Attractive salary  
You will work on development projects and standard or bespoke programs as part of a highly professional team producing text and graphics packages for label printing, overprinting and bar coding applications. Aged 23-35 with a degree or HND, you should have at least two years' experience in software engineering on micro or mini systems. Experience with Assembler for Z80/8086, Pascal/C or CPM/UNIX is required.

### Systems Support Engineers

**Attractive salary + car + incentive**  
You will support the UK field sales force by carrying out in-field assessment of customer requirements and offering specialist advice, including full technical specifications and costings, on hardware/software options. Aged 24-45, you must be qualified to HNC level and have a minimum of two years' systems analysis/consultancy experience. Practical knowledge of micro computer systems is required backed by strong oral and written communication skills.

### Export Sales Executive

**Attractive salary + car Europe**  
Marley Waterproofing Export is growing rapidly with sales in North America, Europe, Middle East and Far East. We need an additional Sales Executive to expand our existing business in Europe. Must have good sales record, fluency in German and preferably knowledge of the building industry. Telephone for application form or send cv to: Mrs H K Bunting, Marley Waterproofing Ltd, PO Box 17, Senevala, Kent TN15 1XD. Tel: (0931) 432228.

### Senior Geotechnical Engineer

**£15,000 + benefits Maidenhead based**  
Promoting, supervising M East projects for international geo-engineering consultancy. 40+ years, relevant post-graduate qualifications; promotional experience in M East; fluent Arabic.  
Send full cv to: Helen Thompson, PER, 20 The Bute Centre, Reading RG1 7QE.

### Sales Engineer - CCD's

**£15,000 N Hants**  
Thomson Components is a world leader in industrial and government electronics and is highly active in the production of electron tubes and components. We are seeking to recruit a Sales Engineer to market an established range of products made by our Electron Tube Division. This includes opto electronic sensors and displays. The successful candidate will work closely with clients throughout the UK and be expected to follow up, identify and develop new business opportunities. Reporting directly to the Image Tubes and Devices Marketing Manager, and ideally in your late 20's, you should be qualified to at least HNC level in electronics. Design and application experience is desirable. As well as the special challenges and demands involved in the job there are real career prospects with this progressive company. In addition to extensive travel throughout the UK there will be occasional trips to our factory in France. An attractive salary will be negotiated. Benefits include a non-contributory pension, free accident and life insurance, free medical insurance, relocation assistance if appropriate, and a 2 litre car.  
For an application form, please write or telephone: Lyn Horne, Personnel Secretary, Thomson-CSF, Prospect, Reading, RG1 7QE. Tel: (0254) 29155.

### Electrical Sales Engineer

**£10,000 - £15,000 + car + bonus S England**  
Electrical Engineer with proven sales record required to sell electrical cables and hazardous area equipment to dynamic contract engineering and petrochemical industries.  
Send full cv to: Euron Engineering Ltd, Station Yard, High Street, Meltham, Cumbria SK8 6JL.

### Engineering Opportunities

**£10,500**  
Pakcel Limited, part of the Belgian based UCB International group has its major UK manufacturing site at St Helens, Merseyside and are market leaders in the development of converted film packaging products.

### Production Engineer

To be responsible for process development, implementation and maintenance of production systems, and closely involved with standard operating conditions, factory layout, capital investment and plant installation. Aged 25-30 you should be a graduate Mechanical/Production Engineer with not less than three years' production experience in the printing/conversion industry.

### Electrical Engineer

This newly created position reflects the company's commitment to current technical advances. The emphasis will be on instrumentation and process control and the job holder will be responsible for all electronic services within the company. It is expected that the successful applicant will ultimately take over full responsibility for engineering maintenance and development. Aged 25-30 you should be a graduate Electrical/Electronic Engineer, with some working knowledge of modern printing machinery, particularly electronic drives. A minimum of two years' in a production maintenance environment is desirable.  
The company offers attractive salaries and benefits packages, including full relocation costs where necessary. Applications in writing to: Mr G Cowther, Group Personnel Manager, British Sales Limited, Station Road, Wigton, Cumbria CA7 9BC.

### Sales Administrator

**Attractive salary + car N Essex**  
One of the UK's largest joinery suppliers, manufacturing a unique range of products that are unequalled in quality and design, is investing in further computerisation has created a position for an experienced Manager to assist senior management implement sales administration systems in line with planned sales growth. Candidates will have a proven track record in sales administration/customer services, be experienced in computer based systems, have strong personality and be excellent communicators. Rewards are an attractive salary, car and other benefits, together with opportunity for further career development. Interested? Write with full cv to: Mike Reed, Personnel Manager, Bowater Joinery Ltd, Castle Hedingham, Halesowen, Essex CO9 3EF.

### Technical Manager

**£15,000 Margate**  
Thor Chemicals is a multinational manufacturer of specialty chemicals for the paint, adhesive and textile industries. We require a Technical Manager to co-ordinate and develop production quality, efficiency and safety control. Candidates should be aged 30-40 with a chemistry or chemical engineering degree. Experience in chemical production is essential. This is an excellent career opportunity.  
Send full cv to: Managing Director, Thor Chemicals Limited, Remington Road, Margate, Kent CT9 4JY.

### Marketing Manager

**Neg five figure salary + car Co Durham**  
My clients are involved in the manufacture of specialist paint coatings for building, leisure and industrial markets. They are a well established, successful company with significant development plans. Recent board level reviews have identified the need to recruit an experienced Marketing Manager to play a major role in the achievement of the company's medium term objectives. Reporting to the Managing Director, the successful applicant will be responsible for the total marketing function, including the identification and development of attractive 'niche' markets throughout the UK, the establishment of appropriate product packages and marketing/sales literature and the identification of agents/distributors in appropriate market areas. Applicants aged 28-45 should have previous experience of marketing through agents and either be based in or have some affinity with the North East. It is a pre-condition that the successful applicant will not have previous paint industry experience. The salary and benefits package will be fully commensurate with the level of responsibility attached to the post. It is expected that profit sharing will be introduced in due course.  
For further information and application form please write to: JMI McIntyre or Suzanne Tothman, PER Newcastle on Tyne (0632) 618418.

### Group Training Manager

**£11,000 + car Plymouth**  
Plymouth Engineering Group Training Scheme Ltd wish to recruit a Group Training Manager. This most challenging and influential position gives the opportunity to provide training expertise not only for the engineering training centre, which is located in a pleasant environment on the outskirts of Plymouth, but also within the many engineering companies that form the group. The manager is responsible for the further development of the group, which embraces all aspects of industrial training, and for the control and motivation of 14 staff. The position requires an experienced training professional with management and training skills acquired within the engineering industry. Appropriate remuneration will be offered, which includes car and contributory pension scheme. A contribution towards relocation will be considered where applicable. Aged 35+ writing enclosing cv to: Mr R G King, Chairman, PEGS Ltd, c/o 52 Stuart Road, Plymouth, Devon.

### Sales Manager

**£10,500 + car Northamptonshire**  
An expanding group require a Sales Manager to control five bakery shops and wholesale trade in the Northampton area. This involves responsibility for staff, liaising with shop managers and bakery staff on quality and customer service. Candidates, 26-35, must have previous management experience with some sales/entering experience in retail trade. Normal large company benefits and relocation assistance.  
Send full cv to: Judith Murray, PER, Balford House, New Union Street, Coventry CV1 2PE.

### Material Controller

The Enfield factory Material Control Department is involved in scheduling components and part finished goods to the value of £50m pa. The prevailing philosophy is MRP, the system used is IBM ICL Barkey. We are seeking to recruit an experienced materials control practitioner to manage the team performing this increasingly important function. The successful applicant will have worked for some time in a Material Control Department having attained a professional position. There will be best exposure to OPT, JIT or MRP philosophies. The environment will have been pressurised, possibly in a factory. We are looking for someone with a world of achievement but with some wiggle room in a career we would wish to further develop. The position carries a generous salary backed by a service related bonus and benefits which include 25 days' holiday, long optional scheme, contributory pension scheme, sickness benefit and subsidised staff restaurant. Apply in writing giving full career details to: John Venner, Personnel Manager, Thorne EMV Ferguson, Great Ousewood Road, Enfield, Middlesex EN1 1UL quoting ref D174.

### Committee Administrator

**£9,500 + benefits North West London**  
Required by a leading Trade Association, responsibilities include taking minutes, research and preparation of documents for the committee's business. Applicants, with a good honours degree and excellent written skills should: Phone: Tony Culpin, PER London North, on (01) 936 3484.

### Research Co-Ordinator

**£14,000 London**  
Responsible for the initiation of new programmes and co-ordination of research into international/rational new practices relating to co-sourcing. Good low degree plus research experience in international human rights published work-related field. Preparation of documents to publication standard. A working knowledge of three languages is essential.  
Send full cv and publication list to: Barry Johnson, PER, 4th Floor, Rex House, 4-12 Regent St, London SW1Y 4PP.

### Chief Electrical Engineer

**£13,800 + benefits Walton-on-Thames**  
The British Electrotechnical Approvals Board requires a Chief Electrical Engineer to be responsible as an Assistant Director for the management of the Board's Approval Scheme for domestic electrical appliances. The successful candidate will be assisted by five engineers. Candidates must be chartered or graduate engineers with proven communication ability and sound working knowledge of BS13456. The appointment entails a responsible salary of £13,800 plus a generous benefits package including relocation assistance where appropriate.  
Apply with cv to: Mr R J Simpson, BEAB, Director, BEAB, Mark House, 9/11 Queens Road, Hersham, Walton-on-Thames, Surrey KT12 5NA.

### Operational Managers

**£12,000 + car + benefits South East**  
To maintain existing contracts and contribute to the development of new business in an expanding sector of the services industry. 25-40, graduates or similar, who ideally have a time management/marketing background combined with the commercial awareness and determination to manage commercial improvements in business performance. Opportunities for further progression within the company are excellent.  
Send full cv to: Christine Jordan, PER, Lambert House East, Clarendon Street, Nottingham NG1 5NS.

### Membership Secretary

**£9,000 - £11,900 Central London**  
The Institute of Chartered Secretaries and Administrators seeks an experienced local government administrator to promote its professional services to members in local government. Your responsibilities will include promoting ideas and implementing the policies of this specialist membership group, organising and acting as secretary to members' meetings. Preferably a graduate and/or member of the Institute, you should have worked for several years in local government administration, now seeking to broaden your career in a progressive and rewarding environment.  
Send full cv to: Helena Shaw, PER, 4th Floor, Rex House, 4-12 Regent Street, London SW1Y 4PP.

### Mechanical Design Engineer

**£10,500 Watford**  
Polmar, a well established scientific instrument manufacturer, requires a person with several years' design experience in light engineering, qualified to HNC/D. The position involves the total design of instruments from concept to production incorporating interesting technologies.  
Contact: Mr D Chadwick, Polmar Limited, Tel: (0923) 37744.

### Senior Project Engineer

**Instrumentation Package Walton-on-Thames**  
Air Products is a highly successful international process engineering company engaged in the design, construction and operation of air separation, gas purification and chemical process plants. We wish to strengthen our newly formed Package Engineering Group by appointing a Senior Engineer whose proven ability in instrumentation is matched, ideally, by some experience of light electrical/mechanical and process engineering. The Package Engineering Group is responsible for the specific, autonomous co-ordination of equipment packages which include: boilers, cooling towers, drums, chillers, heaters and other major components in the company's industrial gas plants. The successful applicant, preferably a chartered engineer aged 27-40, should have a minimum of five years' relevant experience, possess good communication and management skills and be expected to lead the group's instrumentation work. A sound knowledge of instrumentation standards and practices relevant to instrumentation in the process industries is required. We would like to hear from a graduate Engineer with solid experience and the potential to advance within the company. You will be offered a highly competitive salary/benefits package, relocation and relocation assistance where applicable.  
Please telephone: Alan Glover on (0932) 249551 or send full cv to: Air Products Limited, Hersham, Place, Molesey Road, Walton-on-Thames, Surrey KT12 4BZ.

## We're seeking a dynamic Manager.

### Are you looking for a new challenge?

**£12,000 - £14,000**

#### Milton Keynes

In an acre of grounds at Milton Keynes, BUPA have created a home for the elderly built on a positive approach towards personal care and support. The design, which incorporates single en suite rooms, guest/hobby stay facilities and a whole host of leisure activities, is geared towards independence, dignity, privacy and choice. The priority is to maintain the comfortable environment within this 36-roomed home, and continue to enhance its success - a rare opportunity for an experienced Nurse Manager who is now ready for a new set of challenges.

As the overall Head of the home, it'll be up to you to motivate its staff and ensure its exceptional potential is fully realised. Using all your energy, imagination and

communication skills, your immediate task will be to promote awareness of the home and continue to build its reputation within the community. Integration is vital to success and the maintenance of strong links with the local authorities, community organisations and support services will be imperative. In this, as in everything else, you'll have the full support and considerable resources of BUPA behind you.

This is clearly a role for a mature individual who prefers to be judged by solid results and real achievements... someone with ideas to whom management means more than merely administration and delegation.

If you're equal to the challenge, you can look forward to a satisfying and highly rewarding career with BUPA in an area of care where we plan to grow. In return for your leadership qualities plus an understanding of the elderly and their needs, we're prepared to offer:

- Salary negotiable up to £14,000
- Relocation assistance if appropriate
- Accommodation while settling in
- Mortgage subsidy
- Free BUPA for you and your family
- Free life insurance
- Pension scheme
- Free meals whilst on duty

If you'd like to find out more through an informal discussion, please phone Sylvia Quayle or Sharon Townsend on 01-831 2668, or write to: Miss S. N. Quayle, General Manager, Care for the Elderly, BUPA Hospitals, Dolphin Court, Great Turnstile, Lincoln's Inn Fields, London WC1V 7JY. For an application form, please contact the Personnel Department at the same address.

**BUPA**  
Care for the Elderly

## Products and Services Planning Manager

**Glasgow Up to £17K**

West of Scotland is a major new British Telecom District with a rapidly expanding nine figure turnover providing the most comprehensive range of products and services of any telecommunications supplier in the UK. They range from services provided over networks and via public exchanges, through the most complex and advanced switching systems for major companies, to a vast range of smaller apparatus for businesses of all sizes and the basic residential telephone.

We are now seeking to appoint a production services planning manager who will head a team responsible for the evaluation of products offered by British Telecom and external suppliers, market segmentation and preparation of product packages to suit market sectors identified. The job will involve close liaison with British Telecom Headquarters, other British Telecom Districts and customer-facing divisions within the District. It entails the control of sales achievement by the district field sales force through the pay plan, and will provide on

advisory service on the Districts stance towards competition within the terms of British Telecom's operating licence.

Applicants should have a successful track record in product management with emphasis on sector marketing and ideally a good knowledge of UK telecommunications markets. Sound analytical skills and commercially structured thinking are essential.

Applications in curriculum vitae form should be submitted to Ron Colborn, British Telecom Scotland and Northern Ireland Territorial Office, PE11, Canning House, 19 Canning Street, Edinburgh EH3 8TH. (Telephone 031-222 2282).

**British TELECOM**

### Area Supervisors in France

Replying expanding luxury camping company seeks Area Supervisors based in France for forthcoming season - previous experience as campsite supervisor essential. We are looking for a self-motivated person, willing to drive long distances on a regular basis, work hard and irregular hours, be able to take responsibility and set examples in appearance and behaviour. A sound knowledge of the French language is required. Please write with full CV to Personnel Dept, 62 Lind Road, Sutton, Surrey SM4 4PL. **Keycamp**

### FINANCIAL ANALYSIS

Graduate required for expanding firm to carry out financial analysis of leading UK Financial Institutions Company. Excellent training given. Excellent opportunities.  
**D.W. CLARK FCA**  
Intrinsick Ltd  
28 Scriven Street  
London EC2A 4BQ

### RECRUITMENT

Due to our rapid expansion we require experienced sales and marketing staff for our new products. We are looking for people who are energetic, motivated and have a proven track record in sales and marketing. Please send your cv to: The MD, Queensway, 270 East Coast Road, London SE16 2TH.

### LATE 20's/EARLY 30's

Energetic person needed to help small Specialist Management Training companies running IT Company programmes. Must be enthusiastic and capable of motivating people. (Sense of fun and humour is a useful asset).  
Telephone Oxford (0865) 722975

### MAYFAIR

Experienced Secretary PA required for directors of small public or company. Enthusiasm, initiative and good written/verbal skills are all essential. An excellent salary and benefits package. Please send cv to: Personnel, 100, Regent Street, London W1B 4DB.

### URGENT AGENT

Due to the rapid expansion of our company we require a full time agent to sell our products. The agent will be responsible for the sale of our products to the public. The agent will be required to travel throughout the country. The agent will be required to have a good knowledge of the product and be able to communicate effectively with the public. Please send your cv to: The MD, Queensway, 270 East Coast Road, London SE16 2TH.

### WIMBLEDON 1988

Attractive salary required to chairmen seats during Wimbledon 1988. 4 years driving experience on full licence. Good knowledge of the Wimbledon area. Knowledge of London required. Reply to: BOX 820

The Royal Naval Co



# GENERAL APPOINTMENTS

## Area Sales Managers

**Basic salary + car (OTE £25,000)**  
Due to expansion vacancies exist in Scotland, the North, South and Midlands within an established software development/distribution company for self-motivated people who respond well to a challenge, have a proven track record selling in the computer industry, preferably involved in the dealer/distributor network, with a comprehensive understanding of accounting systems and ability to expand and support our dealer network.  
Send full cv to: P. J. Morgan, PER, 62-64 High Street, Southampton SO9 2BG.

## Works Engineer

**Building Products**  
**£15,000 + car** South Cambridge  
Eternit, an autonomous £25 million subsidiary of a multinational group, produces calcium silicate and fibre cement building products on a semi-continuous wet process. Due to expansion, the company seeks a Works Engineer to lead a small team of skilled engineering staff and take responsibility for overall maintenance, operating costs, planning, capital investment, process development, and administration. Candidates will have a minimum HNC or equivalent with sound practical experience in continuous process plants, preferably computer controlled. They will be self-motivated and have excellent team leadership skills.  
Please send full cv to: The Personnel Manager, Eternit Building Products Ltd, Widdow Road, Middlesbrough, Cleveland, YO21 2SL.

## Chemical Business Analyst

**£10,000 - £15,000** Central London  
A leading petrochemical marketing and planning consultancy seeks a professional Business Analyst with chemical industry experience. The role involves gathering, analysing, and presenting data to clients, and assisting in the development of marketing strategies. The analyst will be based in the company's central London office and will report to the senior analyst.  
Send full cv to: Mr B. W. Tynes, Managing Director, Chemical Business Analysts, 1-11 Hay Hill, London W1X 7LR. Tel: (01) 493 2964.

## Marketing Opportunities

The Corporate Engineering Department of Alwright & Wilson Ltd, international manufacturers of chemicals, have the following process engineering opportunities based at their Warrington Works, Whitehaven, Cumbria.

### Process Engineers

A Senior Process Engineer with an honours degree in chemical engineering and proven supervisory experience is required to lead a small team involved in process design and commissioning of computer controlled plants. Process Engineers experienced in process design, commissioning and large chemical plant operations are also required. You should be a graduate Chemical Engineer with specialist knowledge of process and computer science.

### Process Control Engineer

A graduate Chemical or Control Engineer, to join a group working on the definition, design and application of modern digital control systems for new capital projects and existing plants.

Attractive salaries and generous benefits are offered, including a contributory pension scheme, life assurance and repatriation expenses to those based overseas on the Caribbean coast.  
Please write for an application form to: Mr P. N. Smith, Staff Manager, Alwright & Wilson Ltd, Whitehaven, Cumbria CA28 5QQ.

## Applications Engineer

**To £12,300 + car** Cheltenham  
My clients are world leaders in the design, development, manufacture and sale of specialised precision industrial valves and related equipment used in a variety of process and environmental control systems throughout the UK and overseas. This important position involves sales by telephone, providing technical information and advice to customers and technical support for outside sales staff. Production of quotations and initiating and organising customer equipment trials will be important parts of the job. Backed up by a Technical Assistant, you will act as a driving force in new product development, sales, and service which will place you in a position to develop and grow the business. You will coordinate within the company or contribute to technical publications. Attendance at occasional exhibitions required. We seek candidates aged 30-45, HNC level, ideally from an applications or project engineering background. Excellent negotiable salary, car and major group benefits including non-contributory pension. Relocation assistance considered where appropriate. Ample opportunity within worldwide organisation for career development.  
Send full cv to: Peter McMahon, PER, Greenacre House, Station Road, Gloucester GL1 1TD.

## Sales Executives

**Telephone Management/Information Technology**  
**£15,000-£20,000+ including bonus**  
North London-Northern Home Counties  
Systems Reliability plc are the leading manufacturers and suppliers of computer based telephone management information systems and third party computer maintenance. The demand for their products and services to a fast expanding market has created the need for additional sales staff. Ideally candidates will have proven sales experience within the computer/telecommunications field. However, training may be given to the right candidate from an information technology/capital goods background who has a basic understanding of, and an interest in, the use of computers. Earnings of £15,000 - £20,000+ company car, profit share bonus and pension scheme are offered.  
Please send full cv to: Mrs C. Whitley, Personnel Officer, Systems Reliability plc, 480 Dallow Road, Luton, Beds LU1 1UR.

## Production Engineer

**Salary £12,000** N London  
BOC Cryoplasts Limited is a member of the BOC Group of Companies, and is a world leader in the design and manufacture of low temperature process plants and cryogenic storage vessels. The environment is medium to heavy engineering/fabrication, employing sophisticated methods and techniques of production. Our requirement is for a chartered engineer with experience of jig and tool design, plus a knowledge of plant layout and materials handling in a similar industry. Experience of welding engineering and work study would be beneficial. Equally important are the personal qualities of self-motivation, innovation and the confidence to spend money. Benefits as held a large employer.  
Please write to: Mr J. A. C. Jones, Personnel Officer, Manufacturing Division, BOC Cryoplasts Limited, 177 Angel Road, Edmonton, London N18 3BW.

## Marketing Biotechnologist

The BIOSTREAM separator is marketed worldwide by CIB Developments Limited, a John Brown Company. It takes advantage of the unique properties of the laboratory and production for the first time. We need a Biotechnologist to strengthen our marketing team by continuing leading companies engaged in downstream processing. This is an exciting opportunity to use your technical skills while developing a career in marketing. You should be 23-28, a bio-science graduate having two years' industrial experience and good communication skills. We offer good prospects and an attractive salary and benefits package.  
Please contact: John Wilkinson, Marketing Manager, CIB Developments Limited, Airport Service Road, Portsmouth, Hampshire PO3 5TC. Tel: (0705) 644911.

## Project Engineer

**Attractive salary** Derbyshire  
Silberson Laboratories, leading independent refiner and blender of lubricants in the UK, has an investment programme to increase refinery capacity and profitability. To maintain the technical lead we hold in this field we wish to recruit a Project Engineer to our Project Engineering Department by recruiting a qualified Chemical Engineer. Candidates, experienced in the various aspects of chemical process technology, preferably oil related, will have the practical skills of basic process design, equipment specification, piping and instrument diagram development together with operations experience.  
Applicants should send a detailed cv to: Personnel Manager, Silberson & Co. Limited, Silberson Oil Refinery, Belper, Derbyshire DE5 1WR.

## Sales Representative

**Attractive salary + car** SE England  
Due to rapid expansion Twiflex Ltd, manufacturers of industrial clutches, disc brakes and flexible couplings, urgently need a Technical Sales Representative. The post involves selling our products and giving technical advice to both new and existing customers in SE England. 28+, qualified to at least ONC mechanical engineering. Knowledge of the power transmission industry an advantage. Benefits package includes attractive salary, company car, 25 days holiday and pension scheme.  
Full cv to: Mr Brian Doughty, Personnel Manager, Twiflex Ltd, 104 The Green, Twickenham, Middlesex TW2 5AQ. Tel: (01) 894 1161.

## Sales Manager

**Attractive salary + car** South Coast  
At Hydrex Hazworthy we need a Sales Manager to head up a team responsible for developing our hydraulic systems (sales £1 million). Aged 30+ with a proven track record in sales engineering you'll assume total profit responsibility for the whole product group. Benefits include 25 days' holiday, BUPA and relocation expenses.  
Write with cv to: Mr J. A. C. Jones, Personnel and Training Manager, Hazworthy Engineering Ltd, Fleet Corner, Poole, Dorset BH17 7LA. Tel: Poole 675123.

## Sales & Marketing Director

**Feltham, Middlesex**  
Restructuring of the "sharp-end" of the company which operates within the Mono-Sanders Group of Companies has produced this vacancy. Traditionally suppliers of chemical dosing pumps, but following the recent acquisition of the Double One transfer pump business, the position with its larger and undeveloped sales portfolio, offers challenge and job satisfaction. If you are aged 35-45, have an engineering qualification, experience of selling into the chemical process or water treatment industries and can exhibit leadership and marketing skills, we can offer a rewarding responsibility within a small and committed team. Remuneration is negotiable, will reflect the importance of the job and includes the usual large company benefits. If you think you can provide the necessary contribution and wish to prove it: Please send your cv in complete confidence to: Mr C. M. Cope, Managing Director, MPE Pump Limited, Victoria Road, Feltham, Middlesex TW13 7DS.

## Development Engineers

**£12,000 + car**  
BOC Limited is the UK market leader in the supply and manufacture of industrial gases with a consistent record of growth and profitability. BOC's Sales Development Department is the business unit concerned with the development of new processes and applications in industry to promote the sales of BOC gases. Internal personnel and business expansion has created the following vacancies:  
**Sales Development Engineer**  
The prime area of responsibility will be to promote, develop and increase the use of oxygen in waste water treatment, particularly to attract business from Water Authorities. Candidates will be aged 25-35, educated to degree level or equivalent in an appropriate discipline, with minimum three years' experience in waste water treatment. Membership of IWE, IWE or IWE preferred. Sales experience useful but not essential if required.  
**Design & Development Engineer**  
The main area of responsibility will be to provide technical base and support for the installation of oxygen dosing equipment in waste water treatment plants. Candidates will be aged 25-35, with an honours degree in chemical engineering or closely related discipline, three years' industrial design and development experience and capable of carrying out performance investigations and trials on customer sites. Efficient treatment experience would be an advantage.  
Both posts require sound commercial sense and extensive travel to customer sites. Relocation assistance provided where appropriate. Excellent salaries and benefits. Membership of IWE, IWE or IWE preferred. Sales experience useful but not essential if required.  
Write with full cv to: Mr J. A. C. Jones, Personnel Officer, BOC Sales Development Department, 24 Deer Park, Feltham, Middlesex TW13 3UR.

## Management Opportunities

**Lucrative packages** Wrexham  
A fast expanding organisation has vacancies in two of its divisions for hungry, ambitious young managers.  
**Production Manager**  
Reporting to the Purchasing/Production Director, you will assume complete responsibility for the full production capacity of an operation employing 150 people on a continental shift system in the manufacture of disposable medical and related products. Planning and work loading are areas of major importance in an environment of high speed continuous process production, and candidates, preferably aged 30-40, should be experienced in this type of manufacturing operation, and capable of discussion at board level on management, financial and production matters.

## Marketing Manager

A young marketing professional with a very aggressive sales pitch is required to spearhead the marketing drive for an exciting new range of industrial clothing. This is an opportunity for a career minded candidate to create and implement an ongoing marketing strategy for a high quality product range.  
Rewards for both positions are excellent - competitive salary, company car and generous benefits package.  
Send full cv, indicating in which position you are interested, to: Janet Roberts, PER, Hallyn House, Riverside Road, Wrexham LL11 1NE.

## Sales Executive

**Telford, Shropshire**  
Sales Executive required, having previous experience in the light engineering field. Initial responsibilities will include export sales and some practical knowledge of export selling and procedures will be a distinct advantage. Candidates with previous management experience and of a calibre for fast promotion to General Sales Manager will be preferred. Preferred age 30-40 years. This is a unique opportunity to join a very progressive and old established company, with commensurate salary plus car and other benefits will be offered to the successful applicant.  
Send full cv to: Janet Roberts, PER, Hallyn House, Riverside Road, Wrexham LL11 1NE.

## Company Secretary

**To £16,000 + car** High Wycombe  
Biffa Limited, part of the BET Group, are among the leaders in the waste disposal industry, operating a collection, transportation and disposal service across much of the UK. As a result of restructuring within our contracted Administration Division we have a vacancy for a person, probably aged 30-45 years, qualified to ACIS level and supported by relevant industrial experience, to join us, initially, in the role of Assistant Company Secretary. The successful applicant will take over most of the administrative and company secretarial work presently undertaken by the Financial Director/Company Secretary, with a view to ultimately assuming full control, with the position of Company Secretary being confirmed. The responsibilities will include personnel, insurance, legal matters related to commercial contracts and liaison with group on the employee share save scheme. With further developments envisaged, there will be an ongoing challenge in the role. In addition to the salary level indicated, the staff terms and conditions of employment are in line with those associated with a progressive organisation.  
To apply, please send a comprehensive cv to: Mr A. H. H. Jones, Group Personnel Manager, Biffa Limited, Kingsmill, High Wycombe, Bucks HP10 9TD.

## Senior Sales Engineer

**Advanced Automated Systems**  
**£14,500 + car** East Midlands  
Required by successful engineering group to sell high pressure water washing machines, using machine tool techniques, primarily to the automotive industry. Responsibilities include preparation of quotations and will involve overseas travel. Qualified Engineers with at least five years' sales experience, within the machine tool industry or with a manufacturer of custom built machines, should apply.  
Contact: Tony Culpin, PER, 4th Floor, Rex House, 4-12 Regent St, London SW1V 4PP. Tel: (01) 930 3484.

## Sales Executive

**Neg salary + bonus + car** S England  
Finrad manufacture and market connector radiators for central heating and with new competitive designs they are planning expansion from their well established base. They require representatives with proven sales experience selling to specifiers of heating or allied products, self motivated, who fulfilment in a sales career. Excellent opportunities for career development and job satisfaction with direct responsibility to the Managing Director.  
Send full cv to: Mr A. B. Webster, PER, 75 High Street, Chislehurst, Kent BR7 5AG.

## Marketing Services Manager

**Beckenham, Kent**  
A major manufacturing company within the computer supply industry, market a comprehensive range of products, including their own computer ribbons. Responsibilities will involve the collation and production of catalogues, all PR and marketing activities. From a similar or allied background, you should have previous marketing experience. Salary and prospects should not be a limiting factor for the right candidate.  
Send full cv to: Mr B. H. H. Jones, PER, 71 High Street, Chislehurst, Kent BR7 5AG.

## Lubricant Sales & Marketing Opportunities

Elf Oil (GB) Limited is the UK Marketing Division of a major international petroleum and chemicals group. We are now recruiting for the following posts:  
**Representatives**  
Manchester/Cheshire, Hereford/Worcester

Package of £11,000 including commission + car. Aged 25-35 you will ideally have a good track record in selling industrial sectors, haulage contractors, agriculture etc. You will maintain and develop market penetration of our range of lubricants and industrial fluids. Full training and technical assistance will be given.

## Marketing Trainee

**Abchurchham**  
Aged mid 20's and preferably a graduate in a scientific discipline with two years' sound experience, you will now be ready for our comprehensive training programme. You will support the sales team in the UK. Hard work, tenacity and commercial awareness will help you towards a rewarding career in sales management.  
If you feel you can meet the challenge offered by these positions: Please write with a detailed cv or phone for an application form indicating the position which interests you. The Personnel Dept, Elf Oil (GB) Ltd, Elf House, PO Box 88, Woodlands Road, Abchurchham, Cheshire. Send full cv to: Janet Roberts, PER, Hallyn House, Riverside Road, Wrexham LL11 1NE. Tel: (061) 928 6477.

## Executive Engineer

**Construction Materials**  
**Five figure salary** Suffolk  
Strandi are the UK subsidiary of an international group, manufacturing and marketing a range of metal roofing, cladding and partitioning systems into the construction industry. Expanding activity and an ambitious programme for further development has created the need for an Executive Engineer to strengthen their team at senior management level. Aged 28-40 you will ideally have structural engineering qualifications and experience in, or closely related to, the roofing and cladding industry. A proven track record in a technical services or product development role will be a distinct advantage. Based at their works in rural Suffolk, and reporting to the Managing Director, responsibilities will include providing a technical service to the marketing team and product development and innovation. Some development projects will be carried out for their overseas companies, likely entailing travel abroad. This position is a key role in their programme of planned growth and requires the full commitment of an enthusiastic and strongly motivated professional able to produce results. Sound commercial judgement, the ability to communicate effectively at all levels and get on well with colleagues in a teamwork environment are essential requirements. The rewards for this challenging position are an attractive salary plus participation in a profit sharing bonus scheme, together with other benefits including a company car. Assistance with relocation to East Anglia will be available if appropriate. Career prospects are excellent. Contact: Stewart Kemp, PER, Norfolk Tower, Surrey Street, Norwich NR1 3PA. Tel: (0603) 617426.

## Export Sales Manager

**£13,000 + car** Cambs/Suffolk borders  
Part of a major British group, my clients are involved in the manufacture of agricultural machinery. The job involves the development of sales through agricultural distributors, primarily in the European and North American markets. This entails detailed customer contact, and it is expected that a substantial proportion of time will be spent overseas. You will have sales experience, will be currently working in an engineering environment, and be fluent in at least one other European language. The salary and car is in addition to the normal fringe benefits associated with a senior appointment.  
Send full cv to: Andrew Simmons, PER, Block A, Brooklands Avenue, Cambridge CB2 2HL.

## Sales Engineer

**Attractive package + car** South West (Avon)  
Gates Hydraulics, a European subsidiary of the Gates Corporation, is a leading manufacturer of hydraulic components. In the South West area we are seeking a Sales Engineer who will be responsible for the sales and marketing of our products, primarily high pressure hydraulic hoses and couplings. Candidates aged ideally 25-35 must have an industrial sales background, preferably gained in the engineering industry. Reward package includes a good basic salary, sales orientated bonus, company car and exceptional benefits.  
Please write with cv to: Ron Rowland, Gates Hydraulics Ltd, Station Road, St Neots, Cambridgeshire PE19 1QR.

## Project Engineer

**Pharmaceuticals**  
**Negotiable salary** Swindon  
Roussel Laboratories, part of a large international pharmaceutical group, requires an additional qualified engineer to support a continuing programme of capital investment in its modern manufacturing facilities at Swindon. Reporting to the Chief Engineer, the position will have responsibility for the selection, installation and commissioning of manufacturing and packaging equipment. Candidates should have a degree in mechanical or electrical engineering and have had practical experience in a production environment preferably in the food or pharmaceutical industry. An excellent package of salary and fringe benefits is offered, including generous assistance, where appropriate, with the cost of relocating to this attractive part of Wiltshire.  
Please telephone or write for an application form and further details to: Rosemary Curtis, Assistant Personnel Manager, Roussel Laboratories Limited, Kingsford Drive, Cambridge CB3 9ET. Tel: (0793) 24411.

## Senior Sales Engineer

**Basic + comm** London Home Counties  
We are an international company and amongst the market leaders in the manufacture of pneumatic and electronic control equipment, control valves and flow meters. Reporting directly to our UK directors, you will be responsible for all industrial sales in the above area. Ideally aged 30-45, you will be an engineer with a good knowledge of the control and instrumentation industry, the ability to communicate effectively at all levels and the drive and ambition to succeed. Technical support will be provided by an experienced team of engineers. The remuneration for this important position will be highly competitive to attract the right person. It includes a good basic salary, commission, a quality company car, expenses, BUPA and permanent health insurance.  
Apply with cv to: Mr P. H. Thomas, Managing Director, Stratum Controls (London) Ltd, Holmehorpe Avenue, Redhill, Surrey RH1 2NL.



**PER**  
P.S. For details of over 1000 more executive-level jobs published in our own newspaper, Executive Post, call Teledata on (01) 200 0200 or complete the coupon.

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Date of Birth \_\_\_\_\_ Salary required \_\_\_\_\_  
Employed or Unemployed? \_\_\_\_\_  
Send to: Roy Ward, PER, FREEPOST, Runcorn, Cheshire WA7 2BR.  
(No stamp needed). 24 hour answering service (0742) 750197. Ref: T

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... INTERESTED IN A CAREER IN ADVANCED ENGINEERING?

The Royal Corps of Naval Constructors is a civilian professional body of Naval Architects, Mechanical Engineers and Electrical Engineers, providing the Navy with up-to-the-minute design and construction technology for its warships.  
With 3 good A' level passes in science and mathematical subjects, you could embark on a training programme that will take you through an engineering course in Plymouth followed by an Honours Degree course studied either at the Royal Naval Engineering College, Monmouth or at University College, London, followed by a 1 year MSC course. Subsequently, a nine-month period including further training in management, followed by a period at sea will complete your preparation for a career in the Corps.  
Your career is guaranteed to be packed with challenge and variety involving you across the full spectrum of warship building technology, including nuclear and gas turbine propulsion systems, advanced electronic communication systems and computer controlled weaponry.  
For further details and an application form (to be returned by 7 March 1986) write to Civil Service Commission, Alencos Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (conveying service operates outside office hours). Please quote ref: T/6754.  
The Civil Service is an equal opportunity employer.



## BUSINESS INFORMATION MARKETING

This dynamic organisation has an unequalled reputation for its efficient business information service provided to companies in the banking, retail, financial and commercial sectors. An innovative pioneer in this highly competitive marketplace, it is expanding rapidly due to new product development, the latest data retrieval facilities, and a fast cost-effective service. The organisation is looking for marketing professionals with the skills to match their strengths and play a major part in the next phase of the expansion programme.

### SENIOR MARKETING EXECUTIVE

**£16K + Car**  
As well as contributing to the development of an overall marketing strategy, we will ask you to identify new areas of growth, produce marketing proposals and detailed product plans, then ensure that these plans are implemented. You will be dealing with the day to day activities of the department including extensive supervision of outside design, advertising and sales promotion agencies.  
You will hold a business studies degree or equivalent and have had at least 3 years' success in marketing - if this experience has been in direct marketing, information technology or the financial sector - all the better.  
You will have first class communication skills, an organised creative mind, enthusiasm to meet a challenge and be actively seeking career development.

### MARKETING ASSISTANT

**£12K**  
An integral member of the marketing team, your role will be the accurate analysis of sales and marketing data and research - a critical factor in the preparation of corporate plans. You must have both the expertise to evaluate and the confidence to recommend actions based upon your findings.  
It is crucial that you take the initiative with projects, and enjoy working under the pressure of constant deadlines.  
This is a superb career opportunity for a recent graduate holding a minimum of 1 years experience - ideally from a major company within the computerised business systems field.  
Contact: Chris Matcham or send a full C.V.

**TECHNOLOGY APPOINTMENTS**  
7 PRINCES STREET, W1. 01-629 7282

## THEATRE SISTER

**ABDULLA FOUAD HOSPITAL**  
Dammam, Saudi Arabia

Abdulla Fouad Hospital is a modern hospital of 340 beds serving the Eastern Province.

It is proud of its tradition of dynamic theatre nurse sisters responsible for a broad range of theatre services. Due to the recent departure of our sister in charge - we are looking for a progressive, forward thinking, highly organised Sister as replacement. We put great emphasis on our 'Esprit de Corps' so we need a good sound clinical nurse - with exceptional management skills.

A recognized ENB (UBCNS) course is always useful. If you are appropriately qualified and experienced, we offer a tax free salary, 1 year renewable contract, 30 days annual leave, 8 local holidays, generous end of contract bonus together with free accommodation and free medical care. Please contact:

Abdulla Fouad Corporation  
London Office  
40 Duke Street  
London W1M 5DA



# GENERAL APPOINTMENTS

**Jane Norman LTD**

153 Oxford Street, London, W1

is an established and expanding fashion retail business. We are currently recruiting staff for the following positions:  
**Assistant Management** for our Knightsbridge, Oxford Street and S.E. London branches. 19/24 yrs. Experience in retail management would be advantageous. Excellent basic salary and the opportunity to earn commission.  
**Assistant to Executive Director** in Computerized Distribution Department in Oxford Street. 5 'O' Levels including maths essential, 21-25 yrs.  
**Trainee Junior Accounts Assistant** 16-18 yrs. to work at Head Office. Maths 'O' Level pass essential.  
 Student (awaiting University Entrance 1986/87) required as Receptionist/Clerical Assistant (no typing) for Head Office £100 p.w.  
 Please phone Alison Rochon 01-437 0132

**SCANIA**

Scania, the truck division of the Saab-Scania Group, is one of the world's most successful heavy truck manufacturers. Scania trucks are marketed in more than 80 countries worldwide and have established an enviable reputation as a premium product wherever trucks are in use.

**CHASSIS ADMINISTRATION MANAGER**

This is a new and senior position within our Truck Marketing Department reporting directly to the Director of Marketing.

Responsibilities will include the development and implementation of a new and centralised chassis stockholding scheme and the management of the sales office operating with an IBM 386 computerised system and handling chassis ordering procedures.

The successful applicant will probably be a graduate, highly numerate and with experience in logistics and forecasting, possibly in a production planning environment.

The position is based at our offices in Milton Keynes and we offer an attractive salary and a full range of benefits.

For application form or further details please telephone or write to:  
 Mrs. Debra Closser,  
 Scania (Great Britain) Ltd.,  
 Tongwell, Milton Keynes,  
 Buckinghamshire MK13 9HS  
 Tel: 0525 514040

**FINANCIAL CONTROLLER**

NDFS, a small independent business within British Telecom Enterprises, has gained a high reputation for its innovative networked computer services for the international freight industry. The business is expanding horizontally into new market sectors, and attention is now being focussed on the introduction of new management accounting and financial control systems at our West Drayton head office, near Heathrow.

Leading a team of six, the Financial Controller will play a key role in the development and management of entirely new computerised systems... developments which will bring in sophisticated control and information resources right across the financial spectrum, including specialised project accounting systems.

It is a challenge which calls for an ambitious, qualified Accountant with, at the very least, a two year track record of achievement within a commercial environment. This would ideally be a computing or electronics company where a rapid response to new needs and problems has clearly been your strength.

**You like research, but where is your future?**

Certified engineer in chemistry, your basic knowledge in fabrication comes from work in laboratories. You want to join our group which is well known for its growing activities; our companies are very interested in the oil business and are present in many foreign countries.

We offer you the opportunity to work with a young and performing team. You like challenge, team-work. Short business trips are required for these jobs.

You will be in charge of:

- either the industry (Ref. YG/1307)
- or the automotive field (Ref. YG/1308)

You will be working under the supervision of our Research Center manager. You will be assisted by research chemists in FRANCE at LA ROCHELLE where you will live.

Il n'est pas nécessaire de parler couramment français, un perfectionnement étant envisagé; toutefois, une bonne compréhension de cette langue est exigée.

Please send your resume and specify the job reference to: CAPFOR - 15, rue de la Paix - 75002 PARIS (FRANCE).

**CAPEOR**

PARIS - LYON - ALGER - MARSEILLE - NANTES - CAEN - AVIGNON - BORDEAUX - MONTPELLIER - TOULON - STRASBOURG - NICE

**Develop Management Accounting in a growth area of BT's business (and broaden your career options) to £20,000**

This quality, together with first class communication skills, will be crucial to your success in the task. If you think you may have the abilities we need, here is a chance to make a significant impact within a growth area of BT - a company which can offer unrivalled options for future career development. Your starting salary, negotiable up to £20,000, reflects the importance we're attaching to this post. It will be supported by a performance bonus scheme and relocation expenses, where appropriate. Are you ready to grow with British Telecom?

For more information please phone Marjorie Barber on 01-759 2644 ext 400 or write with cv to Lesley Stevens, British Telecom Enterprises, Recruitment Unit, Wellington House, 6-8 Upper St. Martin's Lane, London, WC2H 9DL. Please quote ref: TM90.

**British TELECOM**

**O.E.M. Sales**

£30k+

My clients have been extremely successful with their recent entry into the O.E.M. business winning several contracts in excess of £1m as a result of their proven microprocessor related products and their impressive design capabilities. With some very exciting new products soon to be launched they would like to hear from sales people with experience in Public Utilities/Central Government/M.O.D., Financial Institutions or the main Microcomputer/Electronics industry.

Applicants should be in their late twenties to early thirties with a successful track record in negotiating major contracts and in selling to major accounts, O.E.M.s or V.A.R.s in the business areas above. A credible presence, lively intelligence and a broad technical understanding are all essential. Experience in voice and data communications or interactive video technology would be particularly valuable. As business grows there will be opportunities to progress into Sales Management.

The Company actively believes in equal opportunities, is well funded and has a young dynamic and success oriented environment. Benefits include a high c£16k basic, realistic O.T.E. with a negotiable guarantee in the first year together with company car, pension, BUPA etc. When replying please quote O.T.26.

**Sales Support**

If you want to progress into sales but have little or no experience, join the Sales Support team. You'll be paid a realistic salary plus car and whilst you use your technical skills in microcomputing or communications to support the O.E.M. sales team, my client will develop and train you in selling and negotiating skills so that you can make the transition. When replying please quote T.T.26.

Please write to DAVID KONRATH at the address below quoting the appropriate reference and enclosing a comprehensive C.V. including current salary details. No details will be disclosed to our client without prior permission.

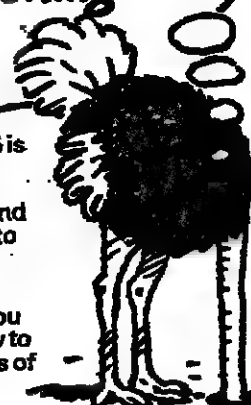
**OTTERIDGE & COMPANY**

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**Unemployed?**  
*It's not worth looking for help*

Being unemployed when you're over 35 is no joke. You have always considered yourself hard working, successful and ambitious but after all the 'phone calls and unsuccessful interviews, it's fairly easy to start thinking that you really are unemployable.

At Chusid Lander we understand how you feel but more importantly, we know how to help you. We've been helping thousands of people like you for many years.



Chusid Lander are a group of specialist career consultants who, for many years, have helped people like you realise their true career potential and find their real vocation. We give you the advice and guidance you need to get the right job for yourself.

So just when you might be thinking that nothing can help you, remember that we may be the only ones who can.

Telephone us now to arrange a confidential personal assessment without obligation, or write to: The Administrator, 35/37 Fitzroy Street, London W1P 5AF, enclosing a brief career summary.

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**CHUSID LANDER**

**ASSISTANT DEALER SALES MANAGER**  
 Europe and Middle East

Smith Medical Systems, a leading company in the medical Ultrasonic imaging field, is looking for a dynamic and experienced person with a proven track record in selling/marketing Ultrasonic equipment to assume the position of Assistant Dealer Sales Manager.

The ideal applicant should have European and Middle East business experience and a knowledge of one or more European languages is preferable.

The position entails managing an extensive dealer network to achieve established goals and objectives by providing marketing and sales support throughout Europe and Middle East regions.

Please apply in writing, including c.v. to:  
 Attention: Mr. David Haworth,  
 Squibb Medical Systems,  
 Blackhorse Road,  
 Uxbridge,  
 Middlesex, U.K. UB8 3PH.

**FINANCIAL CONSULTANCY**  
 IS A GROWTH AREA OF THE MOMENT  
 AND OF THE FUTURE - DON'T MISS OUT

F.P.S. Consultants Ltd is a leading company of financial consultants and success of personal and corporate life. It is looking for two enthusiastic individuals to complement its London based team of professionals.

The role involves sales (B2B) and based in London will be to identify and secure clients, motivate, hard working and able to absorb new ideas quickly. Full training will be provided. Remuneration is expected to be in excess of £15,000 in the first year. This is a rare opportunity to develop your own business and career path in a growing company in an exciting industry. For further details please telephone David Brown on 01-550 7325.



**BWRDD GROESO CYMRU**  
**WALES TOURIST BOARD**

**Senior Director (Development)**

This post is to spear-head the work of the Board in promoting new tourism businesses and to increase profitability and employment in the tourism industry in Wales.

Applicants should have the proven ability to motivate and co-ordinate the private and public sectors in successful tourism developments and an appreciation of how to develop tourism markets. Working to the Chief Executive, the Senior Director will take operational and financial responsibility for all the Board's development work, including the research needs and training requirements of the industry, and for advising the Board on applications for financial assistance towards capital investment and subsequent monitoring and control.

Successful candidates are likely to have graduate or professional qualifications. The salary offered is within the range £17,500 - £24,000.

Apply in complete confidence with brief career details and for further information about the post to:

The Chief Executive, Wales Tourist Board,  
 Brunel House, 2 Fitzalan Road, CARDIFF, CF2 1UY  
 Closing date for applications, Friday 28 February, 1986.

**Personal Tax Management**

London  
 to £30,000 + car

Distinguished international firm of chartered accountants seeks two additional, senior managers to handle UK and expatriate portfolios respectively, with considerable autonomy involving substantial client contact and business development responsibility.

Candidates should be qualified accountants aged say 28-35 (although overseas/legal backgrounds would be acceptable) with substantial recent personal tax experience. Prospects include early consideration for partnership or equivalent status.

For full job description write in confidence to Wendy Dore at J.C. & P. Selection Consultants, 104 Marylebone Lane, London W1M 5PL; showing clearly how you meet our client's requirements, quoting 1043/T. Both men and women may apply.

**JC&P**

John Courtis and Partners

**Chief Scientist**

**AGRICULTURE AND HORTICULTURE**  
 £31,000

This London-based appointment is of vital importance to the agriculture and horticulture industries and carries wide-ranging responsibilities.

The Chief Scientist provides advice to Ministers and top MAFF officials on long-term scientific needs and priorities and the use of scientific resources. Another important role is the joint management of the Ministry's sponsored agricultural and horticultural research and development programme - including the commissioning of research both in-house and with outside contractors.

Candidates should be suitably qualified in an appropriate scientific subject and should have extensive experience of initiating and managing research and development programmes. A proven record of attainment in their fields of interest will be required.

RELOCATION ASSISTANCE MAY BE AVAILABLE.

For further details and an application form (to be returned by 7 March 1986) write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours).

Please quote ref: 5/6789.

**MINISTRY OF AGRICULTURE, FISHERIES AND FOOD**

The Civil Service is an equal opportunity employer

**UNIVERSITY COLLEGE LONDON**  
 Academic Services Unit  
 Industrial Liaison Officer

A vacancy exists in the ASU, a small team set up to assist staff throughout the College to further collaborative links with industry, commerce and Government. The ASU handles applied R&D, consultancy services, patenting and licensing of inventions and professional updating courses. The work is a blend of public relations, financial management, contract negotiations and general administration. Applicants should hold a degree, preferably in science, medicine or engineering, and have commercial or industrial experience. Salary on the lecturers scale £9275-£15,520 (under review) + £1297 p.a. L.A.

Applications in writing to Dr M. Goldspink, Director, Academic Services Unit, University College London, Gower Street, London WC1 E6BT. Closing Date 28 February 1986.

**2 QUALIFIED CHARTERED ACCOUNTANTS**  
 Salary £15k + Car + Benefits (Partnership Prospects)

To join our fast developing, innovative practice with associated financial support service and computer operations.

We have offices in Kent and Sussex and are soon to open in Surrey and the West End of London. The successful applicants would be wholly responsible for their clients' affairs.

Solid technical and interpersonal skills are a necessity. A Partnership would be offered to the right person within 12 months.

In the first instance please send a brief C.V. to: Brendan McGurran, F.C.A., McGurran Quist & Co., Milestone, Royal Parade, Chichester BN7 6NW







give in, pay hour \$3.00 per +  
unl. 01-948 8908 all o oo  
\$3.00 & give in for every couple  
\$3.00 & give in for every couple

[illegible]



## Today's television and radio programmes

Edited by Peter Dear  
and Peter Davalle

## BBC1

6.00 **Crest** AM.  
Breakfast Time with Frank  
Bough and Susan Scott.  
Weather at 6.55, 7.25,  
7.55, 8.05 and 8.35;  
regional news, weather  
and traffic at 6.57, 7.27,  
7.57 and 8.07; national  
and international news at 7.00,  
7.30, 8.00 and 8.30;  
sport at 7.20 and 8.20; and  
a review of the morning  
newspapers at 8.37. Plus,  
Zoe Brown's teenage  
report: Glynn Christian  
with a recipe; and Richard  
Smith's phone-in financial  
advice.

9.20 **Cartoon** 10.30 Play School,  
presented by Wayne  
Jackson (r) 10.50 **Crest**  
12.30 **News After Noon** with  
Maura Stuart and Chris  
Lowe, includes news  
headlines with subtitles  
12.55 Regional news and  
weather.

1.00 **Pebble Mill** at One with  
Magnus Magnusson, Paul  
Cox and Josephine  
Suchan. There are items  
on fashion, available  
outside London and on  
holidays in Britain. There  
is also a performance by  
South Korean pianist,  
Ju Hee Sun. 1.45 **Home**  
Cookery Club. A See-Saw  
programme for the very  
young with Carol Gell and  
Doreen (r) 2.00 **Crest**  
3.52 Regional news.

3.55 **T.V. Tee Time** Television  
for the young 4.10  
**Super Ted** does battle with  
Texas Pete in San  
Francisco's Chinatown. 4.15  
Jackanory. Kenneth  
Williams with part four of  
Roald Dahl's *Jam* and  
the Giant Peach 4.30  
Ulysses 31. Cartoon  
science fiction series  
John Gower.

4.55 **Cartoon** 5.00 **Blue**  
Peter, Peter Duncun and  
Simon Groom get the  
chances to play with the  
latest '100' gauge model  
trains including a replica of  
the once world record  
speed holder, The Melford  
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representing Herwig  
Grange School.  
Gateshead, take on a team  
from Meams Castle  
School, Glasgow, in the  
latest quarterfinal of the  
video quiz. Presented by  
Debbie Greenwood  
with Nicholas  
Wright and Andrew  
Harvey. Weather.

6.00 **News** with Nicholas  
Wright and Andrew  
Harvey. Weather.  
6.35 **London** Plus  
7.00 **Top of the Pops**,  
presented by Gary Davies  
and Steve Wright.  
7.30 **Cartoon** 7.55 **Cartoon**  
8.00 **Tomorrow's World**. This  
week's edition includes  
a report by Maggie Philbin  
from Queen Alexandra's  
Hospital, Portsmouth, on  
how lasers are helping the  
blind to see.

8.30 **A Question of Sport**. EMI  
Seamont and Emyrn  
Hughes are joined by Nigel  
Marshall, John Rutherford,  
Mike McFarlane and David  
Speidel. David Coleman is  
the questionmaster.  
(Cartoon) 9.00 **News** with  
Julia Somerville and  
John Humphrys.  
Weather.

9.30 **Blackadder II**. More  
Elizabethan frolics  
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Whiteadder.  
(Cartoon) 10.00 **Question Time**. Sir Robin  
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11.00 **Great Experiments**.  
Professor Heinz Wolff  
discusses the experiment  
which, in the 1840s,  
anticipated the first  
computers (r).  
11.25 **Late Night in Concert**.  
Ricky Skaggs with his  
quartet. Eric Costello (r).  
11.55 **Weather**.

## TV-AM

6.15 **Good Morning Britain**,  
presented by Anne  
Diamond and Henry Kelly.  
Exercises at 6.20; news  
with Gordon Honeycombe  
at 6.30, 7.00, 7.30, 8.00,  
8.30 and 9.00; sport  
6.35 and 7.34; regional  
report at 7.15; cartoons at  
7.24 and 8.02; pop video  
at 7.55; Jeni Barrett's  
postbag at 8.34; Moya  
Doherty's reunion at  
8.45; Julia Brown  
interviews Madness at  
9.10.

## ITV/LONDON

9.25 **Thames** news headlines  
9.30 **For Schools**: stories being  
quarried and shaped by  
maestro 9.45 **Learning** to  
read with Bill Oddie 9.54  
All about air 10.11 **An**  
animated version of the  
ghost story, The Legend  
of Sleepy Hollow 10.28  
The role of computers in  
everyday life 11.20  
Children's street games  
11.37 How we used to live  
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12.00 **The Giddy Game Show**.  
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12.30 **The Sullivan**.  
News at 1.20 **Thames**  
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Drama serial set among  
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2.30 **Daytime**. 3.00 **Games**. 3.25  
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Angela Thorne, as Harriet  
Farrington (ITV, 8.30pm).

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## CHOICE

run tonight with a profile of  
a machine made of flesh and  
blood. Dorothy Burnett, a union  
activist with British Telecom,  
seems to be working a 25-hour  
day. And these are her less  
happy days. As she says, there is  
no glory or power in the job,  
and with a 2500 a year  
honourarium - not much  
money, either. At bargaining  
conferences with  
management, her only handicap  
is her inability to cope with  
their long words, but she  
overcomes this thanks to her  
instinct for knowing when they  
are just playing with words,  
long or short and when they  
really mean financial gain  
when they talk about efficiency.

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## Radio 4

5.55am Shipping 6.00 News  
6.10am **News** 6.15 **News**  
6.20am **News** 6.25 **News**  
6.30am **News** 6.35 **News**  
6.40am **News** 6.45 **News**  
6.50am **News** 6.55 **News**  
7.00am **News** 7.05 **News**  
7.10am **News** 7.15 **News**  
7.20am **News** 7.25 **News**  
7.30am **News** 7.35 **News**  
7.40am **News** 7.45 **News**  
7.50am **News** 7.55 **News**  
8.00am **News** 8.05 **News**  
8.10am **News** 8.15 **News**  
8.20am **News** 8.25 **News**  
8.30am **News** 8.35 **News**  
8.40am **News** 8.45 **News**  
8.50am **News** 8.55 **News**  
9.00am **News** 9.05 **News**  
9.10am **News** 9.15 **News**  
9.20am **News** 9.25 **News**  
9.30am **News** 9.35 **News**  
9.40am **News** 9.45 **News**  
9.50am **News** 9.55 **News**  
10.00am **News** 10.05 **News**  
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